

CERTIFICATE IN SALES MANAGEMENT

The University of West Florida

COURSE REQUIREMENTS

Name : _____ Student Number: _____

Phone: (Home) _____ (Work): _____

Email Address _____

Degree (s) completed/or in progress:

The required 12 hours must be upper division, and at least 9 of those hours must be completed at UWF.

COURSE	(Course Grades must be "C" or better)		TERM/GRADE
MAR 3023	Marketing Fundamentals	(3sh)	_____ / _____
MAR 4701	Professional Selling Methods	(3sh)	_____ / _____
MAR 4403	Sales Management	(3sh)	_____ / _____
MAR Elective	3/4000 level _____	(3sh)	_____ / _____

COMMENTS:

Your certificate is not automatically awarded. You are required to fill out an "Application for Completion of Certificate" form preceding the term of completion.

Student Signature _____ Date: _____

Advisor Signature _____ Date: _____