# WEST FLORIDA

UNIVERSITY MARKETING AND COMMUNICATIONS

#### **Maximizing Your Website Content**

Writing for the Web, People, and Search Engines

Web Services
University Marketing and Communications

### **Agenda**

**Understanding Your Website's Audience** 

Anatomy of a Good Web Page: Content Types and CMS Tips

SEO and Web Writing Tips

Resources

### **Identify Your Audience**

#### Ask these questions:

Who is sitting behind the screen?

When are they visiting my website?

Why are they visiting my website?

What tone/voice will be most appealing to them?

How can I help them find what they are looking for?

Adopt a user-centered perspective

UMC can help

### **Understand Your Audience**

#### They...

Scan pages

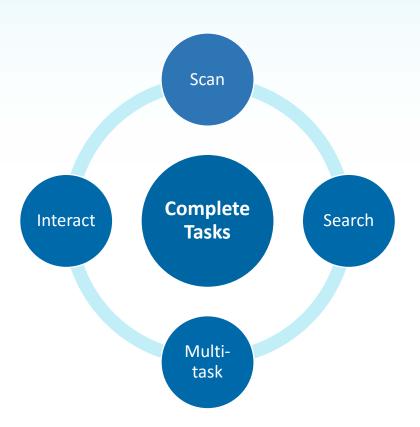
Pick out key words and phrases

Read in quick, short bursts

Respond to actionoriented content

Click and forage in search of information

Multi-task



### **Help Your Audience: Content**

#### Focus is on:

**Usability** 

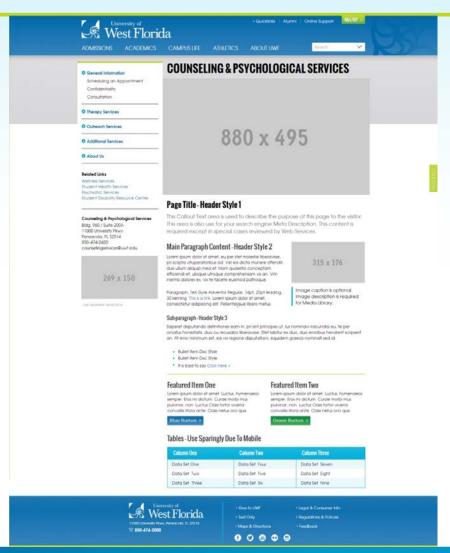
Readability

**Accessibility** 

**Mobility** 

Searchability (SEO)

More on SEO later



### **Above the Scroll Overview**

#### **Contains:**

Navigation

Left column

**Featured Links** 

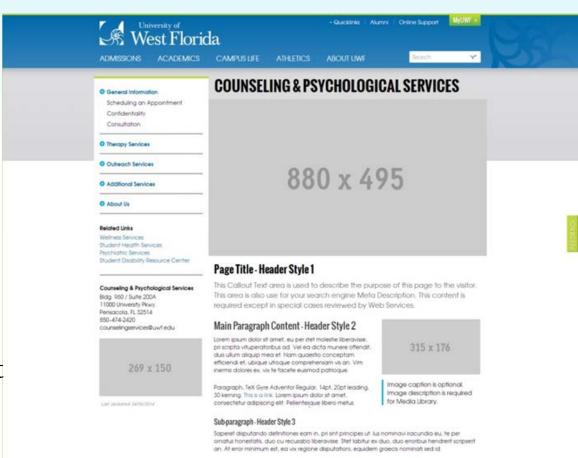
**Contact Info** 

Title

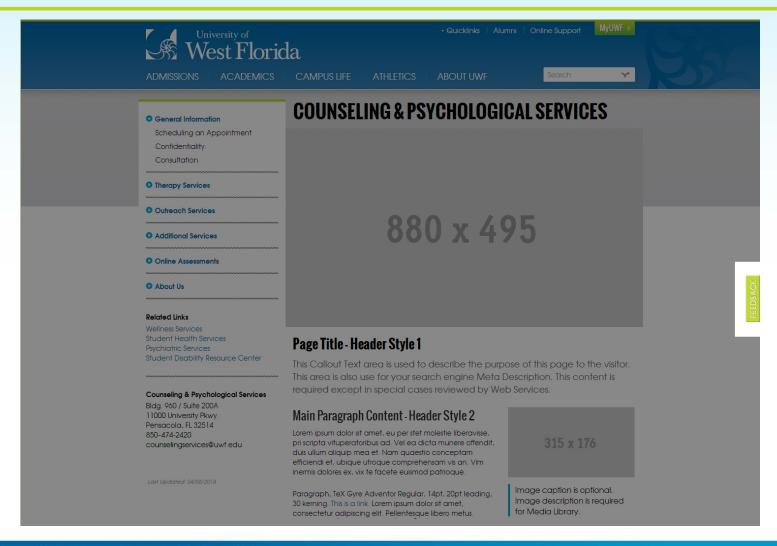
Banner image(s)

Callout text

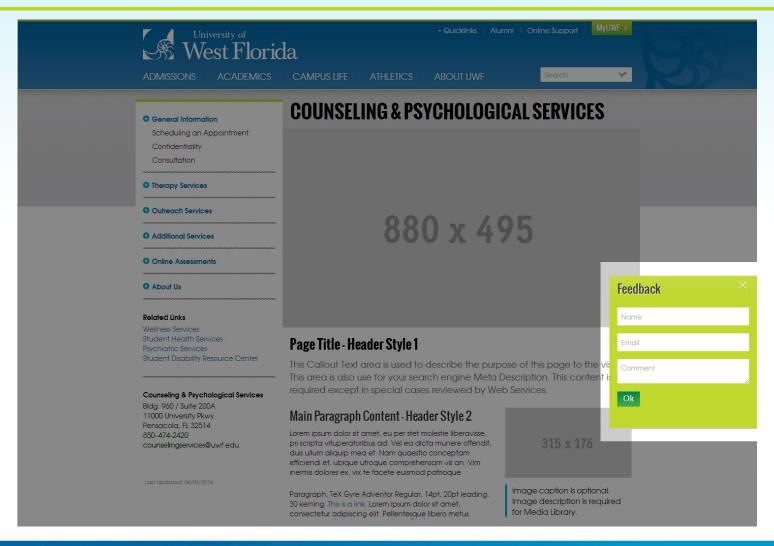
Paragraph content



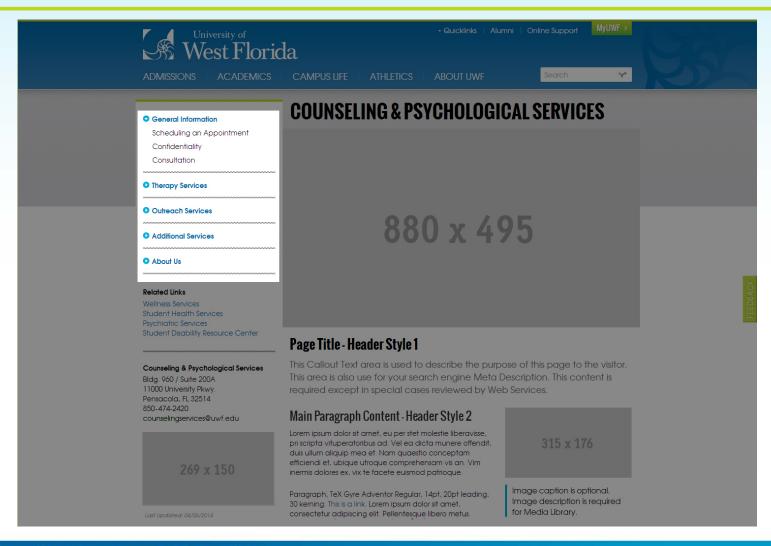
### **Department Feedback Button**



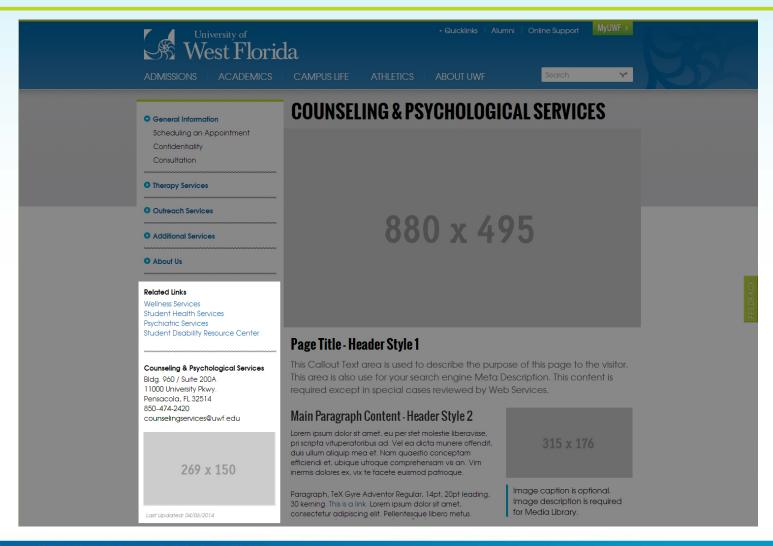
### Simple Feedback Form



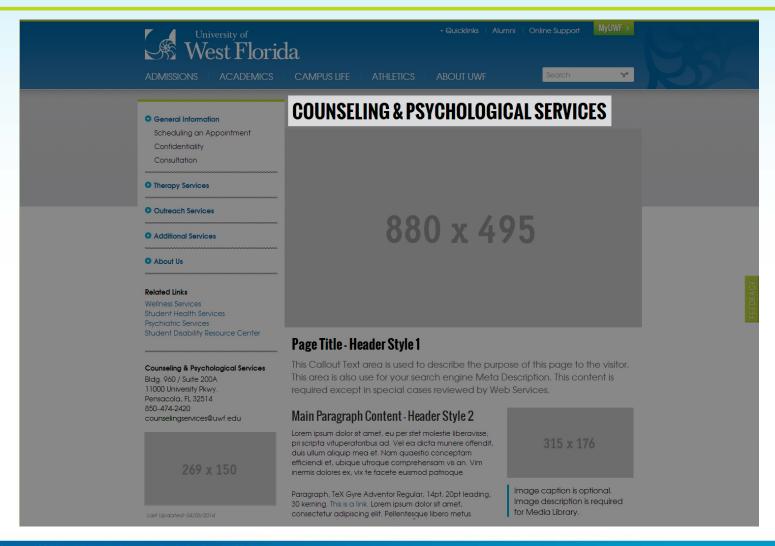
### **Navigation**



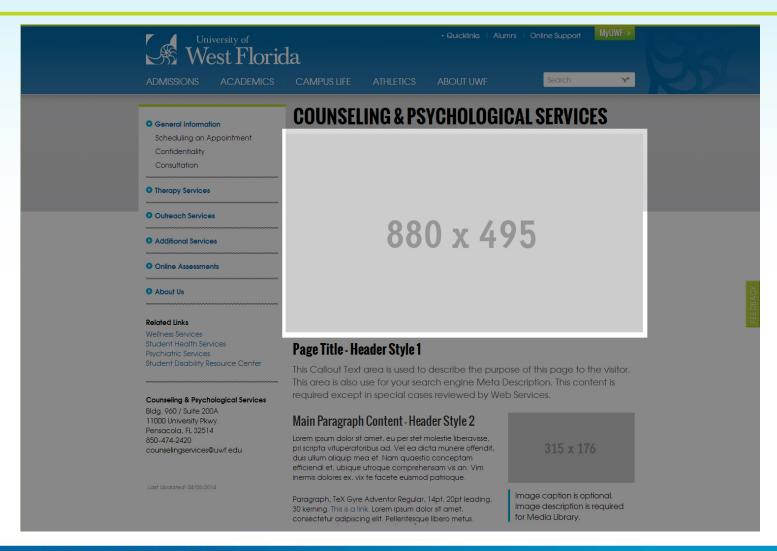
### **Left Column**



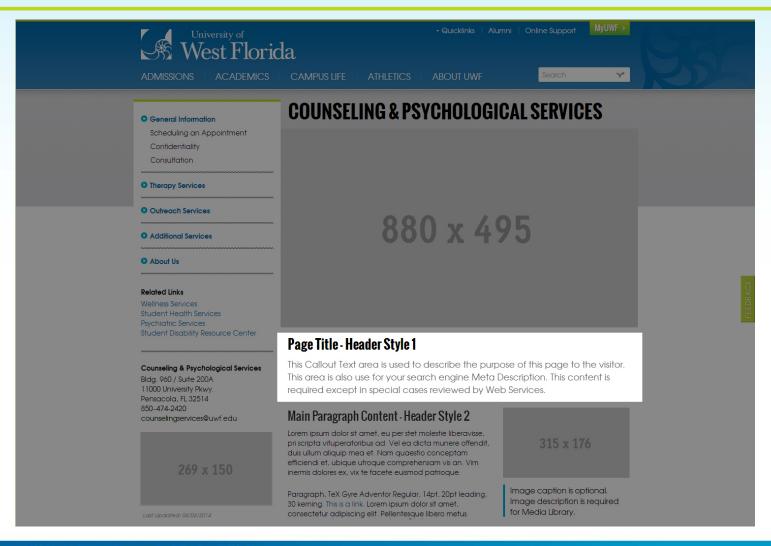
### **Department Name & URL**



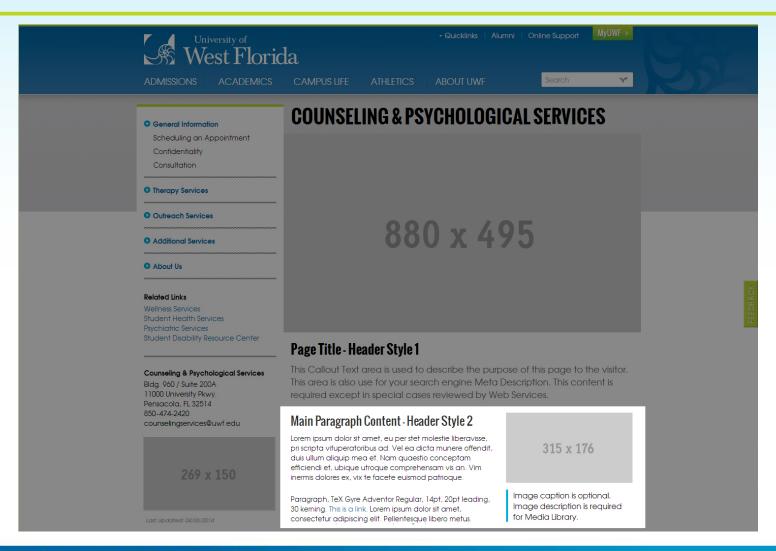
### **Banner Image(s)**



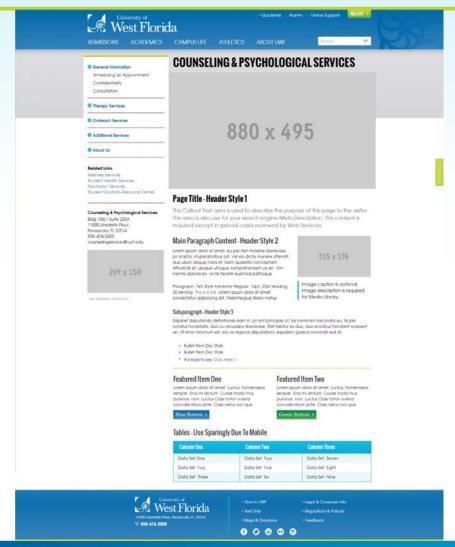
### Page Title & Callout Text



### **General Content & Image Area**



### Full Dept. Page Perspective



### **Below the Scroll Overview**

#### Sub-paragraph - Header Style 3

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Green Button

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Data Set One	Data Set Four	Data Set Seven
Data Set Two	Data Set Five	Data Set Eight
Data Set Three	Data Set Six	Data Set Nine



- · Give to UWF
- ▶ Text Only
- Maps & Directions
- ▶ Legal & Consumer Info
- Regulations & Policies
- → Feedback
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### **Secondary Content**

#### Sub-paragraph - Header Style 3

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Data Set Three	Data Set Six	Data Set Nine



- Give to UWF
- + Text Only
- Maps & Directions
- Legal & Consumer Info
- Regulations & Polic
- + Feedback

### **Featured Content & Actions**

#### Sub-paragraph - Header Style 3

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### **Tables & Specialty Content**

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Data Set Three	Data Set Six	Data Set Nine



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- Maps & Directions
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### **Universal Footer**

#### Sub-paragraph - Header Style 3

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#### Tables - Use Sparingly Due To Mobile

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Data Set Two	Data Set Five	Data Set Eight
Data Set Three	Data Set Six	Data Set Nine



11000 University Pkwy, Pensacola, FL 32514

**850-474-2000** 

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- ▶ Feedback









### **Help Your Audience: SEO**

#### What is search engine optimization?

Process of improving the volume and quality of traffic to a Web site from search engines via "natural" search results

The higher a site appears in search engine results, the more traffic it will receive

Search engine "spiders" crawl websites; indexing is based on content and following links to other pages and websites

Search engines then use complex algorithms to weigh other factors for ranking and placement in search results

### **SEO: Audience First**

Always write for your visitors first...

THEN strategically weave search engine best practices into your overall web content plan



### **SEO: Referral Links & More**

## #1 influencer for Google is high quality, inbound referral links

#### **Other Factors:**

Keywords used strategically throughout content

Meaningful Page Titles

Meaningful Image Alt Tags (Description in CMS)

Meaningful Link Text

**Descriptive Headers** 

**Meta Description** 

URL structure (we use verbose long-tail URLs)

Site Maps / Structured Navigation

### **SEO: Search Words & Questions**

Consider what words and phrases people search for or what questions they may ask Google

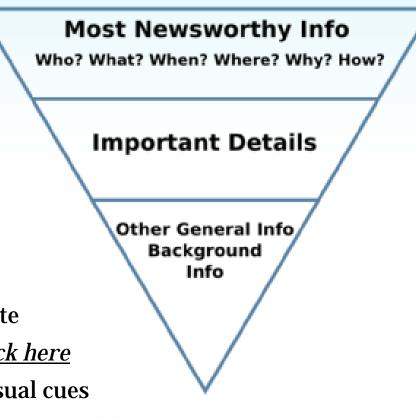
Weave relevant keywords throughout the content of your site. Keywords may be different depending on the particular content of each page

Do not stuff keywords, try to weave them naturally into the content

Continually monitor and analyze your web statistics or ask Web Services for a report

### **Writing Tips**

Avoid passive voice Avoid marketing fluff Be credible and factual Avoid excess punctuation Use humor sparingly, if at all Proofread and use spell check Use simple language and words Use only one space after periods Use hyperlinks within text blocks Use calls to action when appropriate Use more descriptive links, not *click here* Create useful headlines that are visual cues Capitalize words in headlines except prepositions



### Resources & Support

UWF.edu/cms

UWF.edu/ctguide

#### WebSupport@uwf.edu

Jay Massey
Director

Christina Anderson Frontend Web Design

Jason O'Connell
Content Strategist

