



University of  
**West Florida**

Procurement and Contracts  
11000 University Parkway  
Building 20W, Room 159  
Pensacola, FL 32514

**Notice to Professional Consultants**  
**16PQST-02AW**  
**Mechanical and Electrical Engineering Services**

December 2, 2016

TO: Potential Respondents

The University of West Florida (“UWF” or “the University”) and its Board of Trustees announce that it is soliciting responses to a Professional Qualifications Solicitation (PQS) for mechanical and electrical engineering services for minor projects on an as-needed basis at the University of West Florida in Pensacola, Florida.

Carefully review this PQS, as it provides specific information necessary to aid responding firms in formulating a thorough response. **Should you elect to participate, complete an original and the required number of copies of the requested information and return submittals in a sealed box/envelope directly to the University of West Florida Office of Procurement and Contracts by 3:00 p.m. Central Time on January 20, 2017.** Late or incomplete responses will not be accepted.

**A mandatory pre-submittal meeting will be held on Friday, December 16, 2016 at 9:30 a.m. Central Time in Building 92, Room 110 on the University of West Florida main campus in Pensacola, FL. Submittals will be rejected from any firm not directly represented at the mandatory meeting by an employee or agent of the firm.**

Interested firms are fully responsible for obtaining the complete solicitation, including all attachments, addenda (if applicable), and other information by visiting the UWF Procurement and Contracts web site: <http://uwf.edu/offices/procurement/vendors-only/open-solicitations/>. After the posting of award, respondents may view the solicitation files by contacting the Procurement and Contracts representative.

Respondent names and other information may be disclosed at the public solicitation closing. Because purchases or contractual agreements of this nature require the expenditure of public funds and/or use of public facilities, the successful respondent(s) shall understand that portions (potentially all) of their submittal (including any final contracts) will become public record after its acceptance by the UWF Board of Trustees.

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Senior Buyer  
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**UNIVERSITY OF WEST FLORIDA BOARD OF TRUSTEES  
NOTICE TO PROFESSIONAL CONSULTANTS**

**16PQST-02AW  
Mechanical and Electrical Engineering Services**

**DUE DATE: January 20, 2017 at 3:00 p.m. Central Time**

**Section I – Overview**

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**A. General Information and Summary**

The University of West Florida is a public, fully accredited, co-education institution of the twelve-member State University System of Florida. The University is soliciting professional qualifications submittals from qualified firms to provide mechanical and electrical engineering services for minor projects on an as-needed basis at the University of West Florida in Pensacola, Florida under multi-year, non-exclusive “continuing contracts”.

Minor projects are specific projects for renovations, alterations, or additions which have a basic construction budget estimated to be \$2,000,000 or less, or studies for which the fee for professional services is expected to be \$200,000 or less. The resulting agreement(s) shall have an initial term of three (3) years beginning March 1, 2017 and shall include the option to renew for one (1) additional three (3)-year term.

**The University will evaluate submittals for mechanical and electrical engineering services separately. Therefore, submittals will be accepted from firms offering only mechanical engineering services, only electrical engineering services, or both mechanical and electrical engineering services.**

**B. Timetable**

The estimated schedule and deadlines for this solicitation and contract award are projected as follows:

<b>Activity</b>	<b>Time (Central)</b>	<b>Date</b>
Issue solicitation		December 2, 2016
<b>Mandatory pre-submittal meeting</b>	9:30 am CT	December 16, 2016
<b>Written request for explanation due date</b>	12:00 pm CT	December 22, 2016
Winter Holidays – UWF Closed		December 24, 2016 – January 2, 2017
Estimated issuance of explanation response		January 6, 2017
Martin Luther King Day – UWF Closed		January 16, 2017
<b>Submittal Due Date</b>	3:00 pm CT	January 20, 2017
Estimated Evaluation Meeting		February 7, 2017
Estimated Notice of Intent to Award Contract		February 15, 2017
Estimated contract effective date		March 1, 2017

## C. Attachments

The following attachments are hereby incorporated by reference and made part of this PQS:

- Attachment A – PQS Certification Form
- Attachment B – PQS Information and General Conditions
- Attachment C – Sample Agreement
- Attachment D – Minimum Insurance Requirements
- Attachment E – Company Information and Certification Form
- Attachment F – Services and Personnel

## D. Contact Person

**The Procurement & Contracts representative and sole point of contact (POC) for this solicitation is:**

Alicia Waymack, Senior Buyer  
Email – [awaymack@uwf.edu](mailto:awaymack@uwf.edu)  
Phone – 850.474.2633

Respondents are advised that from the date of issuance of this solicitation until award of the contract, **no contact with University personnel related to this solicitation is permitted. All communications are to be directed to the Procurement and Contracts representative listed above. Any unauthorized contact will result in the disqualification of the respondent's submittal.**

Respondents are fully responsible for obtaining the complete solicitation, including all attachments, addenda (if applicable), and other information by visiting the UWF Procurement and Contracts web site: <http://uwf.edu/offices/procurement/vendors-only/open-solicitations/>. It is recommended that you bookmark this web site and visit it frequently.

Explanation(s) desired by respondent(s) regarding the meaning or interpretation of this solicitation must be requested from the above named contact person in writing via email prior to the "Written request for explanation due date" as stated in the above Timetable. The explanation response will be issued in the form of an Addendum and posted to the UWF Procurement and Contracts web site as identified above. All addenda shall be signed and submitted as part of your response. Failure to do so may disqualify your response.

Any changes or clarifications to requirements resulting from the mandatory pre-submittal meeting or subsequent written questions shall be issued by official addendum. Respondents should not rely on any representations, statements, or explanations other than those made in writing by the UWF sole POC in the official addendum format. Where there appears to be a conflict between the solicitation and any addenda issued, the last addendum issued shall prevail.

## E. Insurance

Each respondent shall include written evidence of insurance coverage in the amounts specified in Attachment D, "Minimum Insurance Requirements" with the response. Upon notice of intent of award contract to the successful respondent(s), an original ACORD certificate of insurance must be received by the University of West Florida Office of Procurement and Contracts, which shall be in accordance with Attachment D, "Minimum Insurance Requirements". During the term of the contract, the successful respondent(s) must provide, pay for and maintain such insurance.

## F. Public Records

- a. To the extent that Vendor meets the definition of "contractor" under Section 119.0701, Florida Statutes, and in addition to other contract requirements provided by law, the Vendor agrees that it is acting as a contractor on behalf of the University as provided under s. 119.0701(a) and as such it will comply with Florida's Public Records Law. Specifically, Vendor agrees that it will:
  - i. Keep and maintain public records that ordinarily and necessarily would be required by the University in order to perform the services performed by the Vendor under the Contracts;
  - ii. Provide the public with access to such public records on the same terms and conditions the University would provide the records and at a cost that does not exceed that provided in chapter 119, Fla. Stat., or as otherwise provided by law;
  - iii. Ensure that public records that are exempt or that are confidential and exempt from public record requirements are not disclosed except as authorized by law; and
  - iv. Meet all requirements for retaining public records and transfer to the University, at no cost, all public records in possession of the Vendor upon termination of the Contracts and destroy any duplicate public records that are exempt or confidential and exempt. All records stored electronically must be provided to the University in a format that is compatible with the information technology systems of the University.
- b. **IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE CONTRACT, CONTACT THE CUSTODIAN OF RECORDS AT:**
  - i. The Office of General Counsel: (850) 474-3420, gcfrontdesk@uwf.edu, Building 10, 11000 University Parkway, Pensacola, FL 32514.

## G. Tobacco Free Campus Policy

The University of West Florida is a tobacco-free campus. The use of cigarettes (electronic or traditional) or other tobacco products is prohibited in all UWF-owned buildings and outdoors on all UWF campus properties. The Vendor must fully comply with this tobacco free policy.

## Section II – Scope of Services

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Examples of typical types of projects for which mechanical and/or electrical engineering services are anticipated to be provided under the resulting agreement(s) include, but are not limited to, the repair, rehabilitation, and replacement of existing campus mechanical and electrical systems and infrastructure and the design and installation of new systems and infrastructure.

Campus mechanical and electrical systems and infrastructure include, but are not limited to, the following:

- Campus medium voltage system (13KV), including central plant main switchgear, underground and overhead feeder distribution, medium voltage campus distribution switches, transformers, metering, etc.
- Campus building electrical systems, including electrical mains, panel switch boards, step down transformers, electrical sub panels, building electrical circuits, wall outlets, lighting, lighting controls, and fire alarm life safety devices and controls.
- Campus emergency generators.
- Campus exterior lighting, including lighting for parking lots and roadways.
- Campus telecom distribution and associated building telecom systems.
- Building fire alarm systems.
- Campus chiller plant, including chillers, boilers, cooling towers, pumps, support equipment, piping, and controls.

- Campus building HVAC systems and equipment, including chilled and hot water air handlers, VAV, multi-zone, single zone VAV, and hybrid systems.
- Campus DX refrigeration systems.
- Building exhaust and supply fan systems including kitchen hoods and lab fume hoods. Building duct work, chilled and hot water piping and refrigeration piping.
- Campus building automation controls.
- Campus hot and chilled water distribution systems, including building connections.
- Campus natural gas distribution systems, including building gas metering systems.
- Building plumbing systems.
- Building fire sprinkler piping systems, including fire pumps and life safety controls.

Successful respondent(s) will be responsible for ensuring that all employees, including employees of any applicable subcontractor(s), engaged in performing the services described in this PQS hold appropriate certifications related to the services they perform.

### Section III – Submittal Information and Instructions

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Submittals must be made in the official name of the firm or individual under which business is conducted. All documents requiring signature, including the “PQS Certification Form” (see Attachment A) and “Company Information and Certification Form” (see Attachment E), must be signed by a person duly authorized to legally bind the person, partnership, company or corporation responding to this solicitation.

**Submit one (1) original, five (5) hard copies, and one (1) electronic copy** of your response directly to the University of West Florida Office of Procurement and Contracts at the following address:

University of West Florida  
Office of Procurement and Contracts  
ATTN: Alicia Waymack  
Building 20W, Room 159  
11000 University Parkway  
Pensacola, FL 32514

All required signed and completed copies of the response must be received by the University of West Florida Office of Procurement and Contracts by the due date and time as stated in the above Timetable. **Late or incomplete submittals will not be accepted.**

**CAUTION:** The “PQS Certification Form” (see Attachment A) and “Company Information and Certification Form” (see Attachment E) must be signed and submitted as part of your response. **Failure to do so will disqualify your response.** Additionally, all addenda (if applicable) shall be signed and submitted as part of your response.

The original response is to be submitted in a three ring binder with the appropriate tab identification as requested in this solicitation. All copies must be securely bound with appropriate tab identification. The original and all copies must be submitted in a sealed box/envelope. The outer carton of the sealed box/envelope shall include the firm name and address, solicitation number and name, and due date.

The entire submittal shall be limited to forty (40) consecutively-numbered, single-sided 8½ x 11 pages (or twenty (20) pages front and back). Font size must be a minimum of 10 point. Essential documents (i.e. Tab B), cover sheets, table of contents, divider tabs, and financial reports (if applicable) will not count as pages, provided no additional information such as proposal language, pictures of past projects, etc. is included in these pages.

Responses must be complete; partial or incomplete responses may not be considered. Responses should be clear, concise, and relevant, and shall not refer the University to electronic media such as websites, compact discs, or tapes in order to obtain the required information or submittals. Information submitted that is not requested by the University may be considered supplemental, and not subject to evaluation.

See Attachment B, "PQS Information and General Conditions" for additional information.

## **Formatting Instructions**

Respondents shall format their responses utilizing the following tab system with requested information contained in each. The original and all copies must be submitted with the appropriate tab identification. Failure to comply may result in a negative review of your response and may place your response in jeopardy.

UWF is subject to Chapter 119, Florida Statutes, which requires it to provide access to its records, subject to certain limitations. Material submitted in response to this solicitation may become a public document unless a specific exemption to Chapter 119, Florida Statutes exists. Submitted material which is marked as confidential will be treated as confidential by UWF to the extent it is considered a trade secret as defined under Florida law or it meets other criteria otherwise exempt from Chapter 119, Florida Statutes, or other applicable law.

In order for the information to be considered covered by trade secret exemption of the Public Records law, you must take measures to assert the exemption by placing the information provided in your response that meets the criteria of a trade secret in Tab I, "Confidential Information".

### **Tab A – Letter of Interest**

The letter of interest should concisely outline both your understanding of the "continuing contract" for professional services and the characteristics of your firm which make it uniquely qualified to provide mechanical and/or electrical engineering services for minor projects on an as-needed basis to the University of West Florida under such agreement.

### **Tab B – Essential Documents**

- Signed "PQS Certification Form" (see Attachment A).
- Signed "Company Information and Certification Form" (see Attachment E).
- Signed addenda (if applicable).
- A copy of the respondent's current Professional Registration Certificate from the appropriate governing board. The respondent must be properly registered at the time of submittal to practice its profession in the State of Florida. Professional registration by a consultant to the respondent will not be accepted in lieu of professional registration by the respondent.
- If the respondent is a corporation, limited liability company, or limited partnership, provide a copy of the Florida Department of State Certificate of Status.
- Proof of ability to provide insurance coverage in the amounts specified in Attachment D, "Minimum Insurance Requirements". Such proof may take the form of a draft 'ACORD' certificate or a letter of intent from the respective carrier or agent.

### Tab C – Firm Description

- Provide basic information including the name of the firm; street, mailing and e-mail addresses; telephone and fax numbers; website; and a primary contact relative to this submittal.
- Provide the number of years the firm has been in business, form of ownership, and the state of residency or incorporation. If the firm has multiple offices, primarily include information about the office that will provide the services described herein.
- Provide the firm's organizational chart.
- Describe the history and growth of your firm as succinctly as possible, and detail the firm's core vision and values.

### Tab D – Services and Personnel

- **Services** – using the form provided in Attachment F, “Services and Personnel” (page 1, “Services”) list all services to be provided by respondent in-house. If any services cannot be provided by respondent in-house but will be subcontracted, list the name of the subcontract firm. For all services, list the providing firm's professional license number from the appropriate Florida Licensing Board. Use names and license numbers of the firms as a whole, rather than of individuals in the firms. Add services as needed.
- **Personnel** – using the form provided in Attachment F, “Services and Personnel” (page 2, “Personnel”) list by role the respondent's key staff and major discipline heads. For all individuals listed, note whether or not they are registered, years of experience, the discipline of registration/training, the firm with which they are affiliated, and their city of residence. Include résumés for all key staff and discipline heads. Add roles/disciplines as needed.

### Tab E – Experience and References

- Provide information on a **minimum of five (5)** projects for which respondent has provided mechanical and/or electrical engineering services under a “continuing contract” for professional services. **Selected projects must evidence experience with the types of projects outlined in Section II, “Scope of Services”.**
- Provide a **minimum of three (3)** references, including project name and services provided for each reference.

### Tab F – Response

- Describe respondent's ability to respond quickly, meet short timeframes, and manage multiple projects simultaneously.
- Emergency repair or replacement projects may require response within twenty-four (24) hours and may require a design-build approach where close coordination with mechanical and/or electrical contractors is required to design and construct simultaneously. Describe previous experience with emergency repair or replacement projects.

### Tab G – LEED

Describe the experience of respondent's staff with sustainable design and construction and LEED certification efforts. Enclose copies of LEED accreditation(s) if applicable.

## **Tab H – Contract**

- See Attachment C, “Sample Agreement” for the University’s standard agreement to be executed with the successful respondent(s). If applicable, list any objections to specific contract terms and provide suggested replacement language.
- The University reserves the right to accept or reject any suggested replacement language. Although subject to minor revisions to include all clarifications and negotiated modifications, the successful respondent(s) will be required to execute the University’s agreement.

## **Tab I – Confidential Information**

Any information provided in your response that meets the criteria of a trade secret as defined under Florida law or meets other criteria otherwise exempt from Chapter 119, Florida Statutes, or other applicable law must be placed in Tab I, “Confidential Information”.

## **Tab J – Supplements**

Any information provided in your response that was not directly requested by the University will be considered supplemental and must be placed in Tab J, “Supplements”. Supplemental information may not be subject to evaluation by the Evaluation Team.

## **Section IV – Evaluation, Negotiation, and Contract Award**

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### **EVALUATION PROCESS AND CRITERIA**

**The University will evaluate submittals for mechanical and electrical engineering services separately. Therefore, submittals will be accepted from firms offering only mechanical engineering services, only electrical engineering services, or both mechanical and electrical engineering services.**

Each submittal will be reviewed by the Office of Procurement and Contracts to determine whether it is responsive to the submission requirements outlined in this solicitation. A responsive submittal is one which has followed the requirements of the solicitation, includes all documentation (including, but not limited to, the Essential Documents requested in Tab B), is submitted in the format outlined in the solicitation, was submitted prior to the due date and time, and has the appropriate signatures as required on each document. Failure to comply with these requirements may put your response at risk of being rejected as “non-responsive”.

The University reserves the right to reject any and all submittals or portions thereof, to withdraw this solicitation or a portion of this solicitation without making an award, and to waive any irregularities in the responses received.

Submittals fulfilling the basic requirements shall be referred to the Evaluation Team for review and further consideration. The evaluation will utilize the following broad scoring criteria:



## **EVALUATION CRITERIA**

## **Weight**

1. Services	20
2. Personnel	20
3. Experience with “continuing contracts” and the types of projects outlined in Section II, “Scope of Services”	30
4. Response and experience with emergency repair or replacement projects	20
5. Experience with LEED	10

The Evaluation Team will convene to jointly and openly discuss the strengths and weaknesses of all proposals based on the written responses and additional written information as requested. Each evaluator will then independently evaluate each response and assign a score to each criterion for each respondent. The scoring by each member of the evaluation team will be converted to a ranking order of the respondents for each evaluator. Rankings by each evaluator shall then be aggregated to establish a Total Committee Ranking for each respondent. Lastly, an overall Final Committee Ranking will be established for each respondent. Total scores will be used to break a tie in ranking.

All respondents are hereby advised that the University may determine that verbal explanations, additional written information, internal staff analysis and presentations, outside consultants, and/or any other information may be requested at any time during the evaluation process in order to assist the Evaluation Team with the performance of their duties under this solicitation. The Evaluation Team may determine as a result of additional information that the impact of this information is significant and shall be accorded as such and may be incorporated into the scoring and/or ranking as a revision of the same and at the discretion of the Evaluation Team.

## **NEGOTIATIONS AND CONTRACT AWARD**

Following the conclusion of the evaluation, the University intends to negotiate with the top ranked firm(s) to establish multi-year, non-exclusive agreements under which mechanical and electrical engineering services may be provided for minor projects on an as-needed basis. The University reserves the right to negotiate concurrently or separately with competing respondents, or to award without negotiation if deemed in the best interest of the University. The University reserves the right to make multiple awards or a single award.

Representatives of the respondent(s) selected to participate in negotiation(s) shall be first **required to submit written authorization from the company CEO or CFO attesting to the fact that the company’s lead negotiator is authorized to bind the company to the terms and conditions agreed to during negotiations**. Such authorization will be requested immediately after the ranking of the respondents, and the provision of such authorization will be a prerequisite to continuation in the negotiation process. Company negotiators shall enter the negotiations prepared to speak on behalf of the company. The University reserves the right to immediately terminate negotiations with any company whose representatives are not empowered to, or who will not, make decisions during the negotiation session.

Time is of the essence and therefore the University retains the right to cease negotiations with any and all firms that do not respond to negotiation issues on a timely basis. The University may reject offers that are determined to not be reasonably supportable. The University reserves the right to select, and subsequently recommend for award, the firm which best meets its required needs, quality levels, and budget constraints.

If the University determines that a company awarded a contract based on this solicitation does not honor all agreements reached during the negotiations, the University reserves the right to immediately cancel the award, and to place the company on the University’s suspended contractor list.