The Budget Outlook

President Judy Bense

April 27, 2011
Today’s Topics

• UWF Budget Snapshot and Trends
• National Legislative Impacts
• State Legislative Impacts
• Strategic Budgeting Process
• UWF Outlook
## UWF 2010/11 E&G Budget

<table>
<thead>
<tr>
<th>Revenue Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Revenue Recurring</td>
<td>$50,977,997</td>
</tr>
<tr>
<td>Tuition</td>
<td>29,571,095</td>
</tr>
<tr>
<td>Differential Tuition</td>
<td>1,457,870</td>
</tr>
<tr>
<td>Differential Tuition- Financial Aid (Mandatory 30%)</td>
<td>624,801</td>
</tr>
<tr>
<td>Lottery</td>
<td>6,419,530</td>
</tr>
<tr>
<td>Non-recurring</td>
<td>427,797</td>
</tr>
<tr>
<td>Federal Stimulus (Ends FY2010/11)</td>
<td>4,321,645</td>
</tr>
<tr>
<td>Total</td>
<td>$93,800,735</td>
</tr>
</tbody>
</table>
UWF FY 2010/11 E&G Funding

- Recurring: 95%
- Stimulus Non-Recurring: 5%
- General Revenue Non-Recurring: <1%
UWF 2010/11 Recurring Budget

- State Revenue Funding, (50,977,997, 57%)
- Differential Tuition - Financial Aid, (624,801, 1%)
- Interest, (525,000, 1%)
- Lottery, (6,419,530, 7%)
- Summer Tuition, (4,495,720, 5%)
- Fall/Spring Tuition, (24,550,375, 27%)
- Differential Tuition, (1,457,870, 2%)
UWF Budget Mix Trends

- Interest on Banked Funds
- Differential Tuition - Financial Aid
- Differential Tuition
- Fall/Spring Tuition
- Summer Tuition
- Lottery
- State Funding/General Revenue

Years:
- FY2006
- FY2007
- FY2008
- FY2009
- FY2010
- FY2011
- FY2012 Estimated
## State Support Trend

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Reduction in Recurring State Support (excludes Stimulus in all years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2008</td>
<td>($3,285,810)</td>
</tr>
<tr>
<td>FY2009</td>
<td>(5,044,082)</td>
</tr>
<tr>
<td>FY2010</td>
<td>(9,408,579)</td>
</tr>
<tr>
<td>FY2011</td>
<td>(488,830)</td>
</tr>
<tr>
<td>FY2012 Estimated</td>
<td>(5,117,480)</td>
</tr>
</tbody>
</table>

**Five Year Total (32% from FY2007)**

($23,344,781)
National Legislative Impacts to UWF

• Pell Funding in Summer
• Medicaid/Health Restrictions
• Higher Education Opportunity Act
State Budget Process

1. **JANUARY**: Governor Proposes a Budget
2. **MARCH-APRIL**: Legislature passes a budget bill
   - *April*: House and Senate pass budget bills
   - *Late April*: Joint Conference Committee Settles Differences
3. **May 6**: Legislature passes final budget bill
4. **May**: Governor has Line item veto authority & may use it widely this year. This may extend session.
5. **July 1**: Budget is implemented
## FY2011/12 Proposed Legislative Budget

<table>
<thead>
<tr>
<th>Proposal</th>
<th>House</th>
<th>Senate</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUS Reduction</td>
<td>15.8%</td>
<td>7.4%</td>
</tr>
<tr>
<td>General Revenue</td>
<td>$180 m</td>
<td>$103 m</td>
</tr>
<tr>
<td>Base Tuition Increase (undergrads)</td>
<td>5%</td>
<td>0</td>
</tr>
<tr>
<td>Tuition Differential</td>
<td>10% Authority with BOT</td>
<td>15% Authority with BOT</td>
</tr>
<tr>
<td>STEM Scholarships</td>
<td></td>
<td>Reduce E&amp;G by $142.9 m to fund STEM scholarships</td>
</tr>
</tbody>
</table>
Other Legislative Initiatives

• Retirement Contributions
• DROP
• Health Insurance
• Governance
• Bright Futures
UWF Budget Impacts Summary

• Legislative Cuts Estimate $5.1+ m
• End of Federal Stimulus Funds $4.3m
• Continue to shift burden to students (tuition)
• Employee benefit reductions
UWF’s Funding Cliff

The Funding Cliff

- State Support & Base Tuition
- State Support with Enrollment Growth
- Expenses

(Includes loss of stimulus)
Our New Operating Model

• Strategic, Measured, Prioritized
• Growth, strengthen our brand
• Engagement, having strong partners
• Staying true to our mission
Strategic Budgeting

• Invest in our priorities
• Measure progress
• Accountability
• Multi-year budgets
2011/12 Budget Process

Vice Presidents preparing draft budget including:

• Investing in priorities
• Identifying pressure points to relieve, areas for investments, efficiencies, and reductions
2012/13 Budget Process

• Strategic Planning and Resource Allocation Team makes recommendations for UWF model July 1
• Begin Implementation of transparent and inclusive process in Fall 2012
Strategic Budgeting & Planning

• Focus on priorities and make investments
• Reductions to General Revenue will NOT be returned when the economy comes back
• Tuition increases have a limit (tipping point)
• State universities are going from state supported to state assisted
Consultant Assistance

• Emerald Coast
• Price Elasticity
• Key Performance Indicators
• Academic & Administrative Portfolio Reviews
### Enrollment Projections

<table>
<thead>
<tr>
<th>Status</th>
<th>Summer 2011</th>
<th>Fall 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freshman Apps</td>
<td>Up 17%</td>
<td>Down 6%</td>
</tr>
<tr>
<td>Freshman Accepts</td>
<td>Up 32%</td>
<td>Up 6.2%</td>
</tr>
<tr>
<td>Transfer Apps</td>
<td>Up 4%</td>
<td>Up 3.8%</td>
</tr>
<tr>
<td>Transfer Accepts</td>
<td>Up 8%</td>
<td>Up 13%</td>
</tr>
</tbody>
</table>
Partnerships for Growth

- NWF2UWF
- Military Outreach
- K-12 Outreach
Announcements

• **Budget Assessment** available on the President’s website
• **Academic Visioning survey**
• **UWF named a “Green College”** by Princeton Review
• **UWF Economic Impact** $1.4b
Questions ?