

Suzanne Liv Page, J.D.

HIGHLIGHTS

- **Serve as Institutional Official and Signing Official for pre and post-award activities at major universities, industry and non-profit in a wide range of disciplines**
- **Extensive experience successfully managing sponsored research programs, budget and teams**
- **Received competitive grant awards and served as key personnel**
- **Highly innovative, collaborative and customer service approach to research**

PROFESSIONAL HISTORY

Vice President of Operations, January 2019 – present

Steadman Philippon Research Institute, Vail, CO

- Lead administration and oversight of research projects at non-profit research institute, including all pre and post award research functions: proposal submission, compliance, award set-up and closeout
- Signing/Institutional Official and liaison with federal and non-federal sponsors, and the Food and Drug Administration
- Responsible for development, negotiation and implementation of research contracts and grants with funding sources including the Department of Defense, National Institutes of Health, industry, foundations and philanthropy
- Partner with researchers to prepare grant applications; serve as key personnel on funded grants
- Maintain research financial compliance, invoicing/drawdowns and overall budget adherence; exceeded 2023 budget by 312% and increased research revenue 12%; institution is debt free
- Responsible for institutional intellectual property advancements, patent portfolio and commercialization
- Develop and implement regulatory research compliance policies
- Manage all facets of research to ensure compliance with sponsor and institutional policies
- Implemented ERP system for research administration and finance
- Supervise and mentor team of research professionals with a focus on excellence and customer service
- Oversee regulatory and clinical operations teams responsible for clinical trials funded by the federal government and industry
- Awarded Investigational New Drug Approvals from the Food and Drug Administration to conduct clinical trials studying drugs and biologics
- Manage relationship with external lobbyists to secure federal funding
- Member of the institute's Board of Directors Audit Committee, and report to Board on compliance activities

Chief Operating Officer, Nov. 2014 – June 2019

Longeveron LLC, Miami, FL

- Served as Signing Official with National Institutes of Health and liaison with the Food and Drug Administration
- Maintained corporate and research compliance at the organization and project level
- Awarded \$11M in grant funding from federal and non-profit agencies to support operations (National Institutes of Health, Alzheimer's Association, etc.) Managed all pre and post award functions.
- Raised over \$30M in private funding
- Personally, recruited by Company Founder to build and lead cellular therapy company (includes veterinary division), assemble and lead top quality team, buildout manufacturing and R&D facilities, manage all business matters and generate revenue
- Oversaw operations related to Investigational New Drug applications, Institutional Review Boards, site management, research integrity and conflict of interest
- Implemented successful and comprehensive compliance program addressing manufacturing, research and

patient care, in full compliance with Food and Drug Administration, National Institutes of Health, Department of Defense and Occupational Health and Safety Administration

- Led team as trials sponsor, managing five multi-center clinical trials currently enrolling in U.S. and internationally, including a first in human trial
- Awarded eight Investigational New Drug Applications from the Food and Drug Administration
- Awarded approval from the Japanese government to conduct the first trial studying Frailty
- Recruited and managed team of industry experts from the U.S. and internationally, and implemented all benefits programs including health benefits and 401k
- Built out state of the art cGMP manufacturing clean rooms and research & development laboratories 15% under budget and ahead of schedule
- Decreased manufacturing costs by 75% and operating budgets by over 20%; scaled up manufacturing output by over 100%
- Generated revenue in early-stage biotechnology company
- Maintained financial operations and oversaw financial audit for three years of financials with no negative findings
- Implemented supplies and equipment electronic inventory system, and maintain all equipment
- Negotiated and implemented all commercial contracts, including leases, vendor agreements, laboratory and pharmacy services agreements, licensing agreements, confidentiality agreements, employment agreements and procurement
- Secured numerous trademarks worldwide and patents

Executive Director, Research Administration & Clinical Revenue Cycle, March 2007 – Oct. 2014

University of Miami School of Medicine, Miami, FL

- Oversaw a team of twenty-five responsible for research in excess of \$300M annually and served as Signing Official for all University campuses (medical, engineering, basic sciences, marine, etc.)
- Recruited by Vice Provost/Dean for Clinical Research to transform clinical research by creating new department designed to streamline research, increase revenue and foster overall compliance
- Created the first ever clinical trials office at the Miller School of Medicine which included responsibilities related contracting, budgeting/billing, clinical trials registration and regulatory compliance
- Ensured compliance for research by partnering with key stakeholders
- Participated in implementation of Enterprise Resource Planning System, and health system's Electronic Medical Record System
- Delivered high quality work product in tight timelines by balancing policies and risks with a commonsense approach
 - Oversaw an excess of 300 projects in various stages of development
- Built and mentored a highly successful team that ensured contracts, awards and budgets adhered to all applicable policies and regulations related to HIPAA, Good Clinical Practice, Institutional Animal Care and Use, Institutional Review Board through ongoing training, benchmarking and hands-on review
- Member of leadership team responsible for implementing ERP Workday and EPIC electronic medical record systems
- Reduced initiation time by over three months per project by eliminating organizational redundancies, implementing scorecards and metrics
- Increased research revenues by over 20% enacting research rate schedules, coverage analyses, and tracking project progress by implementing electronically clinical trials management system
- Played a key role in external audits with regulatory agencies with no findings in seven years
- Interacted with the Office of Inspector General and within Corporate Integrity Agreements
- Conducted institution-wide training multiple times per year in person, and via video and online

Director, Research Administration, Jan. 2001 – March 2007

University of Washington, Seattle, WA

- Successfully negotiated, executed and implemented compliant multi-disciplinary research and commercial contracts and awards on behalf of an Institution with an annual research portfolio in excess of \$1B
- Oversaw team responsible for all grant submissions; served as Signing Official
- Led the team responsible for contracts with commercial partners, the government and non-profit entities, including clinical trial agreements, ancillary services agreements, licensing agreements, material transfer agreements and confidentiality agreements
- Oversaw clinical trial contracting, budgeting and invoicing
- Originated a customer service environment and department mission of service

OTHER PROFESSIONAL EXPERIENCE

- **Platforms Business Manager**, Microsoft Corporation, Redmond, WA (*Jan. 2000 – Dec. 2000*)
- **Senior Vice President, General Counsel, Consultant**, Getty Images Inc., Seattle, WA (*March 1998 – Sept. 2000*)

EDUCATION

- **Juris Doctor**, Indiana University School of Law, Bloomington, IN
- **B.S., Finance**, Indiana University School of Business, Bloomington, IN

AFFILIATIONS

- State/Federal Bar Memberships in California, Illinois and Washington
- National Council of University Research Administrators
- Government Relations Committee, Vail Valley Partnership