

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.

**A COMPONENT UNIT OF
THE UNIVERSITY OF WEST FLORIDA**

PENSACOLA, FLORIDA

FINANCIAL STATEMENTS

JUNE 30, 2011 AND 2010

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
PENSACOLA, FLORIDA
FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
University of West Florida Foundation, Inc.
Pensacola, Florida

We have audited the accompanying statements of financial position of the University of West Florida Foundation, Inc. (the "Foundation") (a component unit of the University of West Florida), as of June 30, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 29, 2011, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Board of Directors
University of West Florida Foundation, Inc.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements of the Foundation taken as a whole. The accompanying supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

A handwritten signature in black ink that reads "Saltmarsh Cleveland & Lund". The signature is written in a cursive, flowing style.

Pensacola, Florida
August 29, 2011

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
University of West Florida Foundation, Inc.
Pensacola, Florida

We have audited the financial statements of the University of West Florida Foundation, Inc. (the "Foundation") (a component unit of the University of West Florida) as of and for the year ended June 30, 2011, and have issued our report thereon dated August 29, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Foundation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Board of Directors
University of West Florida Foundation, Inc.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Foundation's audit committee, management, Board of Directors, the University of West Florida, and others within the Foundation, and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in cursive script that reads "Saltmarsh Cleveland & Lund".

Pensacola, Florida
August 29, 2011

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2011 AND 2010

ASSETS

	2011	Restated 2010
Cash and cash equivalents	\$ 2,693,854	\$ 4,071,182
Restricted cash equivalents	26,457,350	18,721,871
Contributions receivable, net	1,627,661	1,886,640
Other receivables, net	152,040	389,973
Prepaid expenses	100,581	100,561
Long-term investments	61,083,226	50,394,629
Property and equipment, net	41,783,646	38,571,680
Assets held under split interest agreements	309,601	282,545
Cash surrender value of insurance policies	51,742	47,678
Property held for investment (\$260,000 at fair value for 2011 and 2010)	301,500	301,500
Collections	4,650	2,644,920
Bond issue costs, net	1,517,558	1,073,106
	\$ 136,083,409	\$ 118,486,285

LIABILITIES AND NET ASSETS

Liabilities:

Accounts payable and accrued expenses	\$ 2,444,117	\$ 3,709,086
Liabilities held under split interest agreements	206,745	210,525
Bonds payable, net	58,587,664	43,495,392
Total liabilities	61,238,526	47,415,003

Commitments and Contingencies

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Net Assets:

Unrestricted -		
Undesignated	1,921,765	3,797,682
Board designated	1,247,890	1,146,644
Student Housing System	7,091,440	6,518,233
Total unrestricted	10,261,095	11,462,559
Temporarily restricted	19,068,050	15,575,649
Permanently restricted	45,515,738	44,033,074
Total net assets	74,844,883	71,071,282
Total Liabilities and Net Assets	\$ 136,083,409	\$ 118,486,285

The accompanying notes are an integral
part of these financial statements.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2011 AND 2010

	Unrestricted			Temporarily Restricted	Permanently Restricted	2011 Total
	Foundation	Student Housing				
Revenue, Support and Reclassifications:						
Contributions	\$ 125,298	\$ -	\$ 1,393,830	\$ 1,397,090	\$ 2,916,218	
Interest and dividends	437,937	-	773,068	-	1,211,005	
Net unrealized and realized gain on long-term investments	31,370	-	10,249,102	-	10,280,472	
Student housing system	-	9,307,554	-	-	9,307,554	
Other income	76,392	-	-	-	76,392	
Reclassification of net assets	4,200	-	(89,774)	85,574	-	
Net assets released from restrictions	4,517,793	-	(4,517,793)	-	-	
 Total revenue, support and reclassifications	 5,192,990	 9,307,554	 7,808,433	 1,482,664	 23,791,641	
Expenses:						
Direct program services -						
Scholarships	956,273	-	-	-	956,273	
Other program services	2,190,276	-	-	-	2,190,276	
Student housing system	-	8,734,347	-	-	8,734,347	
Total direct program services	3,146,549	8,734,347	-	-	11,880,896	
Supporting services -						
Fundraising	186,669	-	-	-	186,669	
General and administrative	3,634,443	-	-	-	3,634,443	
Total supporting services	3,821,112	-	-	-	3,821,112	
 Total expenses	 6,967,661	 8,734,347	 -	 -	 15,702,008	
Loss from refunded and cancelled restricted contributions	-	-	4,316,032	-	4,316,032	
 Total expenses and losses	 6,967,661	 8,734,347	 4,316,032	 -	 20,018,040	
Change in Net Assets	(1,774,671)	573,207	3,492,401	1,482,664	3,773,601	
Net Assets, Beginning of Year	4,944,326	6,518,233	15,575,649	44,033,074	71,071,282	
Net Assets, End of Year	\$ 3,169,655	\$ 7,091,440	\$ 19,068,050	\$ 45,515,738	\$ 74,844,883	

The accompanying notes are an integral
part of these financial statements.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2011 AND 2010
(Continued)

	Unrestricted			Permanently Restricted	Restated 2010 Total
	Foundation	Student Housing	Temporarily Restricted		
Revenue, Support and Reclassifications:					
Contributions	\$ 74,106	\$ -	\$ 1,697,634	\$ 1,167,758	\$ 2,939,498
Interest and dividends	436,186	-	720,017	-	1,156,203
Net unrealized and realized gain on long-term investments	14,572	-	4,668,077	-	4,682,649
Student housing system	-	7,859,057	-	-	7,859,057
Other income	217,796	-	-	-	217,796
Reclassification of net assets	-	-	(39,265)	39,265	-
Net assets released from restrictions	4,022,307	-	(4,022,307)	-	-
 Total revenue, support and reclassifications	 4,764,967	 7,859,057	 3,024,156	 1,207,023	 16,855,203
Expenses:					
Direct program services -					
Scholarships	920,001	-	-	-	920,001
Other program services	1,938,466	-	-	-	1,938,466
Student housing system	-	6,697,026	-	-	6,697,026
Total direct program services	2,858,467	6,697,026	-	-	9,555,493
Supporting Services -					
Fundraising	267,655	-	-	-	267,655
General and administrative	880,682	-	-	-	880,682
Total supporting services	1,148,337	-	-	-	1,148,337
 Total expenses	 4,006,804	 6,697,026	 -	 -	 10,703,830
 Loss from refunded restricted contributions	 -	 -	 1,200,000	 -	 1,200,000
 Total expenses and losses	 4,006,804	 6,697,026	 1,200,000	 -	 11,903,830
 Change in Net Assets	 758,163	 1,162,031	 1,824,156	 1,207,023	 4,951,373
 Net Assets, Beginning of Year	 4,186,163	 5,356,202	 13,751,493	 42,826,051	 66,119,909
 Net Assets, End of Year	 \$ 4,944,326	 \$ 6,518,233	 \$ 15,575,649	 \$ 44,033,074	 \$ 71,071,282

The accompanying notes are an integral
part of these financial statements.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2011 AND 2010

	2011	Restated 2010
Cash Flows From Operating Activities:		
Change in net assets	\$ 3,773,601	\$ 4,951,373
Adjustments to reconcile change in net assets to cash flows (used in) provided by operating activities -		
Net unrealized and realized gain on long-term investments	(10,280,472)	(4,682,649)
Contributions restricted for long-term purposes	(1,397,090)	(1,167,758)
Bad debt expense	30,269	74,799
Loss on cancellation of pledges receivable	530,105	-
Donation of collection	2,640,270	-
Change in fair value of -		
Contributions receivable	(178,500)	(177,378)
Split interest agreements	(30,836)	(27,040)
Cash surrender value of insurance policies	(4,064)	(2,525)
Depreciation and amortization of bond issuance costs	1,938,531	1,502,150
Net amortization of bond discount	188,234	8,002
Change in operating assets and liabilities -		
Contributions receivable	(112,263)	466,582
Other receivables	227,301	(178,914)
Prepaid expenses	(20)	19,699
Accounts payable and accrued expenses	(1,264,969)	2,522,978
Net cash (used in) provided by operating activities	(3,939,903)	3,309,319
Cash Flows From Investing Activities:		
Purchases of investments	(18,132,017)	(22,038,154)
Proceeds from sales and maturities of investments	17,723,892	21,931,125
Acquisition of property and equipment	(5,083,308)	(12,451,073)
Net cash used in investing activities	(5,491,433)	(12,558,102)
Cash Flows From Financing Activities:		
Proceeds from new bond	28,242,000	-
Bond principal payment	(13,016,000)	(900,000)
Bond issuance costs	(833,603)	(32,212)
Contributions to permanent endowments	1,397,090	1,167,758
Net cash provided by financing activities	15,789,487	235,546
Net Increase (Decrease) in Cash and Cash Equivalents	6,358,151	(9,013,237)
Cash and Cash Equivalents at Beginning of Year	22,793,053	31,806,290
Cash and Cash Equivalents at End of Year	\$ 29,151,204	\$ 22,793,053

The accompanying notes are an integral part of these financial statements.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2011 AND 2010
(Continued)

	<u>2011</u>	<u>Restated 2010</u>
Analysis of Cash:		
Cash and cash equivalents	\$ 2,693,854	\$ 4,071,182
Restricted cash equivalents	<u>26,457,350</u>	<u>18,721,871</u>
	<u>\$ 29,151,204</u>	<u>\$ 22,793,053</u>
 Supplemental Disclosure of Cash Flow Information:		
Interest paid	<u>\$ 1,942,213</u>	<u>\$ 1,284,186</u>
 Supplemental Disclosure of Non-Cash Investing Activity:		
Donation of collection	<u>\$ 2,640,270</u>	<u>\$ -</u>

The accompanying notes are an integral
part of these financial statements.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Purpose:

The University of West Florida Foundation, Inc. (the "Foundation") was organized as a Florida not-for-profit corporation in 1965 for the purpose of soliciting, receiving, and administering gifts and bequests of property and funds for scientific, educational, and charitable purposes, all for the advancement of the University of West Florida (the "University") and its objectives. The Foundation is a direct-support organization of the University, as provided for in Section 1004.28, Florida Statutes, and Rule 6C-9.011, Florida Administrative Code, and therefore is considered a component unit of the University.

The Foundation owns the Student Housing System and is responsible for the management thereof, along with the associated revenues, expenses and debt related to the operation of these projects as further described in Note 13 to the financial statements.

Basis of Accounting:

The Foundation follows standards of accounting and financial reporting prescribed for not-for-profit organizations. It uses the accrual basis of accounting, which recognizes revenue when earned and expenses as incurred.

Basis of Presentation:

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that the corpus be maintained permanently by the Foundation. The donors of these assets permit the Foundation to use all of the investment return on these assets. Such assets primarily include the Foundation's permanent endowment funds.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time. Such assets are available for use by the various colleges and departments of the University, as designated by the donors to the Foundation.

Unrestricted net assets - Net assets not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by the action of the governing board, including quasi-endowments, or may otherwise be limited by contractual agreements with outside parties.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Presentation (Continued):

Unrestricted net assets - student housing system - Unrestricted net assets designated through bond covenant restrictions for the specific purpose of bond repayment for the Student Housing System.

Contributions:

Contributions are reported as temporarily restricted if the donor limits the use of the donated assets. When the restrictions expire, these temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the statement of activities as *net assets released from restrictions*. Contributions of endowments are reported as permanently restricted since the corpus is invested in perpetuity. All other contributions having no restrictions are reported as unrestricted.

The Foundation has previously elected under Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 825, *Financial Instruments*, to record unconditional promises to give at fair value. Management believes the use of fair value reduces the cost of measuring unconditional promises to give in periods subsequent to their receipt and provides equal or better information to users of its financial statements than if those promises were measured using present value techniques at historical discount rates. An allowance for uncollectible pledges is provided based on management’s evaluation of potential uncollectible pledges receivable at year-end. Conditional promises to give are not recorded in the financial statements.

In the event a donor makes changes to the nature of a restricted gift which affect its classification among the net asset categories, such amounts are reflected as net assets released from restrictions in the revenues section of the statement of activities.

Non-cash contributions are recorded at fair market value at the time of donation.

Cash and Cash Equivalents:

The amount reported as cash and cash equivalents consists of cash on hand, cash in demand accounts, cash placed with the University and cash placed with the State Treasury Special Purpose Investment Account, (“SPIA”). For the purpose of reporting cash flows, the Foundation considers all highly liquid investments with original maturities of three (3) months or less to be cash equivalents. Under this definition, the Foundation considers amounts invested with the University and SPIA to be cash equivalents.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Restricted Cash Equivalents:

Restricted cash equivalents represent funds held by either the University or by bond trustees for construction of on-campus housing, debt service, and maintenance of reserves required under the bond indentures.

Investments:

The Foundation has created various pools for the investment of funds on a consolidated basis. All investments are reported at fair value.

Investment income (interest, dividends, realized and unrealized gains or losses) from endowment and restricted operating funds is recognized as temporarily restricted investment income in accordance with donor stipulations. Income from all other operating funds is recognized as unrestricted investment income. There are no permanent restrictions on investment income.

Property and Equipment:

Property and equipment consists of office equipment and property held for lease, future use, or sale. Purchased assets are recorded at cost, while donated assets are recorded at fair market value at the date of donation. Depreciation is allocated over the estimated useful lives of the respective assets on a straight-line basis. Where a contributed asset has an uncertain fair market value due to deed restrictions, the Foundation records no value for the property.

The Foundation capitalizes interest costs on borrowing incurred during the construction of qualifying assets. The capitalized interest is amortized over the life of the borrowing.

Collections:

The Foundation has capitalized its collections since its inception. Collections consist of museum artifacts and paintings donated to the Foundation. Donated museum artifacts and works of art are stated at the estimated fair market value at the time of donation. Gains and losses on the deaccession of donated collection items are classified in the statement of activities based on the absence or existence and nature of donor restrictions placed on the item at the time of donation. During 2007, the Foundation accepted a noncash donation of museum artifacts with an appraised value of approximately \$2.6 million. During 2011, the Foundation transferred the museum artifacts to the West Florida Historic Preservation, Inc., a direct service organization of the University of West Florida, and expensed the artifacts as University support.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Split-Interest Agreements:

The Foundation serves as trustee for split-interest agreements classified as charitable gift annuities and charitable remainder unitrusts. Assets received under these agreements are recorded at fair market value and the liabilities to make future payments under these agreements are recorded at present value, with the difference reported as a gain or loss. These assets and liabilities are adjusted to reflect changes in their fair market value and present value. The determination of the present value of liabilities under split-interest agreements is based on discount rates and mortality tables established by the Internal Revenue Code and Regulations.

Bond Discounts/Issuance Costs:

Bond discounts and issuance costs are amortized over the terms of the bonds using the straight-line method since the difference between this method and the effective interest method is not material to the financial statements. Bond discounts are presented as a reduction of the face amount of bonds payable.

Compensated Absences:

Employees of the Foundation are entitled to paid vacation and sick days depending on job classification, length of service and other factors. Upon termination of employment, an employee will be paid for accumulated annual leave. In addition, an employee with ten or more years of service may be paid for a portion of their accumulated sick leave.

At June 30, 2011 and 2010, accrued compensated absences totaling \$178,210 and \$160,627 were reported as a component of accrued expenses in the accompanying financial statements.

Income Taxes:

The Foundation is a nonprofit organization exempt from federal income tax under Section 501 (c) (3) of the Internal Revenue Code. However, income from certain investment activities not directly related to the Foundation's tax-exempt purpose is subject to taxation as unrelated business income. The Foundation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

With a few exceptions, the Foundation is no longer subject to examination by tax authorities for years beginning before 2008.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes (Continued):

In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization other than a private foundation under Section 509(a)(1).

Estimates:

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Retirement Plan:

As discussed in Note 12, some Foundation employees participate in the Florida Retirement System, which is a non-contributory plan. In addition, some employees participate in the Optional Retirement Program, which is a defined contribution plan.

Recent Accounting Pronouncements:

In January 2010, the FASB issued Accounting Standard Update (“ASU”) No. 2010-06, *Improving Disclosures about Fair Value Measurements*. This amends ASC 820 to require additional disclosures. The guidance requires entities to disclose transfers for assets in and out of Levels 1 and 2 of the fair value hierarchy and the reasons for those transfers. ASU 2010-06 is for fiscal years beginning after December 15, 2009. In addition, the guidance requires separate presentation of purchases and sales in the Level 3 asset reconciliation. The Level 3 disclosures are effective for fiscal years beginning after December 15, 2010. The adoption of this guidance for fiscal year ended June 30, 2011, does not have a material impact on the Foundation’s current year financial statements.

Subsequent Events:

Management has evaluated subsequent events through August 29, 2011, the date which the financial statements were available for issue.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010**

NOTE 2 - RESTRICTED CASH EQUIVALENTS

Restricted cash equivalents at June 30 consist of the following:

	2011	2010
Debt service reserves	\$ 785,975	\$ 784,479
Replacement reserves	84,460	371,103
Contingency and improvement reserve	7,542,584	7,033,616
Housing operating reserve	1,149,490	667,343
Courtelis reserve	586,152	4,757,082
2009 bond issuance -		
Capitalized interest	-	141,380
Special interest checking	1,001,512	1,000,467
Construction account	-	3,966,401
2010 bond interest	15	-
2011 bond issuance -		
Capitalized interest	1,025,995	-
Construction account	14,281,167	-
	\$ 26,457,350	\$ 18,721,871

NOTE 3 - CONTRIBUTIONS RECEIVABLE

The Foundation records unconditional promises to give using fair value adjusted for the current year end discount rates, ranging from 0% to 21%, based on the prevailing five-year Treasury constant maturities. The current year fair value adjustment to contributions revenue for temporarily and permanently restricted was \$9,762 and \$168,738, respectively. For the year ending June 30, 2010, the fair value adjustment to contributions revenue for temporarily and permanently restricted was \$3,788 and \$173,590, respectively. Multi-year contributions receivable are classified within Level 3 of the fair value hierarchy because determination of the present value of future cash flows is based on little or no market data and requires management to develop their own assumptions. In 2011 and 2010, there were no transfers of contributions receivable into or out of Level 3.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010**

NOTE 3 - CONTRIBUTIONS RECEIVABLE (Continued)

Unconditional promises to give at June 30 are due as follows:

	2011	2010
In one year or less	\$ 535,560	\$ 691,749
Between one and five years	595,750	670,360
Greater than five years	700,000	740,000
Total contributions receivable, gross	1,831,310	2,102,109
Less discounts to net fair value	178,500	177,378
Less allowance for doubtful accounts	25,149	38,091
Net contributions receivable, fair value	\$ 1,627,661	\$ 1,886,640

The table below presents information about unconditional promises to give measured at fair value at June 30, 2011:

	Temporarily Restricted	Permanently Restricted
Promises measured at Fair Value		
Promised cash flows	\$ 353,657	\$ 1,477,653
Fair value estimate	\$ 343,895	\$ 1,308,915
Measurement basis	Level 3	Level 3
Contribution revenue	\$ 9,762	\$ 168,738
Total changes included in the statement of activities	\$ 9,762	\$ 168,738

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 3 - CONTRIBUTIONS RECEIVABLE (Continued)

The table below presents information about unconditional promises to give measured at fair value at June 30, 2010:

	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>
Promises measured at Fair Value		
Promised cash flows	\$ 753,560	\$ 1,348,549
Fair value estimate	\$ 749,773	\$ 1,174,958
Measurement basis	Level 3	Level 3
Contribution revenue	\$ 3,788	\$ 173,590
 Total changes included in the statement of activities	 \$ 3,788	 \$ 173,590

Changes in unconditional promises to give for the year ended June 30, 2011 are as follows:

	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>
Beginning balance, July 1, 2010	\$ 749,773	\$ 1,174,958
New promises received	177,757	445,988
Collections	(24,931)	(316,883)
Contribution revenue	(5,974)	4,852
Management and general (write-offs)	(22,625)	-
Loss from cancelled restricted contributions	(530,105)	-
 Ending balance, June 30, 2011	 <u>\$ 343,895</u>	 <u>\$ 1,308,915</u>

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NOTE 3 - CONTRIBUTIONS RECEIVABLE (Continued)

Changes in unconditional promises to give for the year ended June 30, 2010 are as follows:

	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>
Beginning balance, July 1, 2009	\$ 1,248,347	\$ 1,009,115
New promises received	285,000	385,000
Collections	(761,724)	(266,000)
Contribution revenue	21,320	89,843
Management and general (write-offs)	(25,750)	(60,000)
Transfer to endowments	(17,000)	17,000
Change in pledge terms	(420)	-
	<u>749,773</u>	<u>1,174,958</u>
Ending balance, June 30, 2010	<u>\$ 749,773</u>	<u>\$ 1,174,958</u>

Conditional promises to give amounted to \$1,751,468 at June 30, 2011 for state matching funds from the state of Florida Major Gifts Trust Fund. The funds will be forwarded to the Foundation in the event that future appropriations are made by the state legislature. In addition, the Foundation had a conditional promise to give amounting to \$75,000 from a private trust dependent on available funds.

NOTE 4 - OTHER RECEIVABLES

Other receivables at June 30 consist of the following:

	<u>2011</u>	<u>2010</u>
Student loan fund, less allowance of \$24,577 in 2011 and \$26,945 in 2010	\$ 52,671	\$ 46,160
Rent, less allowance of \$102,098 in 2011 and \$78,924 in 2010	94,529	75,112
Other	4,840	268,701
	<u>152,040</u>	<u>389,973</u>
Net other receivables	<u>\$ 152,040</u>	<u>\$ 389,973</u>

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NOTE 4 - OTHER RECEIVABLES (Continued)

The Student Loan Fund, established through contributions, provides low-interest, short-term loans to students. All transactions are conducted through the University's cashiers' office. The Student Loan Program is made up of accounts receivable for loans to students, funds held at the University available for loans to students, and funds invested in a quasi endowment at the Foundation. The Foundation holds \$161,920 that is invested in a quasi endowment. Earnings in the quasi endowment are transferred to the University, as needed, to support the Student Loan Program.

NOTE 5 - LONG-TERM INVESTMENTS

Investments in the long-term pool are carried at fair value and consist of the following:

	Cost	Fair Value	Unrealized Gain (Loss)
June 30, 2011:			
Equity securities -			
Common stock and mutual funds	\$ 30,829,497	\$ 36,709,190	\$ 5,879,693
Debt securities	10,097,464	10,491,114	393,650
Alternative investments -			
Fund of fund hedge funds	11,005,760	12,433,685	1,427,925
Private equity investments	753,026	780,612	27,586
Real estate investment trust	616,498	668,625	52,127
	<u>\$ 53,302,245</u>	<u>\$ 61,083,226</u>	<u>\$ 7,780,981</u>
June 30, 2010:			
Equity securities -			
Common stock and mutual funds	\$ 30,286,378	\$ 28,566,577	\$ (1,719,801)
Debt securities	9,461,611	9,996,919	535,308
Alternative investments -			
Fund of fund hedge funds	11,005,760	11,205,481	199,721
Private equity investments	477,721	418,422	(59,299)
Real estate investment trust	237,935	207,230	(30,705)
	<u>\$ 51,469,405</u>	<u>\$ 50,394,629</u>	<u>\$ (1,074,776)</u>

Bank of New York Mellon is the custodian for the Foundation's equity securities, debt securities and fund of fund hedge funds.

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NOTE 5 - LONG-TERM INVESTMENTS (Continued)

As further discussed in Note 11, the fair market value of all endowed investments was at a level above the minimum required by donor stipulations, totaling \$7,348,672. However, fifty-three individual donor-restricted endowment funds were deficient, totaling approximately \$380,000, where the fair value of the investments at June 30, 2011 was less than the level required by the donor stipulations.

The net return on investments was as follows:

	<u>Total Unrestricted</u>	<u>Temporarily Restricted</u>
Year Ended June 30, 2011 -		
Dividends and interest	\$ 437,937	\$ 773,068
Net realized gain on investments	26,754	8,828,860
Unrealized gain on investments	<u>4,616</u>	<u>1,420,242</u>
Total return on investments	<u>\$ 469,307</u>	<u>\$ 11,022,170</u>
 Year Ended June 30, 2010 -		
Dividends and interest	\$ 436,186	\$ 720,017
Net realized gain on investments	2,297	735,662
Unrealized gain on investments	<u>12,275</u>	<u>3,932,415</u>
Total return on investments	<u>\$ 450,758</u>	<u>\$ 5,388,094</u>

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NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment is comprised of the following at June 30:

	2011	2010
Land	\$ 1,454,483	\$ 1,454,483
Property held under capital lease	52,321,990	37,529,266
Office equipment and software	447,557	202,867
Construction in progress	2,316,085	12,270,191
	56,540,115	51,456,807
Less accumulated depreciation	14,756,469	12,885,127
	\$ 41,783,646	\$ 38,571,680

Depreciation expense for the years ended June 30, 2011 and 2010 was \$1,871,342 and \$1,446,904, respectively.

Property held under capital lease represents the University's Student Housing System, which consists of the following: the South Side facilities constructed in 1966 and 1972; the Villages Phase I (West) and II (East), completed in 1997 and 1999, respectively; the first (Martin Hall), the second (Pace Hall), and the third (Argo Hall) portions of Phase III completed in 2000, 2001, and 2004, respectively; and the first portion of Phase IV (Heritage Hall), completed in 2010. The buildings under capital lease are depreciated over the lease term, which is effectively 30 years, and the furniture, fixtures, and equipment are depreciated over their useful life of 5 - 10 years. Amortization of property under capital lease is included in depreciation expense. At June 30, 2011 and 2010, amortization of the property under capital lease totaled \$1,869,491 and \$1,445,053, respectively. See Note 13 for further capital lease disclosure.

Construction in progress at June 30, 2011 represents the construction of the Foundation's newest on-campus student housing building, President's Hall, and expenses for upgrades to existing facilities. Construction in progress at June 30, 2010 represents the construction of Heritage Hall and upgrades to existing facilities.

The Foundation capitalizes interest costs on borrowings incurred during the construction or upgrade of qualifying assets. Capitalized interest is added to the cost of the underlying assets and is amortized over the useful lives of the assets. The Foundation capitalized approximately \$334,000 of interest in connection with the construction of President's Hall for the year ended June 30, 2011. The Foundation capitalized approximately \$141,000 and \$842,000 of interest in connection with the construction of Heritage Hall for the years ended June 30, 2011 and 2010, respectively.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
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NOTES TO FINANCIAL STATEMENTS
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NOTE 7 - PROPERTY HELD FOR INVESTMENT

Property held for investment at June 30 is comprised of the following:

	<u>2011</u>	<u>2010</u>
Land, at cost	\$ 41,500	\$ 41,500
Land and building, at fair value	<u>260,000</u>	<u>260,000</u>
Total	<u>\$ 301,500</u>	<u>\$ 301,500</u>

The Foundation reports property held for investment at fair value, where practicable, and at historical cost, when not practicable. The nature of two parcels of land makes it difficult to obtain a reasonable fair value. Thus, it was determined to report these parcels at cost. The third parcel, consisting of land and a building, is appraised every thirty-six months by an independent appraiser and adjusted accordingly. See Note 17 for further discussion on fair value measurement.

NOTE 8 - BOND ISSUE COSTS

Bond issuance costs relate to the dormitory and housing system revenue bonds. Bond issuance costs are summarized as follows:

	<u>2011</u>	<u>2010</u>
Bond issuance costs	\$ 1,693,480	\$ 1,426,703
Less accumulated amortization	<u>175,922</u>	<u>353,597</u>
Bond issuance costs, net	<u>\$ 1,517,558</u>	<u>\$ 1,073,106</u>

Bond issuance costs are being amortized by the straight-line method over the lives of the bonds from 17.5 - 30 years. Amortization of bond issuance costs for the years ended June 30, 2011 and 2010 was \$369,526 (including amortization of \$310,044 of bond costs related to the refunding of the Series 1998 bond) and \$54,021, respectively.

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NOTE 9 - BONDS PAYABLE

Revenue Bonds consist of the following at June 30:

	2011	2010
<p>\$15,400,000 Dormitory Revenue Bonds, Series 1998, due in annual installments of \$260,000 to \$925,000, from June 1, 1999 through June 1, 2028 with interest ranging from 3.50% to 4.75% due semiannually, repaid in 2011</p>	\$ -	\$ 11,530,000
<p>\$18,290,000 Dormitory Refunding Revenue Bonds, Series 2005, due in annual installments of \$50,000 to \$1,235,000, from June 1, 2006 through June 1, 2031 with interest ranging from 3.75% to 5.00% due semiannually, June 1 and December 1</p>	16,575,000	17,100,000
<p>\$15,000,000 Dormitory Revenue Bonds, Series 2009, due in annual installments of \$487,000 to \$1,190,000, from June 1, 2011 through June 1, 2029 with an interest rate of 5.09% due semiannually, June 1 and December 1</p>	14,513,000	15,000,000
<p>\$11,717,000 Dormitory Refunding Revenue Bonds, Series 2010, due in annual installments of \$474,000 to \$885,000, from June 1, 2011 through June 1, 2028 with an interest rate of 3.95% due semiannually, June 1 and December 1</p>	11,243,000	-

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NOTE 9 - BONDS PAYABLE (Continued)

\$16,525,000 Dormitory Revenue Bonds, Series 2011, due in annual installments of \$300,000 to \$1,120,000, from June 1, 2013 through June 1, 2040 with interest ranging from 3.00% to 5.875% due semiannually, June 1 and December 1

	16,525,000	-
Bonds payable	58,856,000	43,630,000
Less unamortized discount	268,336	134,608
Bonds payable, net of unamortized discount	\$ 58,587,664	\$ 43,495,392

Interest of \$235,017 and \$174,191 was accrued on the bonds as of June 30, 2011 and 2010, respectively.

Maturities of the Revenue Bonds are as follows:

<u>For the year ending</u>		
2012		\$ 1,533,000
2013		1,896,000
2014		1,976,000
2015		2,056,000
2016		2,143,000
Thereafter		49,252,000
		\$ 58,856,000

The 1998 Dormitory Revenue bonds, sponsored by Escambia County Housing Finance Authority, were issued to provide financing for the construction of student housing facilities, as well as to refund approximately \$5.6 million from a 1997 bond issue.

The 2005 Dormitory Refunding Revenue bonds, sponsored by Escambia County Housing Finance Authority, were issued to refund approximately \$5.5 million from a 2002 bond issue and to defease approximately \$11.6 million from a 1999 bond issue for the purpose of consolidation and to achieve debt service coverage savings.

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NOTE 9 - BONDS PAYABLE (Continued)

The 2009 Dormitory Revenue bonds, sponsored by the Escambia County Housing Finance Authority, were issued to provide financing for the construction of student housing facilities.

The 2010 Dormitory Refunding Revenue bonds, sponsored by the Escambia County Housing Finance Authority, were issued to refund \$11.5 million from the 1998 Dormitory Revenue bonds.

The 2011 Dormitory Revenue bonds, sponsored by the Escambia County Housing Finance Authority, were issued to provide financing for the construction of student housing facilities.

The bonds are secured by mortgages on the student housing facilities in addition to a pledge of revenues earned from their operation. The bonds require the Foundation to maintain various covenants, including one that requires student housing room rates to be maintained at a level that provides net revenues at least equal to 120% of annual debt service. The debt service ratio for the year ended June 30, 2011 was 130%. The Foundation is not aware of any violations of the covenants at June 30, 2011.

NOTE 10 - NET ASSETS

Temporarily restricted net assets at June 30 are available for the following purposes:

	<u>2011</u>	<u>2010</u>
Scholarships, student awards and loan funds	\$ 4,459,936	\$ 1,466,601
Faculty support, professorships and chairs	3,777,954	1,407,801
Foundation reserve fund	2,966,919	3,562,035
Programs and other	<u>7,863,241</u>	<u>9,139,212</u>
Total temporarily restricted net assets	<u>\$ 19,068,050</u>	<u>\$ 15,575,649</u>

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NOTE 10 - NET ASSETS (Continued)

Permanently restricted net assets consist of endowment fund assets to be held in perpetuity, with only the income to be expended. The following is a summary of permanently restricted net assets at June 30, 2011 and 2010, categorized by the purpose for which the income is expendable:

	<u>2011</u>	<u>2010</u>
Scholarships, student awards and loan funds	\$ 18,625,298	\$ 17,457,795
Faculty support, professorships and chairs	12,202,082	12,201,607
Programs and other	<u>14,688,358</u>	<u>14,373,672</u>
 Total permanently restricted net assets	 <u>\$ 45,515,738</u>	 <u>\$ 44,033,074</u>

NOTE 11 - ENDOWMENTS

The Foundation's endowments consist of 204 individual funds established for a variety of purposes. The endowments include both donor-restricted endowment funds and funds designated by the governing board to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the governing board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law –

The Foundation's governing board with guidance from legal counsel has interpreted the Florida Uniform Management of Institutional Funds Act ("Florida UMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

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NOTE 11 - ENDOWMENTS (Continued)

Interpretation of Relevant Law (Continued) –

The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by the Florida UMIFA. In accordance with the Florida UMIFA, the Foundation's governing board considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the Foundation and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Foundation
7. The investment policies of the Foundation

Funds with Deficiencies –

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the Florida UMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported as a loan from unrestricted net assets. For the period ending June 30, 2011 and 2010, the amount of the loan was \$93,544 and \$801,359, respectively. The loan is offset against the net assets released from restrictions on the statement of activities. These deficiencies resulted from unfavorable market fluctuations and continued appropriation for certain programs that was deemed prudent by the governing board.

Return Objectives and Risk Parameters –

The Foundation's governing board has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the governing board, the endowment assets are invested in a manner that is intended to produce the desired minimum rate of return which is equal to the Consumer Price Index ("CPI") plus 400 basis points (4%) for spending, plus an additional 200 basis points (2%) for the operating budget on an annualized basis.

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NOTE 11 - ENDOWMENTS (Continued)

Return Objectives and Risk Parameters (Continued) –

The Foundation expects its endowment funds, over time, to provide an average annual rate of return of approximately CPI plus 600 basis points (6%). Actual returns in any year may vary from this amount. The Investment Committee recognizes that prudent investing requires taking reasonable risks in order to raise the likelihood of achieving the targeted investment returns. Research has demonstrated that portfolio risk is best minimized through diversification of assets. The portfolio of funds is structured to maintain prudent levels of diversification. In terms of relative risk, the volatility of the portfolio is expected to be in line with general market conditions.

Strategies Employed for Achieving Objectives –

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy –

The Foundation's spending rate is calculated on a three year average of the market value of the endowments as of June 30. Spending is awarded for endowments greater than \$20,000 after a one year waiting period. The approved spending rate for fiscal years 2011 and 2010 was 3.50%.

The Foundation strives to balance the donor's desire to fund current program, faculty, and scholarship needs with the commitment to preserve over time the donor's gifts to the endowment corpus. Furthermore, the Foundation takes seriously its responsibility to provide prudent fiduciary management, oversight of the endowments, and intergenerational equity. However, the Foundation is aware that despite utilizing a well diversified investment portfolio strategy and the best good faith efforts of its governing board, there will be times when the fair market value of an endowment may fall below the endowment corpus value creating underwater endowments. In the event an endowment falls underwater, the Foundation will use a 25% step down spending allocation method to slow the spending from the endowment. For each 10% an endowment is underwater, the allocated endowment spending (exclusive of the operating allocation) will be reduced by 25%. Any endowment more than 30% underwater will receive no endowment spending allocation. The intent of this policy is to attempt to continue to provide spending to support the scholarships, programs, and faculty as designated by the donor and within the limits of Florida laws, while also allowing the endowment to recover more quickly from economic downturns.

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NOTE 11 - ENDOWMENTS (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy (Continued) –

The Foundation’s operating budget is generally, two percent (2%) of the three year average of the market value of the investment portfolio. Pursuant to the proposal adopted by the governing board, the goal is to reduce the operating budget from two percent (2%) to one and one-half percent (1.5%) of the total investment assets. As such, for each \$1,000,000 increase in market value of the investment portfolio above \$50,000,000, the percentage for the operating budget will decrease by one basis point (0.01%), reaching the objective of 1.5% with assets of \$100,000,000. Using this formula, the budget rate for fiscal year 2011-2012 would be 1.90%. However, due to continued economic concerns, the operating budget for fiscal year 2011-2012 was approved at 1.78% calculated on a three year average of the market value of the portfolio.

The total ending endowment balance for nonexpendable/donor-restricted endowments at June 30 is as follows:

	2011	2010
Permanently restricted nonexpendable balance	\$ 44,206,823	\$ 42,858,116
Unconditional promises to give, at fair value	1,308,915	1,174,958
Total permanently restricted net assets	45,515,738	44,033,074
Appreciation (depreciation) portion deemed restricted expendable	7,348,672	(590,144)
Total endowment balance	\$ 52,864,410	\$ 43,442,930

NOTE 12 - RETIREMENT PLAN

Certain Foundation employees working in regularly established positions of the University are covered by the Florida Retirement System (“FRS”), a State-administered cost-sharing, multiple-employer, public employee defined benefit retirement plan (“Plan”). The Plan provisions are established by Chapters 121 and 122, Florida Statutes; Chapter 112, Part IV, Florida Statutes; Chapter 238, Florida Statutes; and FRS Rules, Chapter 605, Florida Administrative Code, wherein plan eligibility, contributions, and benefits are defined and described in detail. Participating employers include all State departments, counties, district school boards, universities and community colleges. Many municipalities and special districts have elected to be participating employers. Essentially all regular employees of participating employers are eligible. The University, as an employer participating in the Plan, paid an amount between 9.85% to 13.12% for 2011 and 2010, respectively, of each individual's salary to the retirement fund. The Plan is non-contributory for the employee. Retirement expense for employees participating in this plan was \$54,065 and \$63,699 for the years ended June 30, 2011 and 2010, respectively.

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NOTE 12 - RETIREMENT PLAN (Continued)

Pursuant to Section 121.35, Florida Statutes, the Florida Legislature created an Optional Retirement Program ("Program") for eligible State University System faculty and administrators. The Program, which became effective July 1, 1984, was expanded in 1988 to include the State University System Executive Service. The Program is a defined contribution plan, which provides full and immediate vesting of all contributions submitted to the participating companies on behalf of the participant. Employees in eligible positions may make an irrevocable election to participate in the Program rather than the Plan, and purchase retirement and death benefits through contracts provided by certain insurance carriers. The employing university contributes on behalf of the participant an amount equal to a percentage of the participant's gross monthly compensation. The participant may contribute by salary deduction an amount not to exceed the percentage contributed by the University to the participant's annuity account. Contributions made to the Program for fiscal years ended June 30, 2011 and 2010 totaled \$55,981 and \$50,890, respectively.

Effective July 1, 2007, the University established a qualified defined contribution plan under Section 401(a) of the Internal Revenue Code of 1986, as amended ("Code"), that is a governmental plan as defined under Code Section 414(d), to provide retirement benefits to eligible employees. Retirement expenses paid by the Foundation in 2011 and 2010 for the University President participating in the plan totaled \$22,506 and \$15,100, respectively.

NOTE 13 - STUDENT HOUSING SYSTEM

The Foundation has a sublease agreement with the Florida Board of Education of the State of Florida on behalf of the University for use of land and certain existing student housing facilities. The lease requires the Foundation to construct additional student housing facilities and to operate the facilities as a consolidated housing system on behalf of the University.

The Student Housing System consists of eight projects, identified as The 1966 Project, The 1972 Project, The 1997 Project (Phase I), The 1998 Project (Phase II), The 1999 Project (Phase III), The 2002 Project, The 2009 Project, and The 2011 Project - which is currently under construction with an anticipated completion date of August 2012.

The terms of the sub-lease require the Foundation to pay the University rents of \$10 per year plus variable rent equal to 100% of the Surplus Earnings from the Student Housing System. Surplus Earnings represent cash flows after payment of the operating costs, debt service and reserves. No variable rent was due for either 2011 or 2010. The sub-lease agreement was signed in 1998 and ends August 31, 2038.

The Foundation and the University have a management operating agreement outlining the responsibilities of both parties for the operations of the Student Housing System. The current agreement was signed on June 27, 2007 and is effective through June 30, 2012.

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NOTE 14 - CONCENTRATIONS

Uninsured Cash Balances:

The Foundation's cash balances held at financial institutions are insured by the Federal Deposit Insurance Corporation ("FDIC") up to certain limits. At June 30, 2011, the Foundation's uninsured cash balance at financial institutions totaled approximately \$350,300.

On January 1, 2014, FDIC coverage is scheduled to return to \$100,000 per institution for most cash balances.

At June 30, 2011, the Foundation maintained approximately \$10,378,100 of cash and cash equivalent balances in the State of Florida's Division of Treasury's SPIA investment pool ("Pool"). This amount is the Foundation's pro-rata ownership in the Pool itself, not in the underlying securities. The Pool is invested in a combination of short-term liquid instruments and intermediate term fixed income securities. Federal depository insurance does not insure amounts in the Pool. At June 30, 2011, the Pool was rated at Af by Standard and Poor's and had an effective duration of 2.13 years. Fair value for this account is determined by multiplying the Foundation's cost for its pro-rata share of the Pool by the Pool's Fair Value Factor ("Factor"). At June 30, 2011, the unaudited Factor was 1.0099. The Factor is determined by an independent pricing service which uses quoted market prices as well as multifactor models for securities which have no quoted market prices. Additional information may be found in Note 2 to the State of Florida Comprehensive Annual Financial Report ("CAFR") and at the Treasury's website, www.fltreasury.org. Due to the dollar for dollar liquidity of the account, the cash amounts in the Foundation's financial statements that are held in SPIA have not been adjusted for the unaudited fair value factor.

Additional financial instruments that potentially subject the Foundation to concentrations of credit risk consist of cash deposits at brokerage firms and the University. These accounts are not insured by the FDIC. At June 30, 2011, the Foundation maintained cash and cash equivalent balances at these institutions totaling approximately \$18,282,100.

Management monitors the soundness of the financial institutions and does not believe the Foundation is exposed to any significant credit risk on cash and cash equivalents.

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NOTE 14 - CONCENTRATIONS (Continued)

Contributions Receivable:

For the year ended June 30, 2011, 38% of the Foundation's contributions receivable were due from one donor.

Accounts Payable:

At June 30, 2011, there is a concentration of accounts payable related to construction of the new housing facility amounting to 73% of all accounts payable. 98% of those invoices related to the new residence housing facility were paid in full by July 22, 2011.

NOTE 15 - CONDITIONAL ASSET RETIREMENT OBLIGATIONS

The Foundation has conditional asset retirement obligations (AROs) primarily related to the encapsulated structural fireproofing in the older residence halls that is not subject to abatement unless the buildings are demolished and non-encapsulated asbestos that the company would remediate only if it performed major renovations of those buildings. Under current accounting guidance, these AROs meet the definition of liabilities and should be recognized when incurred if their fair values can be reasonably estimated. Because there is no definitive timeframe in which these halls will be demolished and they are tied to the current bond funding that will not be alleviated until 2040, these conditional obligations are considered to have indeterminate settlement dates. Therefore, we could not develop a reasonable estimate of their fair values. However, we will continue to assess its ability to estimate fair values at each future reporting date. The related liability will be recognized once sufficient additional information becomes available.

NOTE 16 - FAIR VALUES OF FINANCIAL INSTRUMENTS

The carrying amounts of cash and cash equivalents, restricted cash, other receivables, accounts payable and accrued expenses approximate fair value because of the short maturity of these instruments. Long-term investments are carried at fair value, as discussed in Note 5. Contributions receivable and assets held under split interest agreements, and the related liabilities, are reported at fair value based on life expectancy of the beneficiary and the present value of expected cash flows using a discount rate.

The fair value of bonds payable are estimated using discounted cash flow analyses based on the Foundation's current incremental borrowing rates for similar types of bond arrangements.

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NOTE 16 - FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

A comparison of the carrying value of the bonds payable, net, as of June 30, is as follows:

	2011	2010
Carrying amount	\$ 58,587,664	\$ 43,495,392
Fair value	\$ 58,999,100	\$ 44,635,452

The Foundation determined the estimated fair value amounts by using available market information and commonly accepted valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Foundation or holders of the instruments could realize in a current market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair value.

NOTE 17 - FAIR VALUE MEASUREMENTS

In January 2010, the FASB issued Accounting Standards Update No. 2010-06, “Improving Disclosures about Fair Value Measurements” (“ASU 2010-06”). ASU 2010-06 amends FASB ASC No. 820, “Fair Value Measurements and Disclosures” (“ASC 820”), to require additional disclosures regarding fair value measurements. The amended guidance requires entities to disclose additional information regarding assets and liabilities that are transferred between levels of the fair value hierarchy. Entities are also required to disclose information in the Level 3 roll-forward about purchases, sales, issuances, and settlements on a gross basis. In addition to these new disclosure requirements, ASU 2010-06 also amends ASC 820 to further clarify existing guidance pertaining to the level of disaggregation at which fair value disclosures should be made and the requirements to disclose information about the valuation techniques and inputs used in estimating Level 2 and Level 3 fair value measurements.

As stated in Note 1, the Foundation adopted ASU 2010-06 in 2011 and does not believe that the implementation of such guidance has any material impact on the fiscal year 2011 financial statements.

The Foundation utilizes various methods to measure fair value of its assets and liabilities on a recurring basis. US GAAP establishes a hierarchy that prioritizes inputs to valuation methods. The three levels of hierarchy are:

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NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

Level 1: Inputs are quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. This includes (1) quoted prices for similar assets or liabilities in active markets; (2) quoted prices for identical or similar assets or liabilities in markets that are not active, (3) inputs other than quoted prices that are observable for the asset or liability; or (4) inputs that are derived principally from or corroborated by observable market data.

Level 3: Inputs are unobservable for the asset or liability. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability developed on the best information available in the circumstances.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, whether the security is new and not yet established in the marketplace, the liquidity of markets, and other characteristics particular to the security. To the extent, the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety, is determined based on the lowest level of any input that is significant to the fair value measurement in its entirety. The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities. Changes in valuation techniques may result in transfers in or out of an investment's assigned level as described above.

The inputs used to measure the fair value of contributions receivable are categorized as Level 3. All information related to the fair value disclosure of these assets is described in Note 3.

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JUNE 30, 2011 AND 2010

NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

The fair value of the Foundation's assets and liabilities at June 30, 2011 is as follows:

Description	Total	(Level 1)	(Level 2)	(Level 3)
Equity securities-Domestic & International:				
Consumer discretionary	\$ 4,781,521	\$ 4,781,521	\$ -	\$ -
Consumer staples	2,410,796	2,410,796	-	-
Energy	3,538,254	3,538,254	-	-
Financials	5,232,387	5,232,387	-	-
Health care	4,533,530	4,533,530	-	-
Industrials	5,300,956	5,300,956	-	-
Information technology	5,680,599	5,680,599	-	-
Materials	2,334,225	2,334,225	-	-
Telecommunication services	1,248,357	1,248,357	-	-
Utilities	369,380	369,380	-	-
Real-estate	1,279,185	1,279,185	-	-
Total equity securities	<u>36,709,190</u>	<u>36,709,190</u>	<u>-</u>	<u>-</u>
Debt securities:				
Corporate bonds	4,269,102	4,269,102	-	-
GNMA	918,227	918,227	-	-
FNMA	1,744,559	1,744,559	-	-
FHLMC	685,182	685,182	-	-
CMO	75,308	75,308	-	-
CMBS	377,378	377,378	-	-
U.S. Treasury obligations	1,437,791	1,437,791	-	-
Agencies	49,796	49,796	-	-
Asset-backed securities	138,160	138,160	-	-
Commingled Funds (High Yield Corporate)	795,611	-	795,611	-
Total debt securities	<u>10,491,114</u>	<u>9,695,503</u>	<u>795,611</u>	<u>-</u>
Alternative investments:				
Fund of fund hedge funds -				
Directional, hedged equity	2,733,291	-	-	2,733,291
Non-Directional absolute return	3,761,092	-	-	3,761,092
Equity market neutral	5,939,302	-	-	5,939,302
Total fund of fund hedge funds	<u>12,433,685</u>	<u>-</u>	<u>-</u>	<u>12,433,685</u>
Private equity investments	780,612	-	-	780,612
Real estate investment trust	668,625	-	-	668,625
Total alternative investments	<u>13,882,922</u>	<u>-</u>	<u>-</u>	<u>13,882,922</u>
Lease income property	260,000	-	-	260,000
Cash surrender value of insurance policies	51,742	-	51,742	-
Funds held in trust by others	309,601	-	-	309,601
Total assets	<u>61,704,569</u>	<u>46,404,693</u>	<u>847,353</u>	<u>14,452,523</u>
Funds held in trust - liabilities	<u>206,745</u>	<u>-</u>	<u>-</u>	<u>206,745</u>
Total	<u>\$ 61,497,824</u>	<u>\$ 46,404,693</u>	<u>\$ 847,353</u>	<u>\$ 14,245,778</u>

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NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

The fair value of the Foundation's assets and liabilities at June 30, 2010 is as follows:

	<u>Total</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Equity securities -				
Common stock and mutual funds	\$ 28,566,577	\$ 28,566,577	\$ -	\$ -
Debt securities	9,996,919	9,996,919	-	-
Alternative investments	11,831,133	-	-	11,831,133
Lease income property	260,000	-	-	260,000
Cash surrender value of insurance policies	47,678	-	47,678	-
Funds held in trust by others	282,545	-	-	282,545
	<u>50,984,852</u>	<u>38,563,496</u>	<u>47,678</u>	<u>12,373,678</u>
Total assets				
Funds held in trust - liabilities	210,525	-	-	210,525
	<u>210,525</u>	<u>-</u>	<u>-</u>	<u>210,525</u>
Total	<u>\$ 50,774,327</u>	<u>\$ 38,563,496</u>	<u>\$ 47,678</u>	<u>\$ 12,163,153</u>

The following methods and assumptions were used to estimate the fair value for each class of asset and liability, measured at fair value:

Equity securities – Investments in equity securities are measured at fair value using quoted market prices. They are classified as Level 1 as they are traded in an active market for which closing stock prices are readily available.

Debt securities – Investments in fixed income securities are comprised significantly of U.S. Treasury notes, mortgage backed securities, municipal bonds and corporate bonds and notes. They are classified as Level 1 as they trade with sufficient frequency and volume to enable the Foundation to obtain pricing information on an ongoing basis. However, a small segment of debt security holdings are in a High Yield Commingled Fund where there are inputs, other than quoted prices included in Level 1, that are observable, either directly or indirectly.

Alternative investments – Includes investments in fund of fund hedge funds and private equity partnerships for which there is no readily determinable fair value are classified as Level 3 as the valuation is based on significant unobservable inputs.

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NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

Directional (hedged equity) investment strategies utilize market movements, trends, or inconsistencies when picking stocks across a variety of markets. These types of strategies have a greater exposure to the fluctuations of the overall market than do market neutral strategies. Directional hedge fund strategies include U.S. and international long/short equity hedge funds, where long equity positions are hedged with short sales of equities or equity index options.

Non-Directional or absolute return strategies aim to produce a positive absolute return regardless of the directions of financial markets. They typically achieve this by investing the portfolio's assets in cash or other low volatility investments and then taking hedged long and short positions in portfolios of securities that when combined are expected to have modest exposures to market returns.

Equity market neutral is a hedge fund strategy that seeks to exploit investment opportunities unique to some specific group of stocks while maintaining a neutral exposure to broad groups of stocks defined, for example, by sector, industry, market capitalization, country, or region. The strategy holds long/short equity positions, with long positions hedged with short positions in the same and related sectors, so that the equity market neutral investor should be little affected by sector-wide events.

Private equity and real estate investment trust funds for which there are not readily determinable fair values are classified as Level 3 as the valuation is based on significant unobservable inputs. Private equity real estate are partnerships formed for the purpose of acquiring, holding, managing and selling income producing real estate and real estate related assets including interest in joint venture development projects for current income, investment and capital appreciation over a three to five year holding period.

Lease income property – Lease income property is classified as Level 3 as the valuation is based on significant unobservable inputs.

Cash surrender value of insurance policies – Cash surrender values of life insurance policies are classified as Level 2 as values are based on quotes for like instruments with similar credit ratings and terms.

Funds held in trust by others - The Foundation's beneficial interest in irrevocable split interest agreements held or controlled by a third party are classified as Level 3 as the fair values are based on a combination of Level 2 inputs (interest rates and yield curves) and significant unobservable inputs (entity specific estimates of cash flows). The fair values are measured at the present value of the future distributions the Foundation expects to receive over the term of the agreements.

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NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

While the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following table presents a reconciliation of the statement of financial position amounts for financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended June 30, 2011:

	Fund of Fund Hedge Funds	Private Equity	Real Estate	Lease Income Property	Funds Held in Trust by Others	Total
Assets:						
Beginning balance	\$ 11,205,481	\$ 418,422	\$ 207,230	\$ 260,000	\$ 282,545	\$ 12,373,678
Transfers into Level 3	-	-	-	-	-	-
Transfers out of Level 3	-	-	-	-	-	-
Total gains or losses:						
Included in change in net assets	1,228,204	101,147	133,469	-	35,089	1,497,909
Purchases, issuances, sales, and settlements:						
Purchases	-	350,690	450,336	-	-	801,026
Settlements	-	(89,647)	(122,410)	-	(8,033)	(220,090)
Total assets	12,433,685	780,612	668,625	260,000	309,601	14,452,523
Liabilities:						
Beginning balance	-	-	-	-	210,525	210,525
Transfers into Level 3	-	-	-	-	-	-
Transfers out of Level 3	-	-	-	-	-	-
Total gains or losses:						
Included in change in net assets	-	-	-	-	17,253	17,253
Purchases, issuances, sales, and settlements:						
Purchases	-	-	-	-	13,885	13,885
Settlements	-	-	-	-	(34,918)	(34,918)
Total liabilities	-	-	-	-	206,745	206,745
Total	\$ 12,433,685	\$ 780,612	\$ 668,625	\$ 260,000	\$ 102,856	\$ 14,245,778

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NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

The following table presents a reconciliation of the statement of financial position amounts for financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended June 30, 2010:

	<u>Fund of Fund Hedge Funds</u>	<u>Private Equity</u>	<u>Real Estate</u>	<u>Lease Income Property</u>	<u>Funds Held in Trust by Others</u>	<u>Total</u>
Assets:						
Beginning balance	\$ 10,187,468	\$ 207,633	\$ 205,811	\$ -	\$ 252,173	\$ 10,853,085
Transfers into Level 3	-	-	-	260,000	-	260,000
Transfers out of Level 3	-	-	-	-	-	-
Total gains or losses:						
Included in change in net assets	1,018,013	(10,507)	(30,705)	-	19,712	996,513
Purchases, issuances, sales, and settlements, net	-	221,296	32,124	-	10,660	264,080
Total assets	<u>11,205,481</u>	<u>418,422</u>	<u>207,230</u>	<u>260,000</u>	<u>282,545</u>	<u>12,373,678</u>
Liabilities:						
Beginning balance	-	-	-	-	207,193	207,193
Transfers into Level 3	-	-	-	-	-	-
Transfers out of Level 3	-	-	-	-	-	-
Total gains or losses:						
Included in change in net assets	-	-	-	-	31,618	31,618
Purchases, issuances, sales, and settlements, net	-	-	-	-	(28,286)	(28,286)
Total liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>210,525</u>	<u>210,525</u>
Total	<u>\$ 11,205,481</u>	<u>\$ 418,422</u>	<u>\$ 207,230</u>	<u>\$ 260,000</u>	<u>\$ 72,020</u>	<u>\$ 12,163,153</u>

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
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NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 17 - FAIR VALUE MEASUREMENTS (Continued)

The Foundation used Net Asset Value (“NAV”) to determine the fair value of all the underlying investments which do not have a readily determinable fair value and prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company. The following table lists investments in hedge funds and investment limited partnerships by strategy:

	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Fund of Fund Hedge Funds:				
Directional, hedged equity	\$ 2,733,291	\$ -	Quarterly	90 Days
Non-Directional absolute return	3,761,092	-	Quarterly	90 Days
Equity market neutral	5,939,302	-	Quarterly to Semi-annual	95 Days
Private equity investments	780,612	1,239,748	N/A *	N/A *
Real estate investment trust	668,625	383,502	N/A *	N/A *
Lease income property	260,000	-	N/A **	N/A **
Funds held in trust by others	309,601	-	N/A **	N/A **
	<u>\$ 14,452,523</u>	<u>\$ 1,623,250</u>		

* These funds are in private equity structures, with no ability to be redeemed.

** These funds are in leased income property and trust that have no identifiable redemption period.

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
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NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 18 - REFUND OF CONTRIBUTIONS

Change in estimates reflects donor requested refunds for revenue recorded in prior years. Infrequently, the Foundation may be required or asked to return a contribution if (a) it is unable to comply with donor restrictions or the donor has changed his mind, or (b) the nonprofit organization has received a court order requiring it to return the contribution, and (c) in the infrequent case that a court order is received requiring the return of contributions, the remaining outstanding pledges received will be cancelled. The return of a restricted donation received in prior years is recorded as a loss in the restricted net asset class. If a restricted contribution is returned that was received in the current year, it is recorded as a decrease in contribution revenue instead of recording a loss.

On March 25, 2011, the University Board of Trustees voted to terminate UWF's involvement with the Maritime Museum (a Courtelis project). Florida State Statute Section, 1013.79, established the "Alec P. Courtelis University Facility Enhancement Challenge Grant Program." Paragraph seven of the statute states, "If the project is terminated, each donation, plus accrued interest, reverts to the foundation for remittance to the donor." The termination of the project requires the Foundation to return all gifts to the original donors. The Foundation has attempted to contact every donor to inform them of their rights. During the fiscal year ended June 30, 2011, the Foundation returned contributions totaling \$3,739,343 and redirected contributions within UWF totaling \$216,755, per donors' signed authorization. In addition, the Foundation cancelled the outstanding balance of the pledges to be received related to the project totaling \$530,105. The remaining balance of the Maritime Museum donations not refunded or returned at June 30, 2011 is \$46,584, and is reflected in the balance of accounts payable and accrued expenses at year-end. For June 30, 2010, \$600,000 of loss from refunded restricted contributions was related to the Maritime Museum and \$600,000 was related to the Hunter Amphitheater.

The loss from refunded and cancelled restricted contributions is summarized as follows:

	<u>2011</u>	<u>2010</u>
A) Unable to comply with donor restrictions or the donor has changed his mind	\$ -	\$ 1,200,000
B) The Foundation has received a court order requiring it to return contributions	3,785,927	-
C) The Foundation cancelled the remaining balance of pledges receivable	<u>530,105</u>	<u>-</u>
Total returned and cancelled contributions	<u>\$ 4,316,032</u>	<u>\$ 1,200,000</u>

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2011 AND 2010

NOTE 19 - COMMITMENTS

The Foundation signed a contract with a construction company to build the new residence housing facility. The remaining amount of the purchase commitment at June 30, 2011 is approximately \$15,000,000.

NOTE 20 - RESTATEMENT

The financial statements for 2010 have been restated to properly reflect property and equipment and expenses related to Heritage Hall capitalized construction interest. The effect of the restatement was to decrease bond interest expenses and increase property and equipment by \$841,971, thus increasing the Student Housing System's unrestricted net assets by the same amount.

SUPPLEMENTARY INFORMATION

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
SCHEDULES OF STUDENT HOUSING SYSTEM REVENUE AND EXPENSES
YEARS ENDED JUNE 30, 2011 AND 2010

	<u>2011</u>	<u>Restated 2010</u>
Revenue:		
Rent	\$ 8,875,238	\$ 7,401,133
Interest	211,728	221,698
Other	220,588	236,226
Total revenue	<u>9,307,554</u>	<u>7,859,057</u>
 Operating Expenses:		
Salaries and wages	1,607,501	1,414,828
Administrative and general	642,615	536,768
Maintenance and repairs	728,659	723,772
Other expenses	581,487	82,167
Insurance	223,269	201,747
Utilities	1,011,716	945,257
Renewal and replacement	60,207	-
Interest	1,942,213	1,284,186
Depreciation	1,869,491	1,445,053
Amortization	67,189	63,248
Total operating expenses	<u>8,734,347</u>	<u>6,697,026</u>
 Excess of Revenue over Expenses	 <u>\$ 573,207</u>	 <u>\$ 1,162,031</u>

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
SCHEDULE OF FINANCIAL POSITION
(EXCLUDING THE STUDENT HOUSING SYSTEM)
JUNE 30, 2011 AND 2010

ASSETS

	2011	2010
Cash and cash equivalents	\$ 2,506,300	\$ 2,773,256
Restricted cash equivalents	586,152	4,757,082
Contributions receivable, net	1,627,661	1,886,640
Other receivables, net	57,511	314,861
Prepaid expenses	43,869	34,659
Long-term investments	61,083,226	50,394,629
Property and equipment, net	1,639,969	1,459,686
Assets held under split interest agreements	309,601	282,545
Cash surrender value of insurance policies	51,742	47,678
Property held for investment (\$260,000 at fair value for 2011 and 2010)	301,500	301,500
Collections	4,650	2,644,920
	\$ 68,212,181	\$ 64,897,456

LIABILITIES AND NET ASSETS

Liabilities:

Accounts payable and accrued expenses	\$ 251,993	\$ 133,882
Liabilities held under split interest agreements	206,745	210,525
Total liabilities	458,738	344,407

Commitments and Contingencies

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Net Assets:

Unrestricted	3,169,655	4,944,326
Temporarily restricted	19,068,050	15,575,649
Permanently restricted	45,515,738	44,033,074
Total net assets	67,753,443	64,553,049

Total Liabilities and Net Assets

	\$ 68,212,181	\$ 64,897,456
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UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
SCHEDULES OF OTHER PROGRAM SERVICES AND GENERAL AND ADMINISTRATIVE EXPENSES
YEAR ENDED JUNE 30, 2011
(With Comparative Totals for 2010)

	Scholarship	Other Program Service	Student Housing System	Fundraising	General & Administrative	2011 Total	Restated 2010 Total
Amortization	\$ -	\$ -	\$ 67,189	\$ -	\$ -	\$ 67,189	\$ 63,248
Bad Debt	-	10,632	23,174	-	(3,537)	30,269	74,799
Bond Expense	-	-	542,470	-	-	542,470	48,205
Depreciation	-	-	1,869,491	-	1,851	1,871,342	1,446,904
Equipment	-	89,320	3,308	399	1,552	94,579	39,060
Housing Administrative & General	-	-	247,159	-	-	247,159	204,542
Insurance	-	-	223,269	-	14,345	237,614	221,087
Interest Expense	-	459,659	1,942,213	-	-	2,401,872	1,284,186
Investment & Consultant Fees	-	-	-	-	318,272	318,272	302,974
Lobbying	-	-	-	-	55,150	55,150	60,225
Maintenance & Repairs	-	-	783,686	-	-	783,686	716,925
Miscellaneous	-	40,260	-	6,563	24,275	71,098	59,788
Office	-	66,708	218,968	46,110	24,258	356,044	332,693
Professional Development	-	30,250	1,704	1,448	13,168	46,570	56,097
Professional Services	-	321,004	23,766	44,471	80,712	469,953	298,635
Public Radio Program	-	170,466	-	-	-	170,466	152,796
Public Relations	-	32,114	-	36,845	51,267	120,226	83,669
Recruitment	-	25,156	-	72	726	25,954	24,443
Rental	-	-	-	-	30,209	30,209	33,533
Salaries	-	648,348	1,607,501	37,648	303,437	2,596,934	2,531,923
Scholarship	956,273	-	-	-	-	956,273	920,001
Service Charges and Other Fees	-	22,777	56,374	2,798	13,586	95,535	96,424
Student and Staff Support	-	3,213	-	-	1,658	4,871	4,646
Travel & Entertainment	-	107,109	112,359	10,315	55,087	284,870	258,130
University Support	-	163,260	-	-	2,648,427	2,811,687	443,640
Utilities	-	-	1,011,716	-	-	1,011,716	945,257
	<u>\$ 956,273</u>	<u>\$ 2,190,276</u>	<u>\$ 8,734,347</u>	<u>\$ 186,669</u>	<u>\$ 3,634,443</u>	<u>\$ 15,702,008</u>	<u>\$ 10,703,830</u>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
CHAIRS UNDER EMINENT SCHOLARS PROGRAM
SCHEDULE OF RECEIPTS, EXPENSES AND ENDOWMENT BALANCES
YEAR ENDED JUNE 30, 2011**

Name of Gift	Beginning Corpus Balance	Beginning Net Balance	Corpus Contributed During the Year	Net Investment Earnings	Net Expenditures	Other Expenditures and Transfers	Fund Balance Net of Earnings, Expense & Transfers	Ending Corpus Balance	Ending Total Balance
William Craig Nystul Chair	\$ 1,210,852	\$ 1,230,836	\$ -	\$ 321,242	\$ 9,280	\$ 77,756	\$ 1,465,042	\$ 1,210,852	\$ 1,465,042
John C. Pace, Sr., Business Chair	1,000,000	1,012,868	-	264,353	7,637	63,986	1,205,598	1,000,000	1,205,598
John C. Pace, Sr., Memorial Eminent Scholar	2,644,500	2,738,570	-	714,752	20,648	173,004	3,259,670	2,644,500	3,259,670
John C. Pace, Jr., Distinguished University Professorship	3,966,750	4,107,855	-	1,072,128	30,973	259,506	4,889,504	3,966,750	4,889,504
Mary Ball Washington Chair	<u>1,320,155</u>	<u>1,264,952</u>	<u>-</u>	<u>322,497</u>	<u>9,317</u>	<u>78,619</u>	<u>1,499,513</u>	<u>1,320,155</u>	<u>1,499,513</u>
Total - Eminent Scholars Program	<u>\$ 10,142,257</u>	<u>\$ 10,355,081</u>	<u>\$ -</u>	<u>\$ 2,694,972</u>	<u>\$ 77,855</u>	<u>\$ 652,871</u>	<u>\$ 12,319,327</u>	<u>\$ 10,142,257</u>	<u>\$ 12,319,327</u>

I hereby certify that the above is an accurate representation of the activity for this program.

Sheri Pope
Sheri Pope, Executive Director

August 30, 2011
Date

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY WEST FLORIDA
MAJOR GIFTS PROGRAM
SCHEDULE OF RECEIPTS, EXPENSES AND ENDOWMENT BALANCES
YEAR ENDED JUNE 30, 2011

Name of Gift	Beginning	Beginning	Corpus		Investments		Fund Balance		Loan from	Ending	Ending
	Corpus	Net	Contributed	Investment	& Other	Spending	Net of	Reclass	Unrestricted	Corpus	Total
	Balance	Balance	During the	Earnings	Expenses	Transfers	Earnings, Expenses & Transfers	for	Transfers	Balance	Balance
			Year								
Alexander Memorial Scholarship	\$ 282,852	\$ 247,320	\$ -	\$ 60,365	\$ 1,744	\$ 15,015	\$ 290,926	\$ -	\$ -	\$ 282,852	\$ 290,926
Alfred duPont Foundation Scholarship	185,000	149,786	30,000	35,760	1,098	7,653	206,795	8,205	-	215,000	215,000
Bank of America	166,692	183,963	-	48,014	1,387	11,622	218,968	-	-	166,692	218,968
Baptist Hospital Fund	170,530	180,163	-	47,022	1,358	11,381	214,446	-	-	170,530	214,446
Barnett Bank Endowment	150,000	134,773	-	33,714	974	8,257	159,256	-	-	150,000	159,256
Blue Cross & Blue Shield Nursing Scholarship	150,000	122,482	5,673	30,070	869	6,199	151,157	3,790	726	155,673	155,673
C. L. Fountain Family Business Ethics	100,000	85,726	-	22,456	649	5,344	102,189	-	-	100,000	102,189
Cacilda Prado Pace Library Fund	150,000	120,300	46	29,972	866	6,107	143,345	6,701	-	150,046	150,046
Chadbourne Foundation - PJC/UWF	166,434	168,669	-	43,447	1,255	10,573	200,288	-	-	166,434	200,288
Chadbourne Foundation Business Ethics	200,000	160,672	-	38,732	1,119	8,041	190,244	3,871	5,885	200,000	200,000
Charles & Fran Switzer Business Ethics	198,774	169,811	-	42,676	1,233	10,421	200,833	-	-	198,774	200,833
CHARLOTTE	150,000	153,412	-	34,167	987	9,152	177,440	-	-	150,000	177,440
Dorothy Martin Endowment	150,000	149,782	5	38,185	1,103	9,309	177,560	-	-	150,005	177,560
E. W. Hopkins Jr., Professorship	175,343	187,743	-	49,000	1,416	11,860	223,467	-	-	175,343	223,467
Elizabeth R. Woolf	239,012	244,121	36,400	63,415	2,624	14,711	326,601	-	-	275,412	326,601
Gulf Power Electrical Engineering	152,700	125,076	-	30,427	879	6,306	148,318	4,382	-	152,700	152,700
Harold E. & Pat Marcus History/Archaeology	150,000	143,036	-	36,466	1,053	8,891	169,558	-	-	150,000	169,558
Jane & Fred Seligman Endowment	207,251	170,945	-	44,304	1,280	10,579	203,390	3,861	-	207,251	207,251
John C. Pace, Jr., Memorial Endowment	8,592,090	8,785,572	-	2,292,986	66,242	555,010	10,457,306	-	-	8,592,090	10,457,306
John C. Pace, Jr., Memorial Scholarship Fund	7,740,350	7,972,420	100	2,080,758	60,111	503,641	9,489,526	-	-	7,740,450	9,489,526
John L. Switzer Business Ethics	195,688	166,331	-	42,583	1,230	10,254	197,430	-	-	195,688	197,430
Katherine C. Pace Memorial Endowment	1,700,000	1,329,457	-	333,197	9,626	67,663	1,585,365	114,635	-	1,700,000	1,700,000
Kerrigan Daughters' Endowment	340,000	274,071	114	68,444	1,977	13,927	326,725	13,389	-	340,114	340,114
Kugelman Family Scholarship Endowment	185,563	198,786	-	51,938	1,500	12,564	236,660	-	-	185,563	236,660
Levin Fund	251,906	248,522	-	63,360	1,831	15,447	294,604	-	-	251,906	294,604
Mabie Fund	324,014	313,353	-	79,889	2,308	19,476	371,458	-	-	324,014	371,458
Mattie M. Kelly Music Education Fund	163,443	174,319	-	45,496	1,314	11,012	207,489	-	-	163,443	207,489
Maygarden Lecture Series	162,810	143,428	-	33,157	959	8,539	167,087	-	-	162,810	167,087
Medical Center Clinic Endowment	164,297	167,918	-	43,826	1,266	10,608	199,870	-	-	164,297	199,870

UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA
MAJOR GIFTS PROGRAM
SCHEDULE OF RECEIPTS, EXPENSES AND ENDOWMENT BALANCES
YEAR ENDED JUNE 30, 2011
(Continued)

Name of Gift	Beginning	Beginning	Corpus	Investment	Investments	Spending	Fund Balance	Reclass	Loan	Ending	Ending
	Corpus	Net	Contributed				Net of				
	Balance	Balance	During the	Earnings	& Other	Transfers	Earnings, Expenses	Spending	from	Balance	Balance
			Year		Expenditures		& Transfers		Unrestricted		
National Defense Industrial Assoc Scholarship Endowment	\$ 150,000	\$ 121,470	\$ -	\$ 28,317	\$ 818	\$ 6,004	\$ 142,965	\$ 3,865	\$ 3,170	\$ 150,000	\$ 150,000
Orville Beckford Scholarship Endowment	150,050	145,293	-	37,042	1,070	9,030	172,235	-	-	150,050	172,235
Pickens Foundation for Education	160,132	162,384	25	42,381	1,225	10,258	193,307	-	-	160,157	193,307
Pre-Professional Endowment	165,338	188,442	-	49,185	1,420	11,905	224,302	-	-	165,338	224,302
Raymond C. Dyson Fund I	177,422	184,459	-	48,143	1,391	11,653	219,558	-	-	177,422	219,558
Raymond C. Dyson Fund II	162,282	165,786	-	43,269	1,249	10,473	197,333	-	-	162,282	197,333
Rotary Business Ethics	105,000	89,555	-	21,879	632	5,439	105,363	-	-	105,000	105,363
Sacred Heart Allied Health Endowment	163,897	176,941	-	46,181	1,334	11,178	210,610	-	-	163,897	210,610
Seymour Gitenstein Scholarship Endowment	200,000	149,602	-	50,496	1,459	14,113	184,526	13,281	2,193	200,000	200,000
Switzer Brothers Professorship	581,859	489,051	-	123,028	3,555	29,936	578,588	3,271	-	581,859	581,859
T. T. Wentworth Junior History Curator	150,100	111,175	1,140	26,544	766	4,417	133,676	1,217	16,347	151,240	151,240
William D. Smart Seminar Series in Chem Endowment	151,575	117,459	10,004	28,148	884	6,030	148,697	5,870	7,012	161,579	161,579
Women's Athletic Trust Fund	166,357	167,264	-	42,653	1,232	10,377	198,308	-	-	166,357	198,308
Total	\$ 25,448,761	\$ 24,940,838	\$ 83,507	\$ 6,451,092	\$ 187,293	\$ 1,540,375	\$ 29,747,769	\$ 186,338	\$ 35,333	\$ 25,532,268	\$ 29,969,440

I hereby certify that the above is an accurate representation of the activity for this program.

Sheri Pope
 Sheri Pope, Executive Director

August 30, 2011
 Date