

# Saltmarsh

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*CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS*

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**PENSACOLA, FLORIDA**  
**FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**PENSACOLA, FLORIDA**  
**FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**CONTENTS**

	PAGE
Independent Auditor's Report	1
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	4
Management's Discussion and Analysis (Unaudited)	6
<b>Basic Financial Statements:</b>	
Statements of Net Position	12
Statements of Revenues, Expenses, and Changes in Net Position	13
Statements of Cash Flows	14
Notes to Financial Statements	16
<b>Supplementary Information:</b>	
Schedules of Student Housing System Revenues and Expenses	57
Schedules of Net Position (Excluding the Student Housing System)	58
Schedules of Functional Expenses	59
Chairs Under Eminent Scholars Program - Schedule of Receipts, Expenses and Endowment Balances	60
Major Gifts Program - Schedule of Receipts, Expenses and Endowment Balances	61

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**PENSACOLA, FLORIDA**  
**FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**CONTENTS**  
**(Continued)**

**Compliance Section:**

Schedule of Expenditures of State Financial Assistance	63
Independent Auditor's Report on Compliance for Each Major State Project And on Internal Control Over Compliance Required by Chapter 10.650, Rules of Auditor General	64
Schedule of Findings and Questioned Costs	66
Management Letter	68

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

### Opinion

We have audited the accompanying financial statements of University of West Florida Foundation, Inc. (the "Foundation") (a component unit of the University of West Florida), as of and for the years ended June 30, 2023 and 2022, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Foundation as of June 30, 2023 and 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any known information that may raise substantial doubt shortly thereafter.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

Board of Directors  
University of West Florida Foundation, Inc.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### *Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Foundation's basic financial statements. The accompanying supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. The Schedule of Expenditures of State Financial Assistance is included in the compliance section, as required by Chapter 10.650, Rules of Auditor General, and for purposes of additional analysis is not a required part of the basic financial statements.

The Schedules of Student Housing System Revenues and Expenses, Schedules of Net Position (Excluding the Student Housing System), Schedules of Functional Expenses, Chairs Under Eminent Scholars Program – Schedule of Receipts, Expenses, and Endowment Balances, Major Gifts Program – Schedule of Receipts, Expenses and Endowment Balances, and Schedule of Expenditures of State Financial Assistance are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, these schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 14, 2023, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.



Pensacola, Florida  
November 14, 2023

**INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED  
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the University of West Florida Foundation, Inc. (the “Foundation”) (a component unit of the University of West Florida), as of and for the year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise the Foundation’s basic financial statements, and have issued our report thereon dated November 14, 2023.

**Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Foundation’s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation’s internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation’s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Board of Directors  
University of West Florida Foundation, Inc.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Pensacola, Florida  
November 14, 2023



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT’S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

This management’s discussion and analysis (“MD&A”) provides an overview of the financial position and activities of the University of West Florida Foundation, Inc (the “Foundation”) as of and for the years ended June 30, 2023 and 2022.

The Foundation is presented as a discrete component unit of the University of West Florida (the “University” or “UWF”). The Foundation’s mission is to exclusively support and enhance the University’s mission of teaching, research, and service as determined by the University of West Florida Board of Trustees (“BOT”).

**Overview of the Financial Statements**

The financial statements are prepared on the accrual basis of accounting with accounting principles generally accepted in the United States of America, as promulgated by the Government Accounting Standards Board (“GASB”).

Pursuant to GASB Statement No. 35, *Basic Financial Statements - Management’s Discussion and Analysis – for Public Colleges and Universities*, the Foundation’s basic financial statements include the statements of net position; the statements of revenue, expenses and changes in net position; the statements of cash flows, and other required supplemental information.

**The Statement of Net Position**

The statements of net position reflect the assets, liabilities, and deferred inflows of resources of the Foundation and present the financial position of the Foundation at a specified time. Assets less liabilities and deferred inflows equal net position, which is one indicator of the Foundation’s current financial condition. The changes in net position that occur over time indicate improvement or deterioration in the Foundation’s financial condition. Restricted net position is comprised of expendable and nonexpendable and consists of assets that have constraints placed upon their use either by external donors or creditors or through laws or regulations imposed through constitutional provisions or enabling legislature. Nonexpendable assets represent endowment assets whose principal cannot be spent and are required by the donor to be held in perpetuity. Net investment in capital assets includes net capital assets less outstanding bonds payable. Unrestricted net position consists of net assets that do not meet the definition of restricted or net investment in capital assets.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

**The Statements of Net Position (Continued)**

The following is a summary of the Foundation's statements of net position as of June 30, 2023 and the two preceding years.

	2023	2022	2023-2022		2021	2022-2021	
			Dollar Change	Percentage Change		Dollar Change	Percentage Change
<b>Assets:</b>							
Current assets	\$ 16,752,541	\$ 16,447,956	\$ 304,585	1.9%	\$ 15,917,152	\$ 530,804	3.3%
Noncurrent assets	167,973,322	159,785,149	8,188,173	5.1%	177,286,394	(17,501,245)	-9.9%
<b>Total Assets</b>	<u>\$ 184,725,863</u>	<u>\$ 176,233,105</u>	<u>\$ 8,492,758</u>	4.8%	<u>\$ 193,203,546</u>	<u>\$ (16,970,441)</u>	-8.8%
<b>Liabilities:</b>							
Current liabilities	\$ 4,246,054	\$ 3,853,146	\$ 392,908	10.2%	\$ 4,155,638	\$ (302,492)	-7.3%
Noncurrent liabilities	31,954,520	35,094,448	(3,139,928)	-8.9%	38,491,441	(3,396,993)	-8.8%
Total liabilities	<u>36,200,574</u>	<u>38,947,594</u>	<u>(2,747,020)</u>	-7.1%	<u>42,647,079</u>	<u>(3,699,485)</u>	-8.7%
<b>Deferred Inflows of Resources:</b>							
Split-interest agreements	<u>1,471,900</u>	<u>1,400,111</u>	<u>71,789</u>	5.1%	<u>1,904,789</u>	<u>(504,678)</u>	-26.5%
<b>Net Position:</b>							
Net investment in capital assets	11,318,230	10,533,421	784,809	7.5%	9,998,870	534,551	5.3%
Unrestricted	3,591,561	3,174,253	417,308	13.1%	3,663,551	(489,298)	-13.4%
Restricted -							
Expendable	59,508,340	50,919,245	8,589,095	16.9%	68,588,137	(17,668,892)	-25.8%
Nonexpendable	72,635,258	71,258,481	1,376,777	1.9%	66,401,120	4,857,361	7.3%
Total net position	<u>147,053,389</u>	<u>135,885,400</u>	<u>11,167,989</u>	8.2%	<u>148,651,678</u>	<u>(12,766,278)</u>	-8.6%
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<u>\$ 184,725,863</u>	<u>\$ 176,233,105</u>	<u>\$ 8,492,758</u>	4.8%	<u>\$ 193,203,546</u>	<u>\$ (16,970,441)</u>	-8.8%

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

**The Statements of Net Position (Continued)**

The Foundation's assets totaled \$184.7 million as of June 30, 2023. Current assets contribute \$16.7 million and consist primarily of funds available to meet current obligations. Noncurrent assets contribute \$168.0 million and consist primarily of investments expected to be held and net capital assets. This balance reflects an increase of \$8.5 million compared to June 30, 2022. The total increase in assets is primarily related to an increase in investments.

The Foundation's liabilities total \$36.2 million as of June 30, 2023. This is composed of \$4.2 million in current liabilities including accounts payable and accrued expenses along with current year debt service amounts. Total noncurrent liabilities are \$32.0 million which consists of long-term debt and other obligations extending out more than one year. The amount of total liabilities reflects a decrease of \$2.7 million related primarily to a paydown of bonds for student housing.

Deferred inflows of resources of \$1.5 million represent planned giving donations made under split interest agreements and will be available in future years, net of liabilities owed to other beneficiaries.

Net position totals \$147.0 million and is made up of \$11.3 million of net investment in capital assets and \$3.6 million in unrestricted net assets. It also includes \$59.5 million in restricted expendable net assets and \$72.6 million in restricted nonexpendable net assets. The total net position has increased by \$11.2 million compared to prior year. The primary contributor to this change was an increase of restricted expendable net assets by \$8.6 million.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

**The Statements of Revenues, Expenses, and Changes in Net Position**

Change in net position is based on the activity presented in the statements of revenues, expenses, and changes in net position. The purpose of this statement is to present the revenues earned and the expenses incurred by the Foundation. Revenue, expenses, and changes in net position of the Foundation for the years ended June 30, 2023 and 2022 are presented in the following table:

			2023-2022		2022-2021		
	2023	2022	Dollar Change	Percentage Change	2021	Dollar Change	Percentage Change
Operating revenues	\$ 31,114,053	\$ 4,581,788	\$ 26,532,265	579.1%	\$ 42,683,596	\$ (38,101,808)	-89.3%
Operating expenses	21,687,079	20,239,407	1,447,672	7.2%	18,076,763	2,162,644	12.0%
Operating income (loss)	9,426,974	(15,657,619)	25,084,593	-160.2%	24,606,833	(40,264,452)	-163.6%
Nonoperating revenues	514,605	467,207	47,398	10.1%	3,027,795	(2,560,588)	-84.6%
Other changes in net position	1,226,410	2,424,134	(1,197,724)	-49.4%	2,806,534	(382,400)	-13.6%
Change in net position	11,167,989	(12,766,278)	23,934,267	-187.5%	30,441,162	(43,207,440)	-141.9%
Net position, beginning of year	135,885,400	148,651,678	(12,766,278)	-8.6%	118,210,516	30,441,162	25.8%
Net position, end of year	\$ 147,053,389	\$ 135,885,400	\$ 11,167,989	8.2%	\$ 148,651,678	\$ (12,766,278)	-8.6%

Operating revenues total \$31.1 million and are primarily composed of \$9.9 million of net unrealized and realized gain (loss) on investments, \$10.7 million related to the student housing system, and \$7.6 million of contributions.

Operating expenses total \$21.7 million and are primarily composed of \$10.2 million related to the student housing system, \$6.3 million of services to the University, \$2.3 million of scholarships to students, and \$2.2 million in general and administrative expenses.

Operating income is \$9.4 million, nonoperating revenues are \$515,000, and contributions to endowments are \$1.2 million for fiscal year 2023. As a result, net position increased by \$11.2 million.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

**The Statements of Revenues, Expenses, and Changes in Net Position (Continued)**

Overall, financial position and operations were favorable with investments showing positive returns by approximately \$11.9 million. Total expenses were up approximately \$1.4 million at \$21.7 million and revenues (operating and nonoperating) increased by \$26.6 million. Although inflation rates have moderated, the economic outlook still remains uncertain with inflation increasing at rates of about 3% year over year and the Federal Reserve monitoring interest rates to combat inflation risking a recession as a result.

**The Statements of Cash Flows**

The statement of cash flows is important to readers because it shows the Foundation's ability to generate cash required for its operations and payment of obligations in a timely fashion. It also provides information regarding decisions made by management as to the use of cash available.

The statement of cash flows shows the cash provided by and used in operating, investing, capital and related financing activities, and noncapital activities.

- Operating activities include funds received (i.e. private donors, student rents, interest and dividends) and payments (i.e. for programs, programmatic equipment, materials, and supplies) made for the Foundation and the University.
- Investing activities represent funds used to purchase investments, proceeds from sales of investments, and the funds held for West Florida Historic Trust.
- Capital and related financing activities include the purchase of property and equipment and the principal payments on the bonds, and insurance proceeds related to Housing.
- Noncapital and related financing activities include funds received for endowments and university support for Housing's lost revenue.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**JUNE 30, 2023 AND 2022**  
**(UNAUDITED)**

**Economics Factors That Will Affect the Future**

The economic outlook of the Foundation is affected by several factors, including contributions, return on investments, and the State of Florida legislative changes. Annual contributions and endowments have a direct impact on enhancing University programs. The Foundation is not aware of currently known facts, decisions, or conditions that are expected to have a significant effect on the overall financial position or results of operations during the 2023 fiscal year.

**Requests for Information**

Questions concerning information provided in the MD&A or requests for additional information should be addressed to the University of West Florida Foundation, 11000 University Parkway, Building 12, Pensacola, FL 32514 or by calling (850) 474-3380.

## **BASIC FINANCIAL STATEMENTS**

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**STATEMENTS OF NET POSITION**  
**JUNE 30, 2023 AND 2022**

**ASSETS**

	2023	2022
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 4,439,169	\$ 3,885,677
Contributions receivable, net	1,345,997	964,882
Other receivables, net	290,871	208,296
Due from University	361,468	403,541
Prepaid expenses	192,905	159,223
Investments	10,122,131	10,826,337
Total current assets	16,752,541	16,447,956
<b>Noncurrent Assets:</b>		
Restricted cash reserves	1,648,123	1,565,870
Contributions receivable, net	2,385,533	2,560,695
Investments	116,732,000	106,173,779
Capital assets, net	43,514,277	45,768,096
Assets held under split interest agreements	3,307,798	3,336,664
Other assets	385,591	380,045
Total noncurrent assets	167,973,322	159,785,149
<b>Total Assets</b>	<b>\$ 184,725,863</b>	<b>\$ 176,233,105</b>

**LIABILITIES, DEFERRED INFLOWS AND NET POSITION**

<b>Current Liabilities:</b>		
Accounts payable and accrued expenses	\$ 1,146,585	\$ 856,690
Bonds payable, net	3,099,469	2,996,456
Total current liabilities	4,246,054	3,853,146
<b>Noncurrent Liabilities:</b>		
Liabilities under split-interest agreements	1,720,127	1,820,783
Due to West Florida Historic Trust	1,137,815	1,035,446
Bonds payable, net	29,096,578	32,238,219
Total noncurrent liabilities	31,954,520	35,094,448
<b>Deferred Inflows of Resources:</b>		
Split-interest agreements	1,471,900	1,400,111
<b>Net Position:</b>		
Net investment in capital assets	11,318,230	10,533,421
Unrestricted	3,591,561	3,174,253
Restricted -		
Expendable	59,508,340	50,919,245
Nonexpendable	72,635,258	71,258,481
Total net position	147,053,389	135,885,400
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<b>\$ 184,725,863</b>	<b>\$ 176,233,105</b>

The accompanying notes are an integral  
part of these financial statements.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION**  
**YEARS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>Operating Revenues:</b>		
Contributions	\$ 7,600,151	\$ 6,390,128
Interest and dividend income	2,038,844	1,266,847
Net unrealized and realized gain (loss) on investments	9,881,276	(14,139,003)
Student housing system	10,683,854	10,196,945
University support - non cash	811,758	779,692
Other operating revenues	98,170	87,179
Total operating revenues	31,114,053	4,581,788
<b>Operating Expenses:</b>		
Scholarships	2,316,393	1,829,737
Other program services	6,288,303	5,452,479
Student housing system	10,178,463	10,133,070
Fundraising services	722,787	693,623
General and administrative	2,181,133	2,130,498
Total operating expenses	21,687,079	20,239,407
<b>Operating Income (Loss)</b>	9,426,974	(15,657,619)
<b>Nonoperating Revenues:</b>		
Real property provided by the University	571,674	-
Insurance proceeds net of loss on disposal	-	563,148
Loss on disposal of capital assets	(25,682)	-
Other nonoperating revenues (losses)	(31,387)	(95,941)
Total nonoperating revenues, net	514,605	467,207
<b>Net Income (Loss) Before Other Changes in Net Position</b>	9,941,579	(15,190,412)
<b>Other Changes in Net Position:</b>		
Endowed contributions	1,226,410	2,424,134
<b>Change in Net Position</b>	11,167,989	(12,766,278)
<b>Net Position, Beginning of Year</b>	135,885,400	148,651,678
<b>Net Position, End of Year</b>	\$ 147,053,389	\$ 135,885,400

The accompanying notes are an integral  
part of these financial statements.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>Cash Flows From Operating Activities:</b>		
Cash receipts from contributions	\$ 7,394,198	\$ 6,831,833
Interest and dividends received	2,038,844	1,266,847
Cash receipts from student housing system	10,683,854	10,196,945
Cash receipts from other operating revenues	57,668	3,594,037
Cash paid for operating expenses	<u>(17,534,622)</u>	<u>(16,634,104)</u>
Net cash provided by operating activities	<u>2,639,942</u>	<u>5,255,558</u>
<b>Cash Flows From Investing Activities:</b>		
Purchase of investment securities	(31,334,511)	(21,274,480)
Proceeds from sales of investment securities	31,361,772	16,735,794
Due from (to) West Florida Historic Trust	102,369	(244,577)
Net cash provided by (used in) investing activities	<u>129,630</u>	<u>(4,783,263)</u>
<b>Cash Flows From Capital and Related Financing Activities:</b>		
Acquisition of property and equipment	(988,119)	(1,151,897)
Bond principal payments	(3,038,628)	(2,920,759)
Proceeds from sale of real property	666,510	-
Proceeds from sale of vehicle	-	200,000
Insurance proceeds	-	563,148
Net cash used in capital and related financing activities	<u>(3,360,237)</u>	<u>(3,309,508)</u>
<b>Cash Flows From Noncapital Financing Activities:</b>		
Endowment contributions	<u>1,226,410</u>	<u>2,424,134</u>
Net cash provided by noncapital financing activities	<u>1,226,410</u>	<u>2,424,134</u>
<b>Net Increase (Decrease) in Cash</b>	<b>635,745</b>	<b>(413,079)</b>
<b>Cash, Beginning of Year</b>	<u>5,451,547</u>	<u>5,864,626</u>
<b>Cash, End of Year</b>	<u>\$ 6,087,292</u>	<u>\$ 5,451,547</u>
<b>Displayed As:</b>		
Cash and cash equivalents	\$ 4,439,169	\$ 3,885,677
Noncurrent restricted cash reserves	1,648,123	1,565,870
	<u>\$ 6,087,292</u>	<u>\$ 5,451,547</u>

The accompanying notes are an integral  
part of these financial statements.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JUNE 30, 2023 AND 2022**  
**(Continued)**

	2023	2022
<b>Reconciliation of Operating Income (Loss) to Net Cash Provided By Operating Activities:</b>		
Operating income (loss)	\$ 9,426,974	\$ (15,657,619)
Adjustments to reconcile operating income (loss) to		
Net cash provided by operating activities -		
Net unrealized and realized (gain) loss on long-term investments	(9,881,276)	14,139,003
Bad debt expense	66,797	30,365
Change in fair value of -		
Contributions receivable	59,090	221,451
Cash surrender value of insurance policies	(5,546)	(14,508)
Depreciation	3,216,256	3,242,164
Change in operating assets and liabilities -		
Contributions receivable	(264,965)	204,140
Other receivables	(149,450)	841,069
Due from University	42,073	2,651,540
Prepaid expenses	(33,683)	18,314
Accounts payable and accrued expenses	163,672	(420,361)
	<u>\$ 2,639,942</u>	<u>\$ 5,255,558</u>
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Interest paid	<u>\$ 1,235,056</u>	<u>\$ 1,346,999</u>
<b>Supplemental Disclosure of Noncash Capital and Related Financing Activities Information:</b>		
Real property provided by the University	<u>\$ 571,674</u>	<u>\$ -</u>

The accompanying notes are an integral part of these financial statements.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Reporting Entity:*

The University of West Florida Foundation, Inc. (the “Foundation”) was organized as a Florida not-for-profit corporation in 1965 for the purpose of soliciting, receiving, and administering gifts and bequests of property and funds for scientific, educational, and charitable purposes, all for the advancement of the University of West Florida (the “University”) and its objectives. The Foundation is a direct-support organization of the University, as provided for in Section 1004.28, Florida Statutes, and Rule 6C-9.011, Florida Administrative Code, and therefore is considered a component unit of the University.

The Foundation is considered a discrete component unit of the University due to the University’s governance and budgetary oversight responsibility and due to the Foundation’s significant operational and financial relationship with the University.

The Foundation owns the Student Housing System and is responsible for the management thereof, along with the associated revenues, expenses and debt related to the operation of these projects as further described in Note 11 to the financial statements.

*Basis of Accounting:*

The Foundation follows standards of accounting and financial reporting that are generally accepted in the United States of America for governmental entities. The Foundation’s financial statements are presented using the economic resources measurement focus and the accrual basis of accounting, which recognizes revenue when earned and expenses as incurred.

*Fund Accounting:*

To help ensure observance of limitations and restrictions placed on the use of resources, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund in the general ledger. For reporting purposes, these funds are combined into one column.

The net position of the Foundation is reported in three categories as follows:

*Net Investment in Capital Assets* - Represents funds that consist of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any revenue bonds that are attributable to and expended on the acquisition, construction or improvement of those assets net of any related unspent debt proceeds.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Fund Accounting (Continued):*

*Unrestricted* - Represents funds that are available without restriction for carrying out the Foundation's objectives.

*Restricted* - Restricted net position represents net position that is restricted by constraints placed on the use of resources either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or imposed by law through enabling legislation. Restricted funds include:

*Expendable:* Represents funds that are subject to donor, grantor or other outside party restrictions to use for the benefit of various programs at the University and includes the expendable portion of endowment funds. These programs include endowed chairs and professorships, research funding and student scholarships.

*Nonexpendable:* Represents the nonexpendable portion (corpus) of endowment funds that are subject to donor, grantor, or other outside party restrictions for the benefit of various programs at the University. These programs include endowed chairs, professorships, and student scholarships. The corpus of the permanent endowments is retained and reported in nonexpendable endowments, while the net earnings or losses on endowment funds are included in expendable funds available for expenditure.

As a general practice, the Foundation applies restricted resources when an expense relating to the purpose restriction imposed by the outside party is incurred before unrestricted resources are used.

*Operating and Nonoperating Activities:*

Operating revenues and expenses represent ongoing activities of the Foundation, as well as ongoing activities that are in support of the University's programs. Operating activities relate to the Foundation's principal function, which is to solicit, receive, hold, invest and administer charitable contributions for the benefit of the University. Operating revenues also include rental revenue from student housing facilities. Nonoperating revenues include certain revenue sources that provide additional funding not included in operating revenues and include University related support and endowment contributions.

*Cash and Cash Equivalents:*

The amount reported as cash and cash equivalents consists of cash on hand and cash in demand accounts.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Cash and Cash Equivalents (Continued):*

For the purpose of reporting cash flows, the Foundation considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Noncurrent cash and cash equivalents at June 30, 2023 and 2022, include cash that is restricted or is not expected to be used during the Foundation's next fiscal year.

*Restricted Cash Reserves:*

Restricted cash reserves represent funds held by bond trustees for construction of on-campus housing, debt service, and maintenance of reserves required under the bond indentures.

*Investments:*

The Foundation has created various pools for the investment of funds on a consolidated basis. All investments are reported at fair value. Investments with maturities less than 12 months and investments placed with the State Treasury Special Purpose Investment Account ("SPIA") are classified as current investments. These current investments were created to provide liquidity and be a source of funds to meet planned or anticipated expenses for current operations. Investments classified as noncurrent primarily represent the corpus of donor restricted contributions and amounts subject to other internal designations by the Board of Directors and management as well as investments not expected to be used during the next fiscal year.

Investments placed with SPIA include accounts for Foundation operations, as well as accounts restricted for housing operations. SPIA has established a minimum balance for each account. Each SPIA participant is required to give six months' notice for all withdrawals below the floor, which is calculated as sixty percent of the previous three months' average daily balance.

Investment income includes interest, dividends, realized and unrealized gains or losses.

*Contributions Receivable:*

In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, all non-endowed pledges that have met all eligibility requirements that are verifiable, probable, and measurable are recorded at their estimated realizable value on a discounted basis. An allowance for uncollectible contribution receivables is estimated and recorded based on management's judgment of the collectability in future years.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Capital Assets:*

Capital assets consists of office equipment, student housing system, future use, or sale, and works of art. Purchased assets are recorded at cost, while donated assets are recorded at fair market value at the date of donation. Where a contributed asset has an uncertain fair market value due to deed restrictions, the Foundation records no value for the property. The Foundation has a capitalization threshold of \$20,000. Depreciation is allocated over the estimated useful lives of the respective assets on a straight-line basis as follows:

	Years
Property and improvements	7 - 45
Equipment and software	3 - 10

The Foundation capitalizes interest costs on borrowing incurred during the construction of qualifying assets. The capitalized interest is amortized over the life of the borrowing.

*Split-Interest Agreements:*

The Foundation serves as trustee for split-interest agreements classified as charitable gift annuities and charitable remainder unitrust. Assets received under charitable gift annuities and charitable remainder unitrust are recorded at fair market value and the liabilities to make future payments under these agreements are recorded at present value, with the difference reported as deferred inflows of resources. These assets and liabilities are adjusted to reflect changes in their fair market value and present value. The determination of the present value of liabilities under charitable gift annuities and charitable remainder unitrust are based on discount rates and mortality tables established by the Internal Revenue Code and Regulations. The Foundation is a charitable recipient of a charitable lead trust. Assets received under the charitable lead trust are recorded at fair market value, with changes recorded as deferred inflows of resources. The determination of the future values is discounted in the same manner as contribution receivables based on the prevailing five-year Treasury constant maturities.

*Deferred Inflows of Resources:*

The Foundation reports increases in net position that relate to future periods as deferred inflows of resources in a separate section of the statement of net position. Deferred inflows of resources relate to split-interest agreements.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Revenue Recognition:*

Contributions of cash, investments securities or pledges receivable are recognized at fair value when all eligibility requirements have been met and are recognized when funds are received. Property and equipment donated to the Foundation are recorded at their estimated values at the dates of donation. Conditional promises to give are not recognized until the condition has been met. Additions to endowments and other trusts are not recognized until the resources are received and all eligibility requirements have been met.

Each state university board of trustees is authorized to permit the use of property, facilities, and personal services at any state university by any university direct support organization per Section 1004.28, Florida Statutes. Administrative and fiscal services, office space, and other miscellaneous support services are provided to university direct support organizations by the University. As discussed in Note 6, the Foundation records the University's support as contributed services on the statement of revenues, expenses, and changes in net position.

*Bond Discounts and Premiums:*

Bond discounts and premiums are amortized over the terms of the bonds using the straight-line method since the difference between this method and the effective interest method is not material to the financial statements. Bond discounts and premiums are presented as an adjustment to the face amount of bonds payable.

*Compensated Absences:*

Employees of the Foundation are entitled to paid vacation and sick days depending on job classification, length of service and other factors. Upon termination of employment, an employee will be paid for accumulated annual leave. In addition, an employee with ten or more years of service may be paid for a portion of their accumulated sick leave.

At June 30, 2023 and 2022, accrued compensated absences totaling \$635,696 and \$580,973 were reported as a component of accrued expenses in the accompanying financial statements.

*Other Program Services:*

Other program services consist of expenditures to support the objectives of the University and/or its various colleges and departments.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Income Taxes:*

The Foundation is a nonprofit organization exempt from federal income tax under Section 501 (c) (3) of the Internal Revenue Code. However, income from certain investment activities not directly related to the Foundation's tax-exempt purpose is subject to taxation as unrelated business income.

In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization other than a private foundation under Section 509(a)(1).

*Use of Estimates:*

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

*Retirement Plan and Other Post-Employment Healthcare Benefits:*

As discussed in more detail in Note 10, Foundation employees may elect to participate in the Florida Retirement System consisting of a defined benefit plan; the Deferred Retirement Option Program, an alternative method for retirement payment; and the Public Employee Optional Retirement Program, a defined contribution plan. These plans have vesting and service requirements. Certain eligible faculty and administrators may also elect to participate in the Optional Retirement Program, a defined contribution plan which provides full and immediate vesting of contributions. Certain key University personnel participate in a money-purchase retirement savings plan with specific vesting schedules.

As required by Section 112.0804, Florida Statutes, retirees and their eligible dependents are provided the same health care coverage as is offered to active employees at the same premium cost (borne by the retiree) applicable to active employees. The University allows retirees to participate in the plan at reduced or blended group rates. These rates may provide an implicit subsidy for retirees because, on an actuarial basis, their current and future claims are expected to result in higher costs to the plan on average than those of active employees.

Since all employees who work for the Foundation are employees of the University, the liabilities for pensions and other post-employment benefits is reported by the University and not reflected on the Foundation's financial statements.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

*Reclassifications:*

Certain accounts in the 2022 financial statements have been reclassified for comparative purposes to conform with the presentation in the 2023 financial statements.

*Recent Accounting Pronouncements:*

In May 2020, the Governmental Accounting Standards Board (“GASB”) issued Statement No. 96, *Subscription-Based Information Technology Arrangements (“GASB 96”)*, which addresses accounting and financial reporting for subscription-based information technology arrangements (“SBITA”) by governments. This statement defines a SBITA and requires that a SBITA results in a right-to-use subscription asset and a corresponding subscription liability. GASB 96 was effective for the Foundation for the year ended June 30, 2023. Adoption of GASB 96 did not have a significant impact on the Foundation’s financial statements.

**NOTE 2 - CASH AND INVESTMENTS**

*Cash and Cash Equivalents:*

At June 30, 2023 and 2022, unrestricted cash and cash equivalents consisting of bank demand accounts were as follows:

	2023	2022
Foundation cash on deposit	\$ 4,156,238	\$ 3,790,993
Housing cash on deposit	282,931	94,684
	\$ 4,439,169	\$ 3,885,677

At June 30, 2023 and 2022, restricted cash and cash equivalents were as follows:

	2023	2022
Housing operating reserves	\$ 1,147,690	\$ 1,121,278
Housing replacement reserves	494,965	444,374
Housing bond service accounts	5,468	218
	\$ 1,648,123	\$ 1,565,870

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Custodial Credit Risk - Deposits:*

Custodial credit risk for deposits is the risk that, in the event of a depository financial institution's failure, the Foundation's deposits may not be returned to it. It is the Foundation's policy to monitor deposits on account to avoid deposits that are not covered by depository insurance or are uncollateralized. The Foundation's cash balances held at financial institutions are insured by the Federal Deposit Insurance Corporation ("FDIC") up to certain limits. At June 30, 2023 and 2022, the Foundation's uninsured cash balance at financial institutions totaled approximately \$658,000 and \$836,000, respectively.

Additional financial instruments that potentially subject the Foundation to custodial credit risk consist of cash deposits at brokerage firms. These accounts are not insured by the FDIC. At June 30, 2023 and 2022, the Foundation maintained cash and cash equivalent balances at these institutions totaling approximately \$5,252,000 and \$4,633,000, respectively.

Management monitors the soundness of the financial institutions and does not believe the Foundation is exposed to any significant credit risk on cash and cash equivalents.

*Investments:*

The Foundation has an investment policy which provides guidelines for the investments of Foundation assets. The purpose of these assets is to further the overall mission of the University. The objectives of the assets are the enhancement of capital and real purchasing power while limiting exposure to risk of loss. Real purchasing power of real rate of return will be defined as returns in excess of inflation as defined by Consumer Price Index. The investment policy provides information on authorized asset classes, target allocations and ranges of acceptable investment categories.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Investments (Continued):*

Investments are carried at fair value and consist of the following:

	Cost	Fair Value	Unrealized Gain (Loss)
<b>June 30, 2023:</b>			
Certificates of deposit	\$ 563,308	\$ 563,308	\$ -
Equity securities -			
Common stock and mutual funds	42,759,224	63,368,292	20,609,068
Debt securities	24,456,085	24,242,397	(213,688)
External investment pool -			
SPIA	6,646,574	6,425,243	(221,331)
Alternative investments -			
Fund of fund hedge funds	6,660,500	9,732,552	3,072,052
Private equity investments	14,336,429	17,013,105	2,676,676
Real estate investment trust	5,737,340	5,509,234	(228,106)
	<u>\$ 101,159,460</u>	<u>\$ 126,854,131</u>	<u>\$ 25,694,671</u>
<b>June 30, 2022:</b>			
Certificates of deposit	\$ 573,550	\$ 573,550	\$ -
Equity securities -			
Common stock and mutual funds	47,886,357	60,299,773	12,413,416
Debt securities	19,210,349	18,712,330	(498,019)
External investment pool -			
SPIA	7,655,874	7,257,004	(398,870)
Alternative investments -			
Fund of fund hedge funds	6,660,500	9,350,727	2,690,227
Private equity investments	12,870,617	15,790,575	2,919,958
Real estate investment trust	4,432,766	5,016,157	583,391
	<u>\$ 99,290,013</u>	<u>\$ 117,000,116</u>	<u>\$ 17,710,103</u>

Principal Financial Group is the custodian for the Foundation's equity securities, debt securities and fund of fund hedge funds.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Investments (Continued):*

As further discussed in Note 6, on July 1, 2016, the Foundation entered into a cash and securities agreement with the Pensacola Museum of Art (“PMA”) for the furtherance of the PMA mission. The Foundation acts as a manager of PMA’s certificates of deposit and mutual funds which are included in the Foundation’s investment balance. These investments are kept separate from the Foundation’s investment pool. Balances at June 30 were as follows:

	2023	2022
Certificates of deposit	\$ 563,308	\$ 573,550
Mutual funds	195,574	170,796
	\$ 758,882	\$ 744,346

At June 30, 2023 and 2022, housing maintained contingency and improvement reserves which consisted of investments in the amount of \$5,506,749 and \$6,037,866, respectively. See Note 7 for further discussion of these reserves.

At June 30, 2023 and 2022, the fair market value of all endowed investments was at a level above the minimum required by donor stipulations, totaling \$17,511,196 and \$12,546,609, respectively. However, individual donor-restricted endowment funds were deficient, totaling \$216,156 and \$709,248, respectively, where the fair value of the investments at June 30, 2023 and 2022, was less than the level required by the donor stipulations. See Note 9 for further discussion of endowments.

The net return on investments was as follows:

	Total Unrestricted	Total Expendable
<b>Year Ended June 30, 2023 -</b>		
Dividends and interest	\$ 5,043	\$ 2,033,801
Net realized gain on investments	5,116	2,041,570
Unrealized gain on investments	1,549,735	6,284,855
Total return on investments	\$ 1,559,894	\$ 10,360,226
<b>Year Ended June 30, 2022 -</b>		
Dividends and interest	\$ 3,059	\$ 1,263,788
Net realized gain on investments	10,966	4,432,252
Unrealized gain (loss) on investments	1,267,989	(19,850,210)
Total return on investments	\$ 1,282,014	\$ (14,154,170)

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Custodial Credit Risk - Investments:*

Custodial risk for investments is the risk that, in the event of the failure of the counterparty, the Foundation will not be able to recover the value of its investments or collateral securities that are in possession of an outside party. It is the Foundation's policy to require that all securities be held by the Foundation's agent in the Foundation's name. The Foundation's investments as of June 30, 2023 and 2022, excluding mutual funds, alternative investments, and the external investment pool are uninsured and registered with securities held by the Foundation's agent in the Foundation's name. Mutual funds and alternative investments do not have specific securities, are uninsured and are held in the book entry form. The external investment pool consists of the Foundation's pro-rata ownership in the pool itself, not in the underlying securities. The pool is invested in a combination of short-term liquid instruments and intermediate term fixed income securities and is uninsured.

*Concentration of Credit Risk:*

Concentration of credit risk is the risk of loss attributed to the magnitude of an entity's investment in a single issuer. The Foundation's investment policy requires diversification of investments sufficient to reduce the potential of a single security, single sector of securities, or single investment manager having a disproportionate or significant impact on the portfolio. Guidelines for individual sectors of the portfolio further indicate percentage limitations.

Disclosure of any issuer of investments that in the aggregate is 5% or more of the portfolio is required to be disclosed as a concentration of credit risk (investments issued by or explicitly guaranteed by the US Government and investments in mutual funds, external investment pools and other pooled investments are exempt). As of June 30, 2023 and 2022, there were no concentrations of credit risk.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Credit Risk:*

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. At June 30, 2023 and 2022, the credit quality ratings of the Foundation's debt securities were as follows:

<u>Standard and Poor's Credit Rating</u>	<u>2023</u>	<u>2022</u>
AAA	\$ 11,148,425	\$ 7,842,665
AA	790,442	672,208
A	3,265,127	2,279,500
BBB	5,262,043	4,161,741
BB	2,605,535	3,095,789
B	954,050	539,959
Below B	216,775	120,468
	<u>\$ 24,242,397</u>	<u>\$ 18,712,330</u>

As of June 30, 2023 and 2022, the external investment pool was rated at AA-f by Standard and Poor's.

Alternative investments consist of funds that may include underlying securities including equities, fixed income, real estate, and other types of investments. The schedule above only reflects the credit risk related to debt securities that are directly held by the Foundation.

*Interest Rate Risk:*

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Foundation's policy for managing its exposure to fair value loss occurring from interest rate risk is through maintaining diversification of its investments and investment maturities so as to minimize the impact of downturns in the market as stated above.

As of June 30, 2023, the Foundation's debt securities had the following weighted average maturities:

<u>Total Fair Value</u>	<u>Less than 1 year</u>	<u>1-5 years</u>
\$ 24,242,397	\$ 5,552,570	\$ 18,689,827

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.  
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Interest Rate Risk (Continued):*

As of June 30, 2022, the Foundation's debt securities had the following weighted average maturities:

<u>Total Fair Value</u>	<u>Less than 1 year</u>	<u>1-5 years</u>
\$ 18,712,330	\$ 7,552,787	\$ 11,159,543

As of June 30, 2023 and 2022, the external investment pool has an effective duration of 3.02 and 2.66 years, respectively.

Alternative investments consist of funds that may include underlying securities including equities, fixed income, real estate, and other types of investments. The schedule above only reflects the interest rate risk related to debt and equity securities that are directly held by the Foundation.

*Foreign Currency Risk:*

Foreign currency risk is the risk that changes in exchange rates between the U.S. dollar and foreign currencies could adversely affect an investment's fair value. It is the Foundation's policy to limit its exposure to foreign currency risk by limiting the asset allocation in international investments in accordance with the established targets in the approved investment policy. As of June 30, 2023 and 2022, the Foundation did not have any direct investments subject to this risk. As of June 30, 2023 and 2022, the Foundation's assets were held in U.S. currency. The currency risk on international and global assets is absorbed by the underlying investment managers.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements:*

The Foundation utilizes various methods to measure fair value of its assets and liabilities on a recurring basis. U.S. GAAP establishes a hierarchy that prioritizes inputs to valuation methods. The three levels of hierarchy are:

Level 1: Unadjusted quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than quoted market prices and can include active markets and markets not considered to be active.

Level 3: Unobservable inputs that are supported by little or no market activity.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, whether the security is new and not yet established in the marketplace, the liquidity of markets, and other characteristics particular to the security. To the extent the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety, is determined based on the lowest level of any input that is significant to the fair value measurement in its entirety. The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities. Changes in valuation techniques may result in transfers in or out of an investment's assigned level as described above.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The fair value of the Foundation's assets and liabilities at June 30, 2023 is as follows:

Description	Total	(Level 1)	(Level 2)	(Level 3)
Assets measured at fair value -				
Equity securities-Domestic & International	\$ 63,368,292	\$ 60,993,887	\$ 2,374,405	\$ -
Debt securities	24,242,397	13,616,766	10,625,631	-
External investment pool; SPIA	6,425,243	-	-	6,425,243
Alternative investments:				
Private equity investments	5,556,090	-	-	5,556,090
Real estate investment trust	5,509,234	-	-	5,509,234
Total alternative investments	11,065,324	-	-	11,065,324
Funds held in trust by others	3,307,798	3,307,798	-	-
Contributions receivable, net	3,731,530	-	-	3,731,530
Total assets measured at fair value	112,140,584	77,918,451	13,000,036	21,222,097
Assets measured at net asset value (NAV) -				
Fund of fund hedge funds	9,732,552			
Private equity investments	11,457,015			
Total assets measured at NAV	21,189,567			
Total assets	133,330,151			
Liabilities:				
Funds held in trust	1,720,127	-	-	1,720,127
Due to WFHT	1,137,815	-	1,137,815	-
Total liabilities	2,857,942	-	1,137,815	1,720,127
Total	\$ 130,472,209	\$ 77,918,451	\$ 11,862,221	\$ 19,501,970

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The fair value of the Foundation's assets and liabilities at June 30, 2022 is as follows:

Description	Total	(Level 1)	(Level 2)	(Level 3)
Assets measured at fair value -				
Equity securities-Domestic & International	\$ 60,299,773	\$ 59,091,680	\$ 1,208,093	\$ -
Debt securities	18,712,330	13,162,474	5,549,856	-
External investment pool; SPIA	7,257,004	-	-	7,257,004
Alternative investments:				
Private equity investments	4,676,741	-	-	4,676,741
Real estate investment trust	5,016,157	-	-	5,016,157
Total alternative investments	9,692,898	-	-	9,692,898
Funds held in trust by others	3,336,664	3,336,664	-	-
Contributions receivable, net	3,525,577	-	-	3,525,577
Total assets measured at fair value	102,824,246	75,590,818	6,757,949	20,475,479
Assets measured at net asset value (NAV) -				
Fund of fund hedge funds	9,350,727			
Private equity investments	11,113,834			
Total assets measured at NAV	20,464,561			
Total assets	123,288,807			
Liabilities:				
Funds held in trust	1,820,783	-	-	1,820,783
Due to WFHT	1,035,446	-	1,035,446	-
Total liabilities	2,856,229	-	1,035,446	1,820,783
Total	\$ 120,432,578	\$ 75,590,818	\$ 5,722,503	\$ 18,654,696

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following methods and assumptions were used to estimate the fair value for each class of asset and liability, measured at fair value:

Equity securities - Investments in equity securities are measured at fair value using quoted market prices. They are classified as Level 1 as they are traded in an active market for which closing stock prices are readily available.

Debt securities - Investments in fixed income securities are classified as Level 1 as they trade with sufficient frequency and volume to enable the Foundation to obtain pricing information on an ongoing basis. However, a small segment of debt security holdings is in a High Yield Commingled Fund where there are inputs, other than quoted prices included in Level 1, that are observable, either directly or indirectly, and therefore included in Level 2.

External investment pool - Investments in the Special Purpose Investment Account (“SPIA”) of the Florida Treasury Pool are classified as Level 3. Participants contribute to this Treasury Pool on a dollar basis. These funds are commingled, and a fair value of the pool is determined from the individual values of the securities. The fair value of the securities is summed, and a total pool fair value is determined. A fair value factor is calculated by dividing the pool’s total fair value by the pool participant’s total cash balances. The fair value factor is the ratio used to determine the fair value of an individual participant’s pool balance. At June 30, 2023 and 2022, the unaudited fair value factor was 0.9667 and 0.9479, respectively. The factor is determined by an independent pricing service which uses quoted market prices as well as multifactor models for securities which have no quoted market prices. Additional information may be found in Note 2 to the State of Florida Comprehensive Annual Financial Report (“CAFR”) and at the Treasury’s website, [www.fltreasury.org](http://www.fltreasury.org).

Alternative investments - Investments in private equity partnerships for which there is no readily determinable fair value is classified as Level 3 as the valuation is based on significant unobservable inputs.

Private equity and real estate investment trust funds for which there are not readily determinable fair values are classified as Level 3 as the valuation is based on significant unobservable inputs. Private equity real estate are partnerships formed for the purpose of acquiring, holding, managing and selling income producing real estate and real estate related assets including interest in joint venture development projects for current income, investment and capital appreciation over a three to five year holding period.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

Funds held in trust by others - Funds held in trust by others are measured at fair value using quoted market prices. They are classified as Level 1 as they are traded in an active market for which closing stock prices are readily available. The liabilities are classified as Level 3 as they are measured at the present value of the future distributions the Foundation expects to receive over the term of the agreements.

Contributions receivable - Unconditional promises to give that are expected to be collected in future years are recorded at an estimated fair value determined using the discounted present value of expected cash flows. They are classified as Level 3 as the discounts on those amounts are computed using a risk adjusted discount rate applicable at the time promises are received.

Due to WFHT - The amount payable to WFHT is classified as Level 2 as the value correlates directly to the fair value of WFHT's interest in the Foundation's investment pool.

While the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following table presents a reconciliation of the statement of net position amounts for financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended June 30, 2023:

	Private Equity	Real Estate	SPIA	Contributions Receivable, net	Funds Held in Trust by Others	Total
<b>Assets:</b>						
Beginning balance	\$ 4,676,741	\$ 5,016,157	\$ 7,257,004	\$ 3,525,577	\$ -	\$ 20,475,479
Total gains or losses:						
Included in change						
in net assets	158,817	(481,302)	398,871	-	-	76,386
Purchases, issuances, sales, and settlements:						
Purchases	1,309,525	1,466,730	3,715,541	-	-	6,491,796
Settlements	(588,993)	(492,351)	(4,946,173)	-	-	(6,027,517)
New pledges, payments, write-offs, and change in fair value:						
New pledges	-	-	-	2,538,000	-	2,538,000
Payments	-	-	-	(2,273,036)	-	(2,273,036)
Write-offs	-	-	-	79	-	79
Change in fair value	-	-	-	(59,090)	-	(59,090)
<b>Total assets</b>	<b>5,556,090</b>	<b>5,509,234</b>	<b>6,425,243</b>	<b>3,731,530</b>	<b>-</b>	<b>21,222,097</b>
<b>Liabilities:</b>						
Beginning balance	-	-	-	-	1,820,783	1,820,783
Adjustments	-	-	-	-	(96,789)	(96,789)
Total gains or losses:						
Included in change						
in net assets	-	-	-	-	180,693	180,693
Settlements	-	-	-	-	(184,560)	(184,560)
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,720,127</b>	<b>1,720,127</b>
<b>Total</b>	<b>\$ 5,556,090</b>	<b>\$ 5,509,234</b>	<b>\$ 6,425,243</b>	<b>\$ 3,731,530</b>	<b>\$ (1,720,127)</b>	<b>\$ 19,501,970</b>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following table presents a reconciliation of the statement of net position amounts for financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended June 30, 2022:

Description	Total	(Level 1)	(Level 2)	(Level 3)
Assets measured at fair value -				
Equity securities-Domestic & International	\$ 60,299,773	\$ 59,091,680	\$ 1,208,093	\$ -
Debt securities	18,712,330	13,162,474	5,549,856	-
External investment pool; SPIA	7,257,004	-	-	7,257,004
Alternative investments:				
Private equity investments	4,676,741	-	-	4,676,741
Real estate investment trust	5,016,157	-	-	5,016,157
Total alternative investments	9,692,898	-	-	9,692,898
Funds held in trust by others	3,336,664	3,336,664	-	-
Contributions receivable, net	3,525,577	-	-	3,525,577
Total assets measured at fair value	102,824,246	75,590,818	6,757,949	20,475,479
Assets measured at net asset value (NAV) -				
Fund of fund hedge funds	9,350,727			
Private equity investments	11,113,834			
Total assets measured at NAV	20,464,561			
Total assets	123,288,807			
Liabilities:				
Funds held in trust	1,820,783	-	-	1,820,783
Due to WFHT	1,035,446	-	1,035,446	-
Total liabilities	2,856,229	-	1,035,446	1,820,783
Total	\$ 120,432,578	\$ 75,590,818	\$ 5,722,503	\$ 18,654,696

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following tables set forth a summary of valuation techniques and quantitative information utilized in determining the fair value of the Level 3 assets and liabilities as of June 30, 2023, excluding investments valued using the practical expedient or the NAV.

Asset or Liability Type	Fair Value	Valuation Technique(s)	Unobservable Input	Range (weighted average)
Real Estate Investment Trust - Harbert V:				
Real Estate Partnership Interest	\$ 15,020	Direct Capitalization	Capitalization Rate	9.75%
Real Estate Partnership Interest	\$ 17,067	Appraisal/BOV	Capitalization Rate	8.75%
Real Estate Partnership Interest	\$ 2,381	Market Transactions	N/A	N/A
Real Estate Investment Trust - Harbert VI:				
Real Estate Partnership Interest	\$ 415,903	Direct Capitalization	Capitalization Rate	5.87%
Real Estate Partnership Interest	\$ 151,394	Market Transactions (a)	N/A	N/A
Real Estate Partnership Interest	\$ 420,672	Independent Appraisal/Opinion of Value	Capitalization Rate	6.10%
Real Estate Partnership Interest	\$ 104,191	Discounted Cash Flow Model	Terminal Capitalization Rate	7.30%
			Levered IRR	17.60%
			Revenue Growth Rate	2.85%
Real Estate Investment Trust - Harbert VII:				
Real Estate Partnership Interest	\$ 2,055,489	Market Transactions (a)	N/A	N/A
Real Estate Partnership Interest	\$ 2,028,197	Direct Capitalization	Capitalization Rate	5.18%
Real Estate Partnership Interest	\$ 298,920	Independent Appraisal/BOV	Capitalization Rate	6.88%
Private Equity Investments - Portfolio Advisor Credit Opportunities Fund II:				
Common Securities	\$ 57,343	Market Comparable Companies	EBITDA Multiple	10.0x - 17.0x
Common Securities	\$ 14,003	Cost (Recent Transaction)	N/A	N/A
Preferred Securities	\$ 23,193	Market Comparable Companies	EBITDA Multiple	10.6x - 17.0x
Preferred Securities	\$ 1,936	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 22,779	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 237,884	Relative Value Analysis	Yield to Maturity	11.6% - 18.9%

(a) Market Transactions include related capital expenditures of a particular investment.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

Asset or Liability Type	Fair Value	Valuation Technique(s)	Unobservable Input	Range (weighted average)
Private Equity Investments - Portfolio Advisor Credit Opportunities Fund III:				
Common Securities	\$ 368,335	Market Comparable Companies	EBITDA Multiple	8.7x - 20.4x
Limited Partnership Interest	\$ 143,709	Market Comparable Companies	EBITDA Multiple	11.1x - 12.9x
Preferred Securities	\$ 578,086	Market Comparable Companies	EBITDA Multiple	12.6x - 20.4x
Common Securities	\$ 43,687	Cost (Recent Transaction)	N/A	N/A
Limited Partnership Interest	\$ 43,687	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 531,860	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 1,736,411	Relative Value Analysis	Yield to Maturity	11.4x - 14.0x
Private Equity Investments - Golub Capital Partners International:				
Debt Securities	\$ 1,753,177	Market rate approach	Market interest rate	9.00%
External Investment Pool				
SPIA	\$ 6,425,243	Factor times cost	Value of \$1 contributed multiplied by Treasury determined fair value factor	9.67%
Contributions receivable, net	\$ 3,731,530	Discounted present value	Discounted present value of expected cash flows at a risk-adjusted discount rate applicable at the time promises are received	N/A
Funds Held in Trust - Liabilities	\$ (1,720,127)	Factor times Annuity	Value of \$1 paid every year discounted for both mortality and interest multiplied by the annual amount paid to annuitant(s)	N/A

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following tables set forth a summary of valuation techniques and quantitative information utilized in determining the fair value of the Level 3 assets and liabilities as of June 30, 2022, excluding investments valued using the practical expedient or the net asset value (“NAV”).

Asset or Liability Type	Fair Value	Valuation Technique(s)	Unobservable Input	Range (weighted average)
Real Estate Investment Trust - Harbert V:				
Real Estate Partnership Interest	\$ 106,622	Direct Capitalization	Capitalization Rate	7.51%
Real Estate Partnership Interest	\$ 97,816	Appraisal/BOV	Capitalization Rate	7.84%
Real Estate Partnership Interest	\$ 15,077	Market Transactions	N/A	N/A
Real Estate Investment Trust - Harbert VI:				
Real Estate Partnership Interest	\$ 911,469	Direct Capitalization	Capitalization Rate	6.85%
Real Estate Partnership Interest	\$ 112,898	Market Transactions (a)	N/A	N/A
Real Estate Partnership Interest	\$ 495,386	Independent Appraisal/Opinion Value	Capitalization Rate	5.85%
Real Estate Investment Trust - Harbert VII:				
Real Estate Partnership Interest	\$ 1,807,222	Market Transactions (a)	N/A	N/A
Real Estate Partnership Interest	\$ 1,362,750	Direct Capitalization	Capitalization Rate	5.16%
Real Estate Partnership Interest	\$ 106,917	Independent Appraisal	Capitalization Rate	5.00%
Private Equity Investments - Portfolio Advisor Credit Opportunities Fund II:				
Common Securities	\$ 79,923	Market Comparable Companies	EBITDA Multiple	7.1x - 19.6x
Common Securities	\$ 7,507	Cost (Recent Transaction)	N/A	N/A
Preferred Securities	\$ 43,562	Market Comparable Companies	EBITDA Multiple	7.1x - 19.6x
Debt Securities	\$ 406	Waterfall Analysis	EBITDA Multiple	18.9x
Debt Securities	\$ 96,583	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 209,533	Relative Value Analysis	Yield to Maturity	8.2% - 11.22%

(a) Market Transactions include related capital expenditures of a particular investment.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

Asset or Liability Type	Fair Value	Valuation Technique(s)	Unobservable Input	Range (weighted average)
Private Equity Investments - Portfolio Advisor Credit Opportunities Fund III:				
Common Securities	\$ 112,874	Market Comparable	EBITDA Multiple	3.2x - 21.9x
Limited Partnership Interest	\$ 83,449	Market Comparable	EBITDA Multiple	N/A
Common Securities	\$ 86,929	Cost (Recent Transaction)	N/A	N/A
Limited Partnership Interest	\$ 48,477	Cost (Recent Transaction)	N/A	N/A
Preferred Securities	\$ 399,510	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 1,313,087	Cost (Recent Transaction)	N/A	N/A
Debt Securities	\$ 394,901	Relative Value Analysis	Yield to Maturity	N/A
Private Equity Investments - Golub Capital Partners International:				
Debt Securities	\$ 1,800,000	Market rate approach	Market interest rate	4.30%
External Investment Pool				
SPIA	\$ 7,257,004	Factor times cost	Value of \$1 contributed	0.9479%
Contributions receivable, net	\$ 3,525,577	Discounted present value	Discounted present value of expected cash flows at a risk-adjusted discount rate applicable at the time promises are received	N/A
Funds Held in Trust - Liabilities	\$ 1,820,783	Factor times Annuity	Value of \$1 paid every year discounted for both mortality and interest multiplied by the annual amount paid to annuitant(s)	N/A

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

*Fair Value Measurements (Continued):*

The following table lists investments in hedge funds and investment limited partnerships by strategy, excluding investments measured at fair value, as of June 30, 2023:

	<u>Net Asset Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Fund of Fund Hedge Funds:				
Equity market neutral	\$ 9,732,552	-	Quarterly to Semi-annual	95 Days
Private equity investments	<u>11,457,015</u>	<u>2,639,333</u>	N/A*	N/A*
	<u>\$ 21,189,567</u>	<u>\$ 2,639,333</u>		

\* These funds are in private equity structures, with no ability to be redeemed.

The following table lists investments in hedge funds and investment limited partnerships by strategy, excluding investments measured at fair value, as of June 30, 2022:

	<u>Net Asset Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Fund of Fund Hedge Funds:				
Equity market neutral	\$ 9,350,727	-	Quarterly to Semi-annual	95 Days
Private equity investments	<u>11,113,834</u>	<u>3,489,779</u>	N/A*	N/A*
	<u>\$ 20,464,561</u>	<u>\$ 3,489,779</u>		

\* These funds are in private equity structures, with no ability to be redeemed.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 3 - CONTRIBUTIONS RECEIVABLE**

As of June 30, 2023 and 2022, the Foundation records unconditional promises to give using fair value adjusted for the current year-end at discount rates, ranging from 0% to 47% based on the prevailing five-year Treasury constant maturities. As of June 30, 2023 and 2022, the fair value adjustment to contributions revenue was \$440,882 and \$381,792, respectively. Multi-year contributions receivable are classified within Level 3 of the fair value hierarchy because determination of the present value of future cash flows is based on little or no market data and requires management to develop their own assumptions. In 2023 and 2022, there were no transfers of contributions receivable into or out of Level 3.

Unconditional promises to give at June 30 are due as follows:

	2023	2022
In one year or less	\$ 1,396,979	\$ 986,517
Between one and five years	2,134,576	2,177,171
Greater than five years	681,991	785,294
Total contributions receivable, gross	4,213,546	3,948,982
Less discounts to net fair value	440,882	381,792
Less allowance for doubtful accounts	41,134	41,613
Net contributions receivable, fair value	\$ 3,731,530	\$ 3,525,577
Current contributions receivable, net	\$ 1,345,997	\$ 964,882
Noncurrent contributions receivable, net	2,385,533	2,560,695
Total contributions receivable, net	\$ 3,731,530	\$ 3,525,577

Time-restricted and endowment contributions receivable (gross) not recognized in the statement of net position under the provisions of GASB No. 33 were \$4,974,850 and \$4,762,647 at June 30, 2023 and 2022, respectively.

Conditional promises to give for state matching funds from the State of Florida Major Gifts Trust Fund amounted to \$2,438,052 at June 30, 2023 and 2022. The funds will be forwarded to the Foundation in the event that future appropriations are made by the state legislature.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 4 - OTHER RECEIVABLES**

Other receivables at June 30 consist of the following:

	<u>2023</u>	<u>2022</u>
Student loan fund	\$ 68,340	\$ 68,340
Rent, less allowance of \$316,280 in 2023 and \$249,405 in 2022	199,055	121,623
Other	<u>23,476</u>	<u>18,333</u>
Net other receivables	<u>\$ 290,871</u>	<u>\$ 208,296</u>

The Student Loan Fund, established through contributions, provides low-interest, short-term loans to students. All transactions are conducted through the University's cashiers' office. The Student Loan Program is made up of accounts receivable for loans to students, funds held at the University available for loans to students, and funds invested in a quasi-endowment at the Foundation. As of June 30, 2023 and 2022, the Foundation held \$292,380 and \$266,075, respectively, that was invested in a quasi-endowment. Earnings in the quasi-endowment are transferred to the University, as needed, to support the Student Loan Program.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 5 - CAPITAL ASSETS**

Capital asset activity for the year ended June 30, 2023 was as follows:

	Beginning Balance	Increases	Decreases	Transfers	Ending Balance
<i>Capitals assets not being depreciated:</i>					
Land	\$ 3,059,483	\$ -	\$ -	\$ -	\$ 3,059,483
Construction in progress	490,211	860,603	-	(795,297)	555,517
Works of art and historical treasures	1,113,070	-	-	-	1,113,070
Total capital assets not being depreciated	<u>4,662,764</u>	<u>860,603</u>	<u>-</u>	<u>(795,297)</u>	<u>4,728,070</u>
<i>Capitals assets being depreciated:</i>					
Student Housing System	79,327,696	113,667	(71,514)	795,297	80,165,146
Timeless Tanglewood property	5,595,202	-	-	-	5,595,202
Office equipment and software	527,811	13,849	-	-	541,660
Idle property	1,191,002	-	-	-	1,191,002
Total capital assets being depreciated	<u>86,641,711</u>	<u>127,516</u>	<u>(71,514)</u>	<u>795,297</u>	<u>87,493,010</u>
Less accumulated depreciation for:					
Student Housing System	43,078,570	3,041,933	(45,832)	-	46,074,671
Timeless Tanglewood property	757,030	168,229	-	-	925,259
Office equipment and software	509,777	6,094	-	-	515,871
Idle property	1,191,002	-	-	-	1,191,002
Total accumulated depreciation	<u>45,536,379</u>	<u>3,216,256</u>	<u>(45,832)</u>	<u>-</u>	<u>48,706,803</u>
Total capital assets being depreciated, net	<u>\$ 45,768,096</u>	<u>\$ (2,228,137)</u>	<u>\$ (25,682)</u>	<u>\$ -</u>	<u>\$ 43,514,277</u>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 5 - CAPITAL ASSETS (Continued)**

Capital asset activity for the year ended June 30, 2022 was as follows:

	Beginning Balance	Increases	Decreases	Transfers	Ending Balance
<i>Capitals assets not being depreciated:</i>					
Land	\$ 3,059,483	\$ -	\$ -	\$ -	\$ 3,059,483
Construction in progress	1,959,217	1,106,047	-	(2,575,053)	490,211
Works of art and historical treasures	1,393,070	-	(280,000)	-	1,113,070
Total capital assets not being depreciated	<u>6,411,770</u>	<u>1,106,047</u>	<u>(280,000)</u>	<u>(2,575,053)</u>	<u>4,662,764</u>
<i>Capitals assets being depreciated:</i>					
Student Housing System	76,763,120	33,911	(44,388)	2,575,053	79,327,696
Timeless Tanglewood property	5,595,202	-	-	-	5,595,202
Office equipment and software	515,872	11,939	-	-	527,811
Idle property	1,191,002	-	-	-	1,191,002
Total capital assets being depreciated	<u>84,065,196</u>	<u>45,850</u>	<u>(44,388)</u>	<u>2,575,053</u>	<u>86,641,711</u>
Less accumulated depreciation for:					
Student Housing System	40,038,653	3,068,364	(28,447)	-	43,078,570
Timeless Tanglewood property	588,802	168,228	-	-	757,030
Office equipment and software	504,205	5,572	-	-	509,777
Idle property	1,191,002	-	-	-	1,191,002
Total accumulated depreciation	<u>42,322,662</u>	<u>3,242,164</u>	<u>(28,447)</u>	<u>-</u>	<u>45,536,379</u>
Total capital assets being depreciated, net	<u>\$ 48,154,304</u>	<u>\$ (2,090,267)</u>	<u>\$ (295,941)</u>	<u>\$ -</u>	<u>\$ 45,768,096</u>

Depreciation expense for the years ended June 30, 2023 and 2022 was \$3,216,256 and \$3,242,164, respectively.

The University's Student Housing System consists of the following: the Villages Phase I (West) and II (East), completed in 1997 and 1999, respectively; the first (Martin Hall), the second (Pace Hall), and the third (Argo Hall) portions of Phase III completed in 2000, 2001, and 2004, respectively; and the first (Heritage Hall) and the second (President's Hall) portions of Phase IV completed in 2010 and 2012, respectively. The buildings are depreciated over their estimated useful lives of 30 years, and the furniture, fixtures, and equipment are depreciated over their useful life of 5 - 10 years. At June 30, 2023 and 2022, depreciation for the Student Housing System totaled \$3,048,027 and \$3,073,936, respectively. See Note 11 for further disclosure.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 5 - CAPITAL ASSETS (Continued)**

During fiscal year 2021, Hurricane Sally hit landfall in our area and damaged the roofs of five out of the six buildings. These roofs were written off and buildings decreased by \$931,546. The accumulated depreciation related to these buildings also decreased by \$441,445, resulting in a loss of \$490,101. The State of Florida insurance proceeds, further explained in Note 6, covered the roof replacement. During fiscal year 2022, the roofs were completed and were capitalized as property.

Timeless Tanglewood property represents a portion of an estate that was gifted to the Foundation in 2018 which consists of a building and furniture and fixtures. The remaining gift is included in land and works of art and historical treasures, stated above. This estate is recognized as the UWF President's Club at Timeless Tanglewood and will be used to host related events.

The Foundation routinely evaluates the carrying value of its long-lived assets. The Foundation records impairment losses on long-term assets when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. If such assets are considered to be impaired, the charge to operations is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

During the year ended June 30, 2016, management decided to take the Southside units, which are part of the University's student housing system, offline. This action was compliant with the covenants in Section 5.14 of all the bond agreements, which allow housing facilities to be abandoned, sold, converted, razed or removed in the event that the facilities are found to be not capable of producing positive net revenues. Management had been considering this action as a portion of these units have been taken offline over the past few years. The Southside units, originally constructed in the 1960's, are the oldest units and maintenance costs have increased each year. It was economically unfeasible to continue to operate these units in their current capacity. In September 2018, the Foundation transferred six of the fifteen units to the University for non-housing use resulting in a loss on transfer of \$300,277. During fiscal year 2019, management determined the remaining nine South Side Housing units to be materially and permanently impaired for housing use with a fair market value of zero. These remaining units are considered idle property, with a net carrying value of zero.

**NOTE 6 - RELATED PARTY TRANSACTIONS**

At June 30, 2023 and 2022, the Foundation and the University jointly determined an amount for the Foundation to deposit with the University to be used to manage and pay expenses for the Foundation's operations. Payroll, other University departments, and program expenses that are funded from the Foundation are paid through the University utilizing these funds. At June 30, 2023 and 2022, the cash balances held by the University were \$361,468 and \$403,541, respectively, and were included in due from University.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 6 - RELATED PARTY TRANSACTIONS (Continued)**

In March of 2013, the Foundation entered into a Memorandum of Understanding with the University of West Florida Historic Trust (“WFHT”), another DSO of the University, where WFHT may transfer current cash assets to the Foundation to invest on their behalf. These funds are invested as a Quasi-Endowment with the Foundation and will be part of the overall investment pool subject to spending and investment policies of the Foundation as agreed to in the memorandum. Funds invested by WFHT in the Foundation’s investment pool totaled \$1,137,815 and \$1,035,446 at June 30, 2023 and 2022, respectively, and are included in due to WFHT.

On July 1, 2016, the assets of Pensacola Museum of Art (“PMA”), an independent not-for-profit corporation, became part of the University. On that date, the Foundation was gifted a historic building, land, a fine arts collection, furniture and equipment, cash and cash equivalents, a permanent endowment, and other current assets from the dissolving entity totaling approximately \$4.2 million. The historic building and land were transferred to the University and the fine arts collection, furniture and equipment, and all other assets were transferred to WFHT, with the exception of the permanent endowment and cash and cash equivalents. On July 1, 2016, the Foundation entered into a cash and securities agreement with PMA for the furtherance of the PMA mission, as discussed in Note 2. As such, the permanent endowment and cash and cash equivalents remained with the Foundation, which stewards the endowment on behalf of PMA.

As a direct support organization, the Foundation received support from the University in performance of its mission. Salaries and benefits of University employees providing such support total approximately \$812,000 and \$768,000 in 2023 and 2022, respectively, and are included in general and administrative expenses. The University also provides centralized payroll processing and IT support that the Foundation estimates as immaterial to these financial statements.

At June 30, 2022, the Foundation’s housing system recognized insurance recoveries from the State of Florida in the amount of \$563,148. These funds were transferred from the University to replace roofs damaged during Hurricane Sally.

At June 30, 2023, the Foundation received University Support in the amount of \$571,674 classified as nonoperating revenues. This was a result of property held for investment returned back from the University for disposition.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 7 - BONDS PAYABLE**

The table below presents information about revenue bonds at June 30, 2023, including a schedule of changes for the year then ended:

	Beginning Balance	Additions	Deletions	Ending Balance	Amount Due Within One Year
<b>Publicly issued revenue bonds:</b>					
\$28,000,000 Dormitory Refunding Revenue Bonds, Series 2016A, due in annual installments of \$720,000 to \$1,780,000, from June 1, 2017 through June 1, 2040 with interest ranging from 3.375% to 5.00% due semiannually, June 1 and December 1	\$ 20,860,000	\$ -	\$ (1,390,000)	\$ 19,470,000	\$ 1,450,000
Unamortized premiums	759,099	-	(42,172)	716,927	-
Publicly issued revenue bonds payable, net of unamortized premiums	21,619,099	-	(1,432,172)	20,186,927	1,450,000
<b>Direct placement revenue bonds:</b>					
\$8,635,000 Dormitory Refunding Revenue Bonds, Series 2016B, due in annual installments of \$618,500 to \$830,500, from June 1, 2017 through June 1, 2028 with an interest rate of 2.75% due semiannually, June 1 and December 1	4,667,500	-	(727,000)	3,940,500	746,000
\$13,683,344 Dormitory Refunding Revenue Bonds, Series 2016C, due in annual installments of \$731,544 to \$1,120,171, from June 1, 2017 through June 1, 2031 with an interest rate of 3.10% due semiannually, June 1 and December 1	8,948,076	-	(879,456)	8,068,620	903,469
Direct placement revenue bonds payable	13,615,576	-	(1,606,456)	12,009,120	1,649,469
Total bonds payable, net of unamortized premiums	\$ 35,234,675	\$ -	\$ (3,038,628)	\$ 32,196,047	\$ 3,099,469

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 7 - BONDS PAYABLE (Continued)**

The table below presents information about revenue bonds at June 30, 2022, including a schedule of changes for the year then ended:

	Beginning Balance	Additions	Deletions	Ending Balance	Amount Due Within One Year
<b>Publicly issued revenue bonds:</b>					
\$28,000,000 Dormitory Refunding Revenue Bonds, Series 2016A, due in annual installments of \$720,000 to \$1,780,000, from June 1, 2017 through June 1, 2040 with interest ranging from 3.375% to 5.00% due semiannually, June 1 and December 1	\$ 22,185,000	\$ -	\$ (1,325,000)	\$ 20,860,000	\$ 1,390,000
Unamortized premiums	801,271	-	(42,172)	759,099	-
Publicly issued revenue bonds payable, net of unamortized premiums	<u>22,986,271</u>	<u>-</u>	<u>(1,367,172)</u>	<u>21,619,099</u>	<u>1,390,000</u>
<b>Direct placement revenue bonds:</b>					
\$8,635,000 Dormitory Refunding Revenue Bonds, Series 2016B, due in annual installments of \$618,500 to \$830,500, from June 1, 2017 through June 1, 2028 with an interest rate of 2.75% due semiannually, June 1 and December 1	5,372,500	-	(705,000)	4,667,500	727,000
\$13,683,344 Dormitory Refunding Revenue Bonds, Series 2016C, due in annual installments of \$731,544 to \$1,120,171, from June 1, 2017 through June 1, 2031 with an interest rate of 3.10% due semiannually, June 1 and December 1	9,796,663	-	(848,587)	8,948,076	879,456
Direct placement revenue bonds payable	<u>15,169,163</u>	<u>-</u>	<u>(1,553,587)</u>	<u>13,615,576</u>	<u>1,606,456</u>
Total bonds payable, net of unamortized premiums	<u>\$ 38,155,434</u>	<u>\$ -</u>	<u>\$ (2,920,759)</u>	<u>\$ 35,234,675</u>	<u>\$ 2,996,456</u>

Interest of \$96,706 and \$106,436 was accrued on the bonds as of June 30, 2023 and 2022, respectively.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 7 - BONDS PAYABLE (Continued)**

Maturities of the publicly issued revenue bonds are as follows:

<u>For the year ending</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2024	\$ 1,450,000	\$ 801,981	2,251,981
2025	1,525,000	729,481	2,254,481
2026	1,595,000	653,231	2,248,231
2027	1,670,000	573,481	2,243,481
2028	1,730,000	517,119	2,247,119
2029-2033	4,835,000	1,852,944	6,687,944
2034-2038	4,565,000	1,006,231	5,571,231
2039-2041	2,100,000	130,763	2,230,763
	<u>\$ 19,470,000</u>	<u>\$ 6,265,231</u>	<u>\$ 25,735,231</u>

Maturities of the direct placement revenue bonds are as follows:

<u>For the year ending</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2024	\$ 1,649,469	\$ 358,491	2,007,960
2025	1,697,152	309,968	2,007,120
2026	1,752,408	260,036	2,012,444
2027	1,800,289	208,471	2,008,760
2028	1,850,738	155,497	2,006,235
2029-2031	3,259,064	204,125	3,463,189
	<u>\$ 12,009,120</u>	<u>\$ 1,496,588</u>	<u>\$ 13,505,708</u>

These bonds are all secured by mortgages on the student housing facilities in addition to a pledge of revenues earned from their operation. The bonds require the Foundation to maintain various covenants, including one that requires student housing room rates to be maintained at a level that provides net revenues at least equal to 120% of annual debt service. The debt service ratio for the year ended June 30, 2023 and 2022 was 127% and 123%, respectively.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 7 - BONDS PAYABLE (Continued)**

In addition, the Foundation must reserve 10% of prior year audited revenues in the Housing operating reserves account (separately stated in Note 2). The Foundation must also make an annual deposit of \$200 per available bed into the Housing replacement reserves account. Any remaining reserves are considered Housing contingency and improvement reserves, which totaled \$5,506,748 and \$6,037,866 at June 30, 2023 and 2022, respectively. The Trust indenture clarifies how and in what order each reserve account can be utilized.

The Foundation was not aware of any violations of the covenants at June 30, 2023 or 2022.

The default provisions for the direct placement revenue bonds differ in the following financial attributes:

Series 2016B - In the event the Series 2016B Bond is determined to be taxable by the Internal Revenue Service or the tax laws or regulations are amended, including, but not limited to, causing the Series 2016B Bond to be taxable, subject to minimum tax, alternative minimum tax, or a change in the corporate tax rate, the interest rate on the Series 2016B Bond can be adjusted by the holder to achieve the same after tax yield. In addition, any amount due under the Series 2016B Bond not paid when due shall be subject to payment of a default rate equal to the interest rate on the 2016B Bond plus 2% per annum from and after ten (10) days after the date due.

Series 2016C - In the event of a default that continues beyond any applicable cure period, the Series 2016C Bond shall be subject to a default rate of interest equal to the then applicable rate of interest plus 2.50% until such default has been cured, waived, or the 2016C Bond has been paid in full.

**NOTE 8 - NET POSITION**

Expendable net position at June 30 are available for the following purposes:

	2023	2022
Scholarships, student awards and loan funds	\$ 12,907,314	\$ 11,350,643
Faculty support, professorships and chairs	6,284,252	5,380,529
Foundation reserve fund	4,744,142	4,527,320
Programs and other	35,572,632	29,660,753
Total expendable net position	\$ 59,508,340	\$ 50,919,245

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 8 - NET POSITION (Continued)**

Nonexpendable net position consists of endowment fund assets to be held in perpetuity, with only the income to be expended. The following is a summary of nonexpendable net position at June 30, 2023 and 2022, categorized by the purpose for which the income is expendable:

	2023	2022
Scholarships, student awards and loan funds	\$ 39,722,488	\$ 38,381,283
Faculty support, professorships and chairs	11,763,613	11,763,613
Programs and other	21,149,157	21,113,585
Total nonexpendable net position	\$ 72,635,258	\$ 71,258,481

**NOTE 9 - ENDOWMENTS**

The Foundation's endowments consisted of 340 and 339 individual funds at June 30, 2023 and 2022, respectively, and were established for a variety of purposes. The endowments include both donor-restricted endowment funds and funds designated by the governing board to function as endowments. As required by accounting principles generally accepted in the United States of America, net position associated with endowment funds, including funds designated by the governing board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

As discussed in Note 6, the Foundation acts as a steward of PMA's cultural endowment program. As of June 30, 2023 and 2022, the endowment of \$758,882 and \$744,346, respectively, which excludes cash and cash equivalents of \$68,145 and \$65,010, respectively, does not follow the Foundation's spending policy. All income from the endowment will provide support to PMA's mission.

Interpretation of Relevant Law -

The Foundation's governing board with guidance from legal counsel has interpreted the Florida Uniform Prudent Management of Institutional Funds Act ("Florida UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 9 - ENDOWMENTS (Continued)**

Funds with Deficiencies -

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the Florida UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported as a loan from unrestricted net assets. For the period ending June 30, 2023 and 2022, the amount of the loan was \$216,156 and \$709,248, respectively. The loan considers donor-restricted endowments where the fair value of the investments was less than donor stipulations plus amounts available for spending. These deficiencies resulted from unfavorable market fluctuations and continued appropriation for certain programs that was deemed prudent by the governing board.

Return Objectives and Risk Parameters -

The Foundation's governing board has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets are invested in a manner that is intended to produce the desired minimum rate of return which is equal to the Consumer Price Index ("CPI") plus 400 basis points (4%) for spending, plus an amount for the operating budget on an annualized basis.

The Foundation's investment committee recognizes that prudent investing requires taking reasonable risks in order to raise the likelihood of achieving the targeted investment returns. Research has demonstrated that portfolio risk is best minimized through diversification of assets. The portfolio of funds is structured to maintain prudent levels of diversification. In terms of relative risk, the volatility of the portfolio is expected to be in line with general market conditions.

Strategies Employed for Achieving Objectives -

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 9 - ENDOWMENTS (Continued)**

Spending Policy and How the Investment Objectives Relate to Spending Policy -

The Foundation's spending rate is calculated on a three-year average of the market value of the endowments as of June 30. Spending is awarded for endowments greater than \$25,000 after a one year waiting period. The approved spending rate was 4.00% for fiscal years ended June 30, 2023 and 2022.

The Foundation strives to balance the donor's desire to fund current program, faculty, and scholarship needs with the commitment to preserve over time the donor's gifts to the endowment corpus. The Foundation takes seriously its responsibility to provide prudent fiduciary management. Despite utilizing a well-diversified investment portfolio strategy and the best good faith efforts of its governing board, there will be times when the fair market value of an endowment may fall below the endowment corpus value creating underwater endowments. In the event an endowment falls underwater, the Foundation will use a step-down spending allocation method to slow the spending from the endowment. The intent of this policy is to attempt to continue to provide spending to support the scholarships, programs, and faculty as designated by the donor and within the limits of Florida laws, while also allowing the endowment to recover more quickly from economic downturns.

The Foundation's operating budget has generally been two percent (2%) of the three-year average of the market value of the investment portfolio. To accommodate both the needs of the university and keeping with the goal of managing the endowment portfolio for the long term the governing board has fixed the amount at a rate of 1.75%.

Changes in balances for donor and board restricted endowments by net position class as of June 30, 2023 are as follows:

	<u>Unrestricted</u>	<u>Expendable</u>	<u>Nonexpendable</u>	<u>Total</u>
Endowment Balance, July 1, 2022	\$ 1,595,368	\$ 14,021,037	\$ 71,258,481	\$ 86,874,886
Restricted contributions	623	41,488	1,280,235	1,322,346
Investment income	73,952	4,058,252	-	4,132,204
Net appreciation	110,421	6,098,970	-	6,209,391
Other changes	(31,685)	(2,244,819)	96,542	(2,179,962)
Amounts appropriated for expenditures	(51,962)	(3,436,627)	-	(3,488,589)
Endowment Balance, June 30, 2023	<u>\$ 1,696,717</u>	<u>\$ 18,538,301</u>	<u>\$ 72,635,258</u>	<u>\$ 92,870,276</u>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 9 - ENDOWMENTS (Continued)**

Changes in balances for donor and board restricted endowments by net position class as of June 30, 2022 are as follows:

	Unrestricted	Expendable	Nonexpendable	Total
Endowment Balance, July 1, 2021	\$ 1,879,447	\$ 32,232,778	\$ 66,401,120	\$ 100,513,345
Restricted contributions	-	37,950	3,465,715	3,503,665
Investment income	105,098	5,639,064	-	5,744,162
Net depreciation	(357,188)	(19,556,942)	-	(19,914,130)
Other changes	(31,989)	(1,047,346)	1,391,646	312,311
Amounts appropriated for expenditures	-	(3,284,467)	-	(3,284,467)
Endowment Balance, June 30, 2022	<u>\$ 1,595,368</u>	<u>\$ 14,021,037</u>	<u>\$ 71,258,481</u>	<u>\$ 86,874,886</u>

The earnings from investments, and expenditures from those earnings, related to nonexpendable balances for the years ended June 30, 2023 and 2022 are classified as expendable balances.

As of June 30, 2023 and 2022, \$1,266,425 and \$1,164,922, respectively, of net assets have been designated as quasi-endowment funds to support the missions of the University. The quasi-endowments resulting from internal designations are classified as unrestricted net position. The quasi-endowments resulting from donor designations are classified as expendable net position.

**NOTE 10 - RETIREMENT PLAN**

Certain Foundation employees working in regularly established positions of the University are covered by the Florida Retirement System (“FRS”), a State-administered cost-sharing, multiple-employer, public employee defined benefit retirement plan (“Plan”). The Plan provisions are established by Chapters 121 and 122, Florida Statutes; Chapter 112, Part IV, Florida Statutes; Chapter 238, Florida Statutes; and FRS Rules, Chapter 60S, Florida Administrative Code, wherein Plan eligibility, contributions, and benefits are defined and described in detail. The FRS is a single retirement system administered by the Department of Management Services, Division of Retirement, and consists of two cost-sharing, multiple-employer retirement plans and other non-integrated programs. These include the Plan, a Deferred Retirement Option Program (“DROP”), and a defined-contribution plan, referred to as the Public Employee Optional Retirement Program (“PEORP”). Participating employers include all State departments, counties, district school boards, universities and community colleges. Many municipalities and special districts have elected to be participating employers. Essentially all regular employees of participating employers are eligible.

Employees in the Plan prior to July 1, 2011, vest at six years of service, and employees enrolled after July 1, 2011, vest at eight years of service. All vested members are eligible for normal retirement benefits at age 62 or at any age after 30 years of service, which may include up to four years of credit for military service.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 10 - RETIREMENT PLAN (Continued)**

The Plan provides retirement, disability, death benefits, and annual cost-of-living adjustments. The University, as an employer participating in the Plan, paid an amount between 13.57% to 34.52% and 11.91% to 31.57% for 2023 and 2022, respectively, of each individual's salary to the retirement fund. Prior to July of 2011, the Plan was a non-contributory program for the employee. During 2023 and 2022, employees paid an amount of 3.00% into the Plan. Retirement expense for employees participating in this plan was \$131,663 and \$134,747 for the years ended June 30, 2023 and 2022, respectively.

DROP, subject to provisions of Section 121.091, Florida Statutes, permits employees eligible for normal retirement under the plan to defer receipt of monthly benefits payments while continuing employment with an FRS employer. An employer may participate in DROP for a period not to exceed 60 months after electing to participate. During the period of DROP participation, deferred monthly benefits are held in the FRS Trust Fund and accrue interest. Employees participating in this plan did not incur any expenses for the years ended June 30, 2023 and 2022.

As provided in Section 121.4501, Florida Statutes, eligible FRS members may elect to participate in the PEORP in lieu of the FRS defined-benefit plan. Employees already participating in the State University System Optional Retirement Program or the DROP are not eligible to participate in this program. Employer contributions are defined by law, but the ultimate benefit depends in part on the performance of investment funds. The PEORP is funded by employer contributions that are based on salary and membership class (Regular Class, Senior Management Service Class, etc.). Contributions are directed to individual member accounts, and the individual members allocate contributions and account balances among various approved investment choices. Employees in PEORP vest at one year of service. Retirement expenses for employees participating in this plan were \$54,358 and \$58,513 for the years ended June 30, 2023 and 2022, respectively.

Pursuant to Section 121.35, Florida Statutes, the Florida Legislature created an Optional Retirement Program ("Program") for eligible State University System faculty and administrators. The Program is a defined contribution plan, which provides full and immediate vesting of all contributions submitted to the participating companies on behalf of the participant. Employees in eligible positions may make an irrevocable election to participate in the Program rather than the Plan, and purchase retirement and death benefits through contracts provided by certain insurance carriers. The employing university contributes on behalf of the participant an amount equal to a percentage of the participant's gross monthly compensation. The participant may contribute by salary deduction an amount not to exceed the percentage contributed by the University to the participant's annuity account. Contributions made to the Program for fiscal years ended June 30, 2023 and 2022 totaled \$65,400 and \$94,600, respectively.

The University has established a qualified defined contribution plan under Section 401(a) of the Internal Revenue Code of 1986, as amended ("Code"), that is a governmental plan as defined under Code Section 414(d), to provide retirement benefits to eligible employees. Retirement expenses paid by the Foundation in 2023 and 2022 for the University President participating in the plan totaled \$59,902 and \$77,923, respectively.

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2023 AND 2022**

**NOTE 11 - STUDENT HOUSING SYSTEM**

The Foundation has a sublease agreement with the Florida Board of Education of the State of Florida on behalf of the University for use of land with certain existing student housing facilities. The lease requires the Foundation to construct additional student housing facilities and to operate the facilities as a consolidated housing system on behalf of the University.

The Student Housing System consists of seven projects, which are the following: the Villages Phase I (West) and II (East), completed in 1997 and 1999, respectively; the first (Martin Hall), the second (Pace Hall), and the third (Argo Hall) portions of Phase III completed in 2000, 2001, and 2004, respectively; and the first (Heritage Hall) and the second (President's Hall) portions of Phase IV completed in 2010 and 2012, respectively.

The terms of the sublease require the Foundation to pay the University rents of \$10 per year plus variable rent equal to 100% of the Surplus Earnings from the Student Housing System. Surplus Earnings represent cash flows after payment of the operating costs, debt service and reserves. No variable rent was due for either 2023 or 2022. The sublease agreement was signed in 1998 and ends August 31, 2038. The sublease was amended September 30, 2018, in order to transfer six South Side units back to the University for non-housing use. See Note 5 for further explanation regarding the South Side units.

The Foundation and the University have a management operating agreement outlining the responsibilities of both parties for the operations of the Student Housing System. The current agreement was signed on December 1, 2016, and is effective until all bonds outstanding are paid in full.

The University has contracted with Apogee Telecom, Inc. to provide high-speed internet and cable to residence halls along with 24-hr customer support. Under the terms of the management operating agreement, the Foundation assumes financial responsibility for the terms of this contract. Fees are payable monthly in advance and are subject to adjustment based on bed count. The contract, executed on March 6, 2020, was signed for an initial term of 72 months. The agreement will renew for a term of 12 months, upon written mutual agreement.

The anticipated annual expenses over the term of the contract are as follows:

For the fiscal year ended:

2024	\$	406,848
2025	\$	436,142
2026	\$	456,993

## **SUPPLEMENTARY INFORMATION**

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**SCHEDULES OF STUDENT HOUSING SYSTEM REVENUES AND EXPENSES**  
**YEARS ENDED JUNE 30, 2023 AND 2022**

	2023	2022
<b>Operating Revenues:</b>		
Rent	\$ 10,163,206	\$ 9,847,476
Interest	287,003	54,329
Net unrealized and realized gain (loss) on investments	70,909	(110,300)
Other	233,645	295,140
Total revenues	10,754,763	10,086,645
<b>Operating Expenses:</b>		
Salaries and wages	1,851,266	1,708,935
Administrative and general	493,374	374,247
Maintenance and repairs	1,763,650	1,906,016
Insurance	200,249	173,728
Utilities	1,594,090	1,559,472
Interest	1,225,326	1,337,671
Depreciation and amortization	3,048,027	3,073,936
Total operating expenses	10,175,982	10,134,005
<b>Operating Income (Loss)</b>	578,781	(47,360)
<b>Nonoperating Revenues (Losses):</b>		
Insurance proceeds net of loss on disposal	-	563,148
Loss on disposal of capital assets	(25,682)	-
Other nonoperating losses	-	(15,941)
Total nonoperating revenues (losses), net	(25,682)	547,207
<b>Excess of Revenues Over Expenses</b>	\$ 553,099	\$ 499,847

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**SCHEDULES OF NET POSITION**  
**(EXCLUDING THE STUDENT HOUSING SYSTEM)**  
**JUNE 30, 2023 AND 2022**

**ASSETS**

	2023	2022
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 4,156,238	\$ 3,790,993
Contributions receivable, net	1,345,997	964,882
Other receivables, net	88,325	83,182
Due from University	-	20,500
Prepaid expenses	103,835	75,867
Investments	10,122,131	10,826,337
Total current assets	15,816,526	15,761,761
<b>Noncurrent Assets:</b>		
Contributions receivable, net	2,385,533	2,560,695
Investments	112,209,610	103,178,053
Capital assets, net	8,842,495	9,010,725
Assets held under split interest agreements	3,307,798	3,336,664
Other assets	385,591	380,045
Total noncurrent assets	127,131,027	118,466,182
<b>Total Assets</b>	<b>\$ 142,947,553</b>	<b>\$ 134,227,943</b>

**LIABILITIES, DEFERRED INFLOWS AND NET POSITION**

<b>Current Liabilities:</b>		
Accounts payable and accrued expenses	\$ 671,603	\$ 608,981
Due to University	26,382	-
Total current liabilities	697,985	608,981
<b>Noncurrent Liabilities:</b>		
Liabilities under split-interest agreements	1,720,127	1,820,783
Due to West Florida Historic Trust	1,137,815	1,035,446
Total noncurrent liabilities	2,857,942	2,856,229
<b>Deferred Inflows of Resources:</b>		
Split-interest agreements	1,471,900	1,400,111
<b>Net Position:</b>		
Net investment in capital assets	8,842,495	9,010,725
Unrestricted	(3,066,367)	(1,825,829)
Restricted -		
Expendable	59,508,340	50,919,245
Nonexpendable	72,635,258	71,258,481
Total net position	137,919,726	129,362,622
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<b>\$ 142,947,553</b>	<b>\$ 134,227,943</b>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**YEAR ENDED JUNE 30, 2023**  
**(With Comparative Totals for 2022)**

	Scholarships	Other Program Services	Student Housing System	Fundraising	General & Administrative	2023 Total	2022 Total
Bad debt expense (recovery)	\$ -	\$ (78)	\$ 66,875	\$ -	\$ -	\$ 66,797	\$ 30,365
Bond expense	-	-	11,825	-	-	11,825	11,825
Depreciation and amortization	-	168,229	3,048,027	-	-	3,216,256	3,242,164
Equipment	-	30,012	8,177	-	334	38,523	74,577
Housing administrative and general	-	-	82,044	-	-	82,044	57,355
Insurance	-	43,667	200,249	-	20,330	264,246	225,087
Interest	-	-	1,225,326	-	-	1,225,326	1,337,671
Investment and consultant fees	-	5,295	-	-	265,805	271,100	302,493
Lobbying	-	15,000	-	-	90,000	105,000	120,000
Maintenance and repairs	-	-	1,763,650	-	588	1,764,238	1,906,016
Miscellaneous	-	259,382	-	27,681	10,032	297,095	347,751
Office	-	260,078	58,429	135,661	51,641	505,809	480,897
Professional development	-	110,246	8,961	20,876	2,600	142,683	149,235
Professional services	-	789,663	52,578	27,094	116,489	985,824	570,914
Public radio program	-	327,055	-	-	-	327,055	155,035
Public relations	-	156,088	-	38,625	13,739	208,452	137,601
Recruitment	-	18,158	66	3,896	155	22,275	18,815
Rental	-	64,545	-	16,801	8,161	89,507	58,113
Salaries and wages	-	2,476,512	1,851,266	377,569	1,668,003	6,373,350	6,386,581
Scholarships	2,316,393	-	-	-	-	2,316,393	1,829,737
Service charges and other fees	-	71,597	142,733	3,045	(88,112)	129,263	92,626
Travel and entertainment	-	458,297	64,167	71,539	21,368	615,371	403,489
University support	-	1,034,557	-	-	-	1,034,557	741,588
Utilities	-	-	1,594,090	-	-	1,594,090	1,559,472
	<u>\$ 2,316,393</u>	<u>\$ 6,288,303</u>	<u>\$ 10,178,463</u>	<u>\$ 722,787</u>	<u>\$ 2,181,133</u>	<u>\$ 21,687,079</u>	<u>\$ 20,239,407</u>



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**CHAIRS UNDER EMINENT SCHOLARS PROGRAM**  
**SCHEDULE OF RECEIPTS, EXPENSES AND ENDOWMENT BALANCES**  
**YEAR ENDED JUNE 30, 2023**

Name of Gift	Beginning Corpus Balance	Beginning Net Balance	Corpus Contributed During the Year	Net Investment Earnings	Expenditures	Other Expenditures and Transfers	Fund Balance Net of Losses, Expenses & Transfers	Ending Corpus Balance	Ending Total Balance
William Craig Nystul Chair	\$ 1,210,852	\$ 1,585,813	\$ -	\$ 189,302	\$ 5,893	\$ 93,564	\$ 1,675,658	\$ 1,210,852	\$ 1,675,658
John C. Pace, Sr., Business Chair	1,000,000	1,304,982	-	155,779	4,849	76,995	1,378,917	1,000,000	1,378,917
John C. Pace, Sr., Memorial Eminent Scholar	2,644,500	3,528,378	-	421,191	13,111	208,177	3,728,281	2,644,500	3,728,281
John C. Pace, Jr., Distinguished University Professorship	3,966,750	5,292,570	-	631,787	19,667	312,265	5,592,425	3,966,750	5,592,425
Mary Ball Washington Chair	1,320,155	1,623,080	-	193,751	6,031	95,763	1,715,037	1,320,155	1,715,037
Total - Eminent Scholars Program	<u>\$ 10,142,257</u>	<u>\$ 13,334,823</u>	<u>\$ -</u>	<u>\$ 1,591,810</u>	<u>\$ 49,551</u>	<u>\$ 786,764</u>	<u>\$ 14,090,318</u>	<u>\$ 10,142,257</u>	<u>\$ 14,090,318</u>

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MAJOR GIFTS PROGRAM**  
**SCHEDULE OF RECEIPTS EXPENSES AND ENDOWMENT BALANCES**  
**YEAR ENDED JUNE 30, 2023**

Name of Gift	Corpus			Investment			Fund Balance		Reclass for Spending	Loan from Unrestricted Transfers	Ending Corpus Balance	Ending Total Balance
	Beginning Corpus Balance	Beginning Net Balance	Contributed During the Year	Investment Earnings	& Other Expenses	Spending Transfers	Net of Earnings, Expenses & Transfers					
02001 - Chadbourne Foundation Major Gift Scholarship Endowment	\$ 216,434	\$ 270,731	\$ -	\$ 32,318	\$ 1,006	\$ 15,847	\$ 286,196	\$ -	\$ -	\$ 216,434	\$ 286,196	
02002 - Pickens Foundation For Education Endowment	162,555	211,956	-	25,302	788	12,506	223,965	-	-	162,555	223,965	
02004 - Elizabeth R. Woolf Endowment	275,412	355,343	-	42,418	1,320	20,965	375,475	-	-	275,412	375,475	
02005 - Banker's Endowment	166,692	237,021	-	28,294	881	13,984	250,450	-	-	166,692	250,450	
02006 - Bank of America Scholarship Endowment II	150,000	174,192	-	20,794	647	10,277	184,061	-	-	150,000	184,061	
02007 - Women's Athletic Trust Scholarship Endowment	169,579	219,266	104	26,184	815	12,928	231,811	-	-	169,683	231,811	
02008 - John C. Pace, Jr. Memorial Scholarship Endowment	4,990,415	6,590,808	-	786,761	24,491	388,862	6,964,216	-	-	4,990,415	6,964,216	
02009 - John C. Pace, Jr. Scholars Endowment	2,750,540	3,681,555	150	439,495	13,686	217,214	3,890,300	-	-	2,750,690	3,890,300	
02010 - Pat & Hal Marcus Historical Archaeology Scholarship Endowment	150,000	183,530	-	21,908	682	10,828	193,928	-	-	150,000	193,928	
02011 - Seymour Gitenstein Endowment	200,000	171,655	-	20,491	638	13,865	177,644	-	-	200,000	177,644	
02012 - Mattie May Kelly Musical Educational Endowment	163,443	224,594	-	26,810	835	13,251	237,319	-	-	163,443	237,319	
02013 - Orville Beckford Endowment for Excellence in Business	150,050	186,429	-	22,254	693	10,999	196,991	-	-	150,050	196,991	
02014 - Pre Professional Endowment	165,338	242,792	-	28,983	902	14,325	256,548	-	-	165,338	256,548	
02015 - Raymond C. Dyson Endowment I	177,422	237,656	-	28,370	883	14,022	251,121	-	-	177,422	251,121	
02016 - Raymond C. Dyson Endowment II	162,282	213,601	-	25,498	794	12,603	225,703	-	-	162,282	225,703	
02018 - Baptist Health Care Endowment	170,539	232,133	-	27,710	863	13,696	245,285	-	-	170,539	245,285	
02019 - Medical Center Clinic Endowment	164,306	216,358	-	25,827	804	12,765	228,616	-	-	164,306	228,616	
02020 - Sacred Heart Allied Health Endowment	163,987	228,056	-	27,224	847	13,455	240,977	-	-	163,987	240,977	
02022 - E. W. Hopkins Professorship Endw	175,343	241,887	-	28,875	899	14,272	255,591	-	-	175,343	255,591	
02025 - Dorothy C. Martin Endowment	150,005	192,193	-	22,943	714	11,340	203,082	-	-	150,005	203,082	
02027 - John C. Pace, Jr. Academic Development Endowment	8,592,090	11,319,354	-	1,351,220	42,062	667,850	11,960,661	-	-	8,592,090	11,960,661	
02028 - CHARLOTTE Endowment	150,000	191,819	-	22,898	713	11,317	202,687	-	-	150,000	202,687	
02030 - Cacilda Prado Pace Library Endowment	150,346	162,178	300	19,395	612	9,574	171,687	-	-	150,646	171,687	
02032 - Kerrigan Daughters' Young Women's Scholarship Endowment	363,645	389,934	-	46,547	1,449	22,400	412,632	-	-	363,645	412,632	
02033 - Katharine C. Pace Memorial Endowment	1,700,000	1,789,669	-	213,637	6,650	105,592	1,891,064	-	-	1,700,000	1,891,064	
02034 - Chadbourne Foundation Business Ethics Scholarship Endowment	300,000	330,005	-	39,393	1,226	19,471	348,702	-	-	300,000	348,702	
02035 - Rotary Club of Pensacola Scholarship Endowment	105,000	115,226	-	13,755	428	6,798	121,754	-	-	105,000	121,754	
02036 - John L. Switzer Scholarship Endowment	195,688	215,980	-	25,782	803	12,743	228,217	-	-	195,688	228,217	
02037 - Switzer Family Partnership Endowment	198,774	219,674	-	26,223	816	12,961	232,120	-	-	198,774	232,120	
02038 - Switzer Brothers' Professorship Endowment	581,859	640,148	-	76,416	2,379	37,769	676,416	-	-	581,859	676,416	
02039 - Maygarden Family Scholarship Endowment	179,788	197,159	10,000	23,961	740	11,395	218,985	-	-	189,788	218,985	

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA**  
**MAJOR GIFTS PROGRAM**  
**SCHEDULE OF RECEIPTS EXPENSES AND ENDOWMENT BALANCES**  
**YEAR ENDED JUNE 30, 2023**  
**(Continued)**

Name of Gift	Corpus			Investment			Fund Balance			Ending Corpus Balance	Ending Total Balance
	Beginning	Beginning	Contributed	Investment	& Other	Spending	Net of	Reclass	Loan from		
	Corpus	Net	During the	Earnings	Expenses	Transfers	Earnings, Expenses	for	Unrestricted		
	Balance	Balance	Year				& Transfers	Spending	Transfers		
02040 - Leola S & Lawrence A Alexander, Jr. Memorial Scholarship End	282,852	318,157	-	37,979	1,182	18,771	336,182	-	-	282,852	336,182
02041 - C. L. Fountain Family Scholarship Endowment	109,805	119,745	1,000	14,412	460	6,852	127,844	-	-	110,805	127,844
02043 - Blue Cross & Blue Shield of Florida Endowed Nursing Scholars	155,673	169,053	-	20,180	628	9,974	178,631	-	-	155,673	178,631
02045 - Gulf Power Engineering Scholarship Endowment	152,700	165,696	-	19,779	616	9,776	175,084	-	-	152,700	175,084
02047 - Smart Chemistry Seminar Series Endw	161,579	169,785	-	20,268	631	10,017	179,404	-	-	161,579	179,404
02052 - T. T. Wentworth, Jr. Historical Foundation Museum Curator En	151,240	154,133	-	18,399	573	9,093	162,867	-	-	151,240	162,867
04069 - Abe Levin Professorship Endowment	252,591	319,452	575	38,187	1,211	18,841	338,162	-	-	253,166	338,162
04070 - Lefferts L. and Margaret M. Mabie Endowment	325,239	403,420	-	48,158	1,499	23,802	426,276	-	-	325,239	426,276
04101 - Jane G. and Fred K. Seligman Endowed Scholarship	207,251	225,073	-	26,868	836	13,280	237,825	-	-	207,251	237,825
04104 - National Defense Inst. Assoc, Gulf Coast Chptr Schp Endow	150,000	161,324	-	19,258	599	9,518	170,464	-	-	150,000	170,464
04150 - Alfred I. duPont Foundation, Inc. Scholarship Endowment	585,000	620,048	50,000	78,995	2,380	35,587	711,076	-	-	635,000	711,076
	\$ 25,925,462	\$ 32,708,788	\$ 62,129	\$ 3,910,169	\$ 121,682	\$ 1,931,386	\$ 34,628,018	\$ -	\$ -	\$ 25,987,591	\$ 34,628,018

## **COMPLIANCE SECTION**

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.  
A COMPONENT UNIT OF THE UNIVERSITY OF WEST FLORIDA  
SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE  
YEAR ENDED JUNE 30, 2023**

<b>State Grantor</b>		
<b>Pass-through Grantor</b>	CSFA	State
<b>State Program Title</b>	Number	Expenditures
<b>Florida Department of Education and Commissioner of Education:</b>		
Major Gifts Program	48.074	\$ 1,463,734
<b>Florida Department of Highway Safety and Motor Vehicles:</b>		
University of West Florida License Plate Project	76.036	<u>\$ 51,870</u>
<b>Total State Financial Assistance</b>		<u><u>\$ 1,515,604</u></u>

Note: This schedule is presented on the accrual basis of accounting in accordance with generally accepted accounting principles.

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR  
EACH MAJOR STATE PROJECT AND ON INTERNAL CONTROL  
OVER COMPLIANCE REQUIRED BY CHAPTER 10.650,  
RULES OF THE AUDITOR GENERAL**

To the Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

**Report on Compliance for Each Major State Project**

We have audited the compliance of University of West Florida Foundation, Inc. (the "Foundation") with the types of compliance requirements described in the *Executive Office of the Governor's State Projects Compliance Supplement* that could have a direct and material effect on the Foundation's major state project for the year ended June 30, 2023. The Foundation's major state project is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

**Management's Responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its state project.

**Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for the Foundation's major state project based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Chapter 10.650, Rules of the Auditor General. Those standards and Chapter 10.650, Rules of the Auditor General, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state project occurred. An audit includes examining, on a test basis, evidence about the Foundation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major state project. However, our audit does not provide a legal determination of the Foundation's compliance.

Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

### **Opinion on Each Major State Project**

In our opinion, the Foundation complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major state project for the year ended June 30, 2023.

### **Report on Internal Control Over Compliance**

Management of the Foundation is responsible for establishing and maintaining effective internal control over compliance with the types of requirements referred to above. In planning and performing our audit of compliance, we considered the Foundation's internal control over compliance with the types of requirements that could have a direct and material effect on the major state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major state project and to test and report on internal control over compliance in accordance with Chapter 10.650, Rules of the Auditor General, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state project on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state project will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Chapter 10.650, Rules of the Auditor General. Accordingly, this report is not suitable for any other purpose.



Pensacola, Florida  
November 14, 2023

**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
YEAR ENDED JUNE 30, 2023**

**A. SUMMARY OF AUDIT RESULTS**

1. The independent auditor's report expresses an unmodified opinion on the financial statements of the University of West Florida Foundation, Inc.
2. No significant deficiencies in internal control relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. No instances of noncompliance material to the financial statements of the University of West Florida Foundation, Inc., which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
4. No significant deficiencies relating to the audit of the major state project are reported in the Independent Auditor's Report on Compliance for Each Major State Project and on Internal Control Over Compliance Required by Chapter 10.650, Rules of the Auditor General.
5. The auditor's report on compliance for the major state project for the University of West Florida Foundation, Inc. expresses an unmodified opinion.
6. There are no audit findings relative to the major state project for the University of West Florida Foundation, Inc. which are required to be reported in accordance with Chapter 10.650, Rules of the Auditor General.
7. The project tested as major was:  
  
University Major Gifts Program      (CSFA No. 48.074)
8. The threshold for distinguishing Type A and B programs was \$300,000 for the major state projects.

**B. FINDINGS - FINANCIAL STATEMENT AUDIT**

There were no findings related to the financial statements which are reported in accordance with *Government Auditing Standards*.

**C. FINDINGS AND QUESTIONED COSTS - MAJOR STATE PROJECT**

None



**UNIVERSITY OF WEST FLORIDA FOUNDATION, INC.  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
YEAR ENDED JUNE 30, 2023  
(Continued)**

**D. OTHER ISSUES**

No Summary Schedule of Prior Year Findings is required because there were no findings required to be reported under the Florida Single Audit Act.

## MANAGEMENT LETTER

To the Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

### Report on the Financial Statements

We have audited the financial statements of University of West Florida Foundation, Inc. (the “Foundation”), as of and for the fiscal year ended June 30, 2023, and have issued our report thereon dated November 14, 2023.

### Auditor’s Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and Chapter 10.650, Rules of the Auditor General.

### Other Reporting Requirements

We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with Government Auditing Standards, and Independent Auditor’s Report on Compliance for Each Major State Project and on Internal Control over Compliance Required by Chapter 10.650, Rules of the Auditor General.

### Additional Matters

Section 10.654(1)(e), Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements or State project amounts that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings.

Board of Directors  
University of West Florida Foundation, Inc.  
Pensacola, Florida

**Purpose of this Letter**

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the Board of Directors, and applicable management, and is not intended to be and should not be used by anyone other than these specified parties.



Pensacola, Florida  
November 14, 2023